REV Demonstration Projects
Public Information Session

Department of Public Service

March 23, 2015
Agenda

1. Introductions
2. REV Overview and the Interagency Team
3. Overview of Demonstration Project Objectives
4. Pre-Proposal Assistance
5. Evaluation Criteria & Selection Process
6. Procedures for Filing
7. Reporting
8. Q & A
Get in Touch with Us

Submit ideas online at
www.nyserda.ny.gov/revdemos

Email questions now to:
revdemos@nyserda.ny.gov

Twitter: #REVdemosNY @nygov
REV OVERVIEW - Interagency Team
Reforming the Energy Vision

New York’s comprehensive strategy to enable self-sustaining clean energy markets supporting a cleaner, more reliable, and affordable energy system.

What is REV?
What we want and need:

• Affordability
• Reliability
• Choice and Control
• Emissions Reductions
• Economic Development & Jobs
Pillars of REV:

1. Groundbreaking Regulatory Reform
   - REV Regulatory Proceeding

2. Evolution of State Programs
   - Clean Energy Fund

3. Leading by Example
   - Using the State’s Energy Assets
Technology as an Opportunity

Private sector innovation is creating new opportunities for greater deployment of clean energy solutions.
BUSINESS MODELS NOT SCIENCE EXPERIMENTS
SERVICES NOT SILOS
Communities are critical partners

Generating and saving energy together for the benefit of all.
Objectives of REV Demonstration Projects

- Guide regulatory change
- Inform development of DSP functionality
- Measure customer response
- Guide effective DER implementation
Pre-Proposal Assistance

Utilities and 3rd Parties not expected to figure this out on their own

State Team will serve as a resource and facilitator

REV Demonstration Project form submissions will be maintained and shared with utilities on a regular basis
Role of Consultant

Engaged as an extension of the State Team to serve as a resource for utilities:

- assisting in business model development
- workshopping cash flow models
- brainstorming partnership strategies

Platform development to grow long-term robust REV ecosystem of solutions providers

Idea Workshopping: Are we asking the right questions?
DPS Staff will review:

- Whether proposal embodies the principals defined in 12.12.14 ‘Resolution on Demonstration Projects’ order and PSC Track 1 Order issued 2.26.15
- Utility’s proposed deferral or other cost recovery mechanism
- Utility’s proposed performance incentive
- Expected system benefits
Procedures for Filing

Utilities will file by July 1st under REV docket (C.14-M-0101)

Review process will be weeks not months

Compliance filings: additional Commission action not required (unless aggregate costs exceed caps set forth in Track 1 order OR different recovery mechanism is proposed)

Written notification of approval or rejection
Reporting

Ongoing review of compliance with Track 1 Order: utilities will submit status reports to track progress

Further guidance will be issued on content, expect to see:

• Status of project and expected milestones
• Capital and operating expenditures
• Objectives and outcomes being achieved
• Experiences, lessons learned, modifications required
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Question and Answer Session