

Table 1 G

**STRAIGHT GAS INDUSTRY
COMPARATIVE BALANCE SHEET
ASSETS AND OTHER DEBITS
FOR THE YEAR ENDED DECEMBER 31,
(\$000)**

	2013	2012	2011	2010	2009
UTILITY PLANT					
1 Total Utility Plant	\$9,059,210	\$8,562,632	\$8,214,037	\$7,892,028	\$7,550,266
2 Less Acc. Prov. For Depreciation & Amortization	2,731,768	2,585,815	2,460,381	2,344,449	2,226,931
3 Net Total Utility Plant	6,327,442	5,976,817	5,753,655	5,547,580	5,323,335
OTHER PROPERTY AND INVESTMENT:					
4 Nonutility Property	2,286	2,248	2,248	2,248	1,333
5 Less Acc. Prov. For Depreciation & Amortization	(952)	(941)	(693)	(379)	(22)
6 Investment in Associated Companies	0	1,824	1,824	1,824	1,824
7 Investment in Subsidiary Companies	113,995	102,893	93,253	82,213	71,564
8 Other Investments	67	64	6	(97)	(26)
9 Sinking Funds					
10 Depreciation Fund					
11 Other Special Funds	15,703	2,329	2,430	2,501	2,370
12 Total Other Property and Investments	131,100	108,417	99,069	88,310	77,043
CURRENT AND ACCRUED ASSETS					
13 Cash	15,789	24,195	4,014	4,867	5,762
14 Special Deposits	0	0	0	3,090	0
15 Working Funds	177	177	176	165	198
16 Temporary Cash Investments	10	33,920	4,503	42,054	114,902
17 Notes Receivable	2,226	2,088	1,958	1,862	5,296
18 Accounts Receivable	642,943	522,870	404,375	547,880	547,951
19 Less Accum. Prov. For Uncollectible Accounts	(99,233)	(99,255)	(95,250)	(103,314)	(115,940)
20 Notes Receivable from Associated Companies	500				
21 Accounts Receivable from Assoc. Companies	838,036	642,204	13,483	10,276	40,139
22 Materials and Supplies	32,468	31,110	29,108	26,449	24,275
23 Gas Stored Underground - Current	257,879	211,911	283,528	253,569	401,442
24 Liquefied Natural Gas in Storage	7,175	8,058	9,418	10,523	12,052
25 Prepayments	134,272	128,038	137,621	134,879	136,136
26 Interest and Dividends Receivable	145	240	183	194	901
27 Rents Receivable	13,608	6,845	6,221	6,666	22,787
28 Accrued Utility Revenue	256,108	277,332	275,255	359,522	354,041
29 Misc. Current and Accrued Assets	25,462	23,872	33,343	12,105	30,064
30 Total Current and Accrued Assets	2,127,563	1,813,604	1,107,934	1,310,786	1,580,006
DEFERRED DEBITS					
31 Unamort. Debt Expense	12,616	14,318	16,336	14,911	16,774
32 Extraordinary Property Losses					
33 Prelim. Survey and Investigation Charges	24	31	16	(54)	(157)
34 Clearing Accounts	(2,376)	(2,599)	(2,443)	(2,417)	(596)
35 Temporary Facilities					
36 Miscellaneous Deferred Debits	2,109,867	2,456,715	2,499,651	2,415,968	2,328,537
37 Deferred Losses from Disp. of Utility Plant					
38 Research and Development	(2,590)	(1,519)	(862)	(802)	(547)
39 Accumulated Deferred Income Taxes	711,371	824,896	767,532	637,567	446,242
40 Total Deferred Debits	2,828,911	3,291,842	3,280,230	3,065,172	2,790,254
41 Total Assets and Other Debits	\$11,415,015	\$11,190,680	\$10,240,888	\$10,011,848	\$9,770,637

**STRAIGHT GAS INDUSTRY
COMPARATIVE BALANCE SHEET
LIABILITIES AND OTHER CREDITS
FOR THE YEAR ENDED DECEMBER 31,
(\$000s)**

	2013	2012	2011	2010	2009	
PROPRIETARY CAPITAL						
Common Stock Issued	\$77,171	\$77,014	\$74,967	\$71,590	\$70,912	1
Preferred Stock Issued	0					2
Capital Stock Subscribed	0					3
Stock Liability for Conversion	0					4
Premium on Capital Stock	1,067,601	1,067,367	1,063,202	1,063,715	1,061,944	5
Other Paid-in Capital	(49,517)	(67,153)	(72,729)	(74,230)	(75,369)	6
Installments Received on Capital Stock	0					7
Capital Stock Expense	(178)	(209)	(136)	(134)	(33)	8
Retained Earnings	1,595,719	1,404,601	1,623,357	1,959,527	1,899,063	9
Unapp. Undistributed Subsidiary Earnings	72,212	64,464	67,288	66,783	67,331	10
Reaquired Capital Stock	0	0	0	0	(324)	11
Accumulated Other Comprehensive Income	(412)	(477)	(270)	(277)	(394)	
Total Proprietary Capital	2,762,596	2,545,607	2,755,679	3,086,976	3,023,130	12
LONG-TERM DEBT						
Bonds	1,654,650	1,653,778	1,652,592	1,150,343	1,148,174	13
Reaquired Bonds	0					14
Advances from Associated Companies	324,000	324,000	414,000	414,000	414,000	15
Other Long-Term Debt	8,333	7,660	7,159	7,184	4,896	16
Unamortized Premium on LT Debt	0					17
Unamortized Discount on LT Debt-Debit	0					18
Total Long-Term Debt	1,986,983	1,985,438	2,073,750	1,571,527	1,567,070	19
CURRENT AND ACCRUED LIABILITIES						
Notes Payable	24,906	21,197	17,754	13,189	416,840	20
Accounts Payable	115,585	129,601	141,826	231,461	311,947	21
Notes Payable to Associated Companies	663,975	246,213	309,815	625,654	332,097	22
Accounts Payable to Associated Companies	1,660,265	1,811,860	652,202	725,254	680,792	23
Customer Deposits	52,110	57,892	65,197	64,047	62,312	24
Taxes Accrued	(52,103)	16,769	31,878	(20,857)	9,104	25
Interest Accrued	17,360	39,171	30,660	31,279	64,137	26
Dividends Declared	12,100	0	9,600	29,600	30,470	27
Matured Long-Term Debt	0					28
Matured Interest	0					29
Tax Collections Payable	1,681	1,308	(592)	(1,739)	159	30
Misc. Current and Accrued Liabilities	95,996	118,983	109,431	83,102	96,386	31
Total Current and Accrued Liabilities	2,591,874	2,442,993	1,367,771	1,780,990	2,004,243	32
DEFERRED CREDITS						
Customer Advances for Construction	1,354	1,102	1,288	1,440	1,178	33
Other Deferred Credits	747,364	612,850	721,673	678,056	713,406	34
Accumulated Deferred Inv. Tax Credits	5,498	6,820	8,253	9,813	11,406	35
Deferred Gains-Disposition of Utility Plant	0					36
Accumulated Deferred Income Taxes	2,521,519	2,526,834	2,289,418	2,027,084	1,596,970	37
Total Deferred Credits	3,275,734	3,147,606	3,020,633	2,716,393	2,322,961	38
OPERATING RESERVES						
Property Insurance Reserve						39
Injuries and Damage Reserve	66,271	57,427	15,836	9,671	6,914	40
Pension and Benefits Reserve	120,495	394,547	373,987	337,936	316,678	41
Miscellaneous Operating Reserves	611,061	617,062	633,232	508,355	529,640	42
Total Operating Reserves	797,828	1,069,036	1,023,055	855,962	853,233	43
Total Liabilities and Other Credits	\$11,415,015	\$11,190,680	\$10,240,888	\$10,011,848	\$9,770,637	44

Table 3 G

STRAIGHT GAS INDUSTRY
COMPARATIVE STATEMENT OF INCOME AND RETAINED EARNINGS
FOR THE YEAR ENDED DECEMBER 31,
(\$000s)

	2013	2012	2011	2010	2009
GAS OPERATING INCOME					
1 Operating Revenues	\$3,368,587	\$3,026,186	\$3,776,120	\$4,033,655	\$4,347,875
Operating Expenses:					
2 Operation Expense	2,129,132	1,860,757	2,531,294	2,764,337	3,073,319
3 Maintenance Expense	79,385	83,529	90,693	94,495	99,662
4 Depreciation Expense	186,909	181,250	178,540	171,281	166,242
5 Amort. and Depletion of Utility Plant	2,475	4,196	5,725	6,789	8,646
6 Amort. of Utility Plant Acq. Adj.	74,122	39,859	31,333	13,901	(2,943)
7 Amort. of Property Losses					
8 Amort. of Conversion Expenses	43	43	43	43	43
9 Other Expenses	0	0			
10 Taxes Other than Income Taxes	378,334	381,665	359,785	353,492	346,453
11 Income Taxes	147,493	126,181	195,482	217,364	202,586
12 Gains from Disposition of Util. Plant					
13 Losses from Disposition of Util. Plant					
14 Total Operating Expenses	2,997,894	2,677,482	3,392,896	3,621,701	3,894,008
15 Net Operating Revenues	370,693	348,704	383,224	411,954	453,867
16 Other Gas Utility Operating Income					
17 Total Gas Utility Operating Income	370,693	348,704	383,224	411,954	453,867
18 Other Utility Operating Income	0				
19 Total Utility Operating Income	\$370,693	\$348,704	\$383,224	\$411,954	\$453,867

STRAIGHT GAS INDUSTRY
COMPARATIVE STATEMENT OF INCOME AND RETAINED EARNINGS
FOR THE YEAR ENDED DECEMBER 31,
(\$000s)

	2013	2012	2011	2010	2009	
OTHER INCOME						
Income - Merch. Jobbing & Contract Work	\$233	\$182	\$161	\$151	\$158	1
Income from Nonutility Operations	(2,421)	111	(3)	(1)	(1)	2
Nonoperating Rental Income	2	(246)	(309)	(353)	4	3
Equity in Earnings of Subsidiary Companies	10,796	8,210	11,033	10,531	11,081	4
Interest and Dividend Income	10,236	(20,881)	43,820	49,843	45,503	5
Allowance for Funds Used During Construction	3,410	2,919	2,713	2,758	3,184	6
Miscellaneous Nonoperating Income	(47)	46	(1,032)	75	(2,575)	7
Gain on Disposition of Property	198	397		76	14	8
Total Other Income	22,407	(9,261)	56,385	63,080	57,368	9
OTHER INCOME DEDUCTIONS						
Loss on Disposition of Property	383	292				10
Miscellaneous Amortization	71	58	46	21	11	11
Miscellaneous Income Deductions	10,610	7,426	4,802	3,242	57	12
Total Other Income Deductions	11,064	7,776	4,848	3,263	68	13
TAXES-OTHER INCOME AND DEDUCTIONS						
Taxes Other than Income Taxes	584	310	296	292	344	14
Income Taxes	(1,297)	(1,196)	(1,195)	(1,546)	(2,142)	15
Total Taxes-Other Inc. & Deductions	(713)	(886)	(899)	(1,254)	(1,798)	16
Net Other Income and Deductions	12,056	(16,151)	52,437	61,071	59,098	17
INTEREST CHARGES						
Interest on Long-term Debt	82,383	84,157	76,136	58,749	88,912	18
Amortization of Debt Discount and Expense	2,938	2,496	2,466	2,410	2,611	19
Amortization of Premium on Debt-Credit						20
Interest on Debt to Associated Company	31,029	38,076	45,748	55,142	48,648	21
Other Interest Expense	13,232	4,470	25,765	26,758	69,226	22
Total Interest Charges	129,582	129,199	150,115	143,059	209,397	23
Income Before Extraordinary Items	253,167	203,354	285,546	329,966	303,567	24
EXTRAORDINARY ITEMS						
Extraordinary Income						25
Extraordinary Deductions						26
Income Taxes, Extraordinary Items						27
Net Extraordinary Items						28
Net Income	\$253,167	\$203,354	\$285,546	\$329,966	\$303,567	29
RETAINED EARNINGS						
Unappropriated Retained Earnings (BOP) *	\$1,397,422	\$1,623,357	\$1,959,527	\$1,899,063	\$1,785,647	30
Balance Transferred from Income	242,371	195,144	274,513	319,435	292,487	31
Appropriated Retained Earnings						32
Dividends Declared-Preferred Stock						33
Dividends Declared-Common Stock	43,242	424,406	620,796	270,703	184,215	34
Adjustments to Retained Earnings	(833)	10,507	10,112	11,732	5,144	35
Net Change	198,297	(218,755)	(336,170)	60,464	113,416	36
Unappropriated Retained Earnings (EOP)	1,595,719	1,404,601	1,623,357	1,959,527	1,899,063	37
Appropriated Retained Earnings (EOP)						38
Total Retained Earnings	1,595,719	1,404,601	1,623,357	1,959,527	1,899,063	39

Notes:

* The beginning balance in 2002 Retained Earnings does not equal the ending balance in 2001 because Valley Energy acquired the assets of NUI Waverly that year setting its Retained Earnings at \$0.

Table 5 G

**STRAIGHT GAS INDUSTRY
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31
(\$000s)**

	2013	2012	2011	2010	2009
Cash Flows From Operating Activities					
1 Net Income	\$253,167	\$203,354	\$285,546	\$329,966	\$303,567
Adjustments to reconcile net income to net cash provided by operating activities:					
2 Depreciation, Depletion & Amortization	315,450	229,879	221,029	195,646	237,478
3 Deferred Taxes & ITCs	105,102	178,278	154,292	182,931	254,423
4 Receivables and Inventory	(155,470)	(60,896)	105,632	159,836	367,488
5 Payables and Accrued Expenses	(63,950)	62,819	48,018	(111,979)	(168,863)
6 Regulatory Assets (Net)	334,955	(177,628)	18,286	(25,616)	(263,014)
7 Capitalized AFUDC - Equity	(3,248)	(2,763)	(2,631)	(2,749)	(3,184)
8 Undistributed Earnings of Affiliates	(507)	(7,951)	8,277	(60)	(12,668)
9 Other Adjustments (See company detail	(67,449)	31,178	51,354	(109,510)	132,318
10 for explanations of major items)	(16,708)	1,374	4,316	26,320	22,157
11	(246,141)	36,438	8,482	400,977	(72,923)
12 Net Cash From Operating Activities	<u>455,201</u>	<u>494,083</u>	<u>902,602</u>	<u>1,045,763</u>	<u>796,780</u>
Cash Flows From Investing Activities					
13 Cash Outflows For Construction	(542,886)	(399,107)	(391,699)	(399,945)	(391,926)
14 Acquisition Of Other Non-Current Assets	(28)	(390)	(48)	(31)	(86)
15 Investments in & Advances to Affiliates	-				
16 Contributions & Advances from Affiliates	(99)	(16)	(146)		
Net Proceeds - Sale Or Disposition Of:	0				
17 Property, Plant & Equipment	0				
18 Investments In Affiliated Companies	2,083	(260)		(270)	(142)
19 Investment Securities	(64)	102			
20 Other Current Assets & Liabilities	0				(1,585)
21 Other Cash Flows - Investing Activities	4,416	(1,411)	(485)	(709)	591
22	(64)	(130)		15	
23	0				
24 Net Cash From Investing Activities	<u>(536,642)</u>	<u>(401,211)</u>	<u>(392,378)</u>	<u>(400,941)</u>	<u>(393,148)</u>
Cash Flows From Financing Activities					
Net Proceeds (Payments) - Issuing & Retiring:					
25 Long-Term Debt	98,986	381,295	84,866	(445,515)	33,215
26 Common Stock	12	5,997	1,097	2,272	2,790
27 Preferred Stock	0				
28 Short-Term Debt	3,709	3,443.09	4,565	(122,051)	(180,700)
29 Dividends Paid	(31,142)	(434,006.44)	(639,216)	(153,173)	(162,845)
30 Other Cash Flows - Financing Activities	(32,658)				
31	0				
32	0				
33 Net Cash From Financing Activities	<u>38,908</u>	<u>(43,271)</u>	<u>(548,688)</u>	<u>(718,467)</u>	<u>(307,539)</u>
34 Net Increase/(Decrease) In Cash Equivalents	(42,534)	49,600	(38,464)	(73,644)	96,093
35 Cash & Cash Equivalents Beginning Of Year *	60,723	11,123	49,587	123,231	27,139
36 Cash & Cash Equivalents End Of Year	\$18,189	\$60,723	\$11,123	\$49,587	\$123,231

Table 6 G

**STRAIGHT GAS INDUSTRY
COMPARATIVE STATEMENT OF REVENUE AND OPERATION AND MAINTENANCE
FOR THE YEAR ENDED DECEMBER 31,**

	2013	2012	2011	2010	2009	
SALES AND CUSTOMER DATA						
REVENUES (\$000s)						
Residential	\$2,075,826	\$1,894,884	\$2,115,778	\$2,309,982	\$2,727,146	1
Commercial	320,587	286,570	351,487	415,038	560,362	2
Industrial	36,994	35,428	44,089	60,484	68,246	3
Other Ultimate Customers	41,524	63,703	70,549	87,016	89,532	4
Total Revenues-Ultimate Customer	2,474,931	2,280,586	2,581,902	2,872,520	3,445,286	5
Sales for Resale	435,579	257,025	538,459	528,566	375,725	6
Total Revenues from Gas Sales	2,910,511	2,537,611	3,120,361	3,401,086	3,821,011	7
Transportation Sales	702,498	613,047	588,716	564,762	453,776	8
Other Gas Operating Revenues	(247,622)	(124,472)	67,042	67,807	71,438	9
Total Gas Operating Revenues	\$3,365,387	\$3,026,186	\$3,776,120	\$4,033,655	\$4,346,225	10
SALES (MCF)						
Residential	176,712,795	152,329,440	170,407,845	177,714,350	189,208,639	11
Commercial	30,900,857	27,177,091	32,200,532	36,868,076	45,073,005	12
Industrial	3,865,485	4,069,195	4,492,047	6,102,356	6,036,016	13
Other Ultimate Customers	8,872,314	7,495,792	7,830,152	8,699,649	8,360,106	14
Total Sales-Ultimate Customer	220,351,451	191,071,518	214,930,576	229,384,431	248,677,766	15
Sales for Resale	59,436,825	55,030,503	80,561,839	83,773,062	50,215,021	16
Transportation Sales	242,879,281	250,729,773	267,299,532	240,988,084	209,797,750	17
Other Gas Sales	0	-	-	-	-	18
Total Sales	522,667,557	496,831,794	562,791,947	554,145,577	508,690,538	19
AVG NUMBERS OF CUSTOMERS						
Residential	1,946,894	1,964,040	1,999,522	2,029,836	2,055,641	20
Commercial	96,481	97,657	98,812	103,869	108,550	21
Industrial	6,793	6,375	7,179	7,013	7,835	22
Other Customers	4,399	4,313	4,324	3,883	2,985	23
Total Ultimate Customers	2,054,567	2,072,385	2,109,837	2,144,601	2,175,011	24
Resales	54	44	52	51	51	25
Total Customers	2,054,621	2,072,429	2,109,889	2,144,652	2,175,062	26
OPERATING REVENUES RELATIONSHIP						
RESIDENTIAL SALES						
Average Annual Bill Per Customer	\$1,066	\$965	\$1,058	\$1,138	\$1,327	27
Average MCF Consumption Per Customer	90.8	77.6	85.2	87.6	92.0	28
Average Revenue Per MCF Sold	\$11.75	\$12.44	\$12.42	\$13.00	\$14.41	29
COMMERCIAL SALES						
Average Annual Bill Per Customer	\$3,323	\$2,934	\$3,557	\$3,996	\$5,162	30
Average MCF Consumption Per Customer	320.3	278.3	325.9	354.9	415.2	31
Average Revenue Per MCF Sold	\$10.37	\$10.54	\$10.92	\$11.26	\$12.43	32
INDUSTRIAL SALES						
Average Annual Bill Per Customer	\$5,446	\$5,557	\$6,141	\$8,625	\$8,710	33
Average MCF Consumption Per Customer	569.1	638.3	625.7	870.1	770.4	34
Average Revenue Per MCF Sold	\$9.57	\$8.71	\$9.81	\$9.91	\$11.31	35
OPERATION AND MAINTENANCE EXPENSES						
Steam	\$0					36
Manufactured Gas	0					37
Natural Gas - Production & Gathering	44	\$89	\$104	\$93	\$28	38
Purchased Gas	1,343,206	1,000,888	1,742,550	1,994,891	2,335,838	39
Other	(33,752)	29,740	(21,455)	12,437	(18,440)	40
Total Production Expense	1,309,499	1,030,718	1,721,198	2,007,421	2,317,426	41
Natural Gas Storage Expense	46,332	39,493	37,717	36,235	36,634	42
Transmission Expense	105,472	101,668	102,426	92,516	98,241	43
Distribution Expense	182,725	158,016	176,896	179,806	178,681	44
Customer Account Expense	169,451	155,147	195,715	180,715	221,533	45
Sales Expense	8,243	9,136	14,232	5,430	7,692	46
Administrative and General	386,941	450,218	373,888	355,796	312,872	47
Total O & M Expense	\$2,208,662	\$1,944,395	\$2,622,072	\$2,857,919	\$3,173,079	48

Notes:

These figures represent revenues and sales to full-service customers only (customers who receive their commodity and transportation services from the utility). Reductions in the Average Annual Bill Per Customer and Average MCF Consumption Per Customer in 1999 reflect the migration of some full-service customers to partial-service status (i.e., Esco customers) which are not included in this publication.

Table 7 G

**STRAIGHT GAS INDUSTRY
DISTRIBUTION OF GAS REVENUES
YEARS ENDED DECEMBER 31,
(\$000s)**

	2013	2012	2011	2010	2009
1 Total Revenues	\$3,365,387	\$3,026,186	\$3,776,120	\$4,033,655	\$4,346,225
2 Sales of Gas (MCF) *	279,788,276	246,102,021	295,492,415	313,157,493	298,892,788
DOLLAR AMOUNTS					
3 Purchased Gas & Other Supply Exp.	\$1,420,369	\$1,138,611	\$1,829,402	\$2,104,687	\$2,451,971
4 Wages and Benefits	308,386	355,741	276,092	278,948	251,882
5 Other Operation & Maintenance Exp.	479,763	449,935	516,493	474,196	469,128
6 Depreciation & Amortization Expense	229,885	194,847	194,248	180,995	173,300
7 Income Taxes-Operating	147,493	126,181	195,482	217,364	202,586
8 Other Taxes-Operating	378,334	381,665	359,785	353,492	346,453
9 Capital Costs	401,158	379,206	404,618	423,974	450,905
10 Total	\$3,365,387	\$3,026,186	\$3,776,120	\$4,033,655	\$4,346,225
PERCENT OF REVENUES					
11 Purchased Gas & Other Supply Exp.	42.2	37.6	48.4	52.2	56.4
12 Wages and Benefits	9.2	11.8	7.3	6.9	5.8
13 Other Operation & Maintenance Exp.	14.3	14.9	13.7	11.8	10.8
14 Depreciation & Amortization Expense	6.8	6.4	5.1	4.5	4.0
15 Income Taxes-Operating	4.4	4.2	5.2	5.4	4.7
16 Other Taxes-Operating	11.2	12.6	9.5	8.8	8.0
17 Capital Costs	11.9	12.5	10.7	10.5	10.4
18 Total	100.0	100.0	100.0	100.0	100.0
DOLLARS PER MCF					
19 Purchased Gas & Other Supply Exp.	5.08	4.63	6.19	6.72	8.20
20 Wages and Benefits	1.10	1.45	0.93	0.89	0.84
21 Other Operation & Maintenance Exp.	1.71	1.83	1.75	1.51	1.57
22 Depreciation & Amortization Expense	0.82	0.79	0.66	0.58	0.58
23 Income Taxes-Operating	0.53	0.51	0.66	0.69	0.68
24 Other Taxes-Operating	1.35	1.55	1.22	1.13	1.16
25 Capital Costs	1.43	1.54	1.37	1.35	1.51
26 Total	12.03	12.30	12.78	12.88	14.54

Notes:

* Includes Sales for Resale

These figures represent revenues and sales to full-service customers only (customers who receive their commodity and transportation services from the utility). Reductions in the Average Annual Bill Per Customer and Average MCF Consumption Per Customer in 1999 reflect the migration of some full-service customers to partial-service status (i.e., Esco customers) which are not included in this publication.

Data Field Below

Purchased Gas and Other Supply Exp.	1,032,738	804,099	1,398,909	1,669,920	1,819,419
Liquidified Petro Gas	0				
Other Gas Supply	298,781	255,858	347,914	362,605	527,205
Gas Storage	14,074	8,031	7,659	6,853	36,618
Transmission Expense	103,519	100,060	100,813	90,692	98,241
Total Purchased Gas	416,374	363,950	456,385	460,149	662,064
-Total PG related to Sales for Resale PG - Ultimate Customers	416,374	363,950	456,385	460,149	662,064
<u>Wages and Benefits</u>					
Salaries	164,752	213,311	192,103	201,716	173,809
Pensions and Benefits	142,292	141,094	82,673	75,918	77,249
Total Wages and Benefits	307,044	354,405	274,777	277,634	251,058
<u>Other Expenses</u>					
Total O&M Expenses	2,208,517	1,944,287	2,621,987	2,857,832	3,172,981
-Total Purchased Gas	1,420,369	1,138,611	1,829,402	2,104,687	2,451,971
-Wages and Benefits	308,386	355,741	276,092	278,948	251,882
-Other Gains	0				
+Other Losses	0				
-Other Revenues	0				
Other Expenses	479,763	449,935	516,493	474,196	469,128
<u>Depreciation and Amortization</u>					
Depreciation Exp	186,909	181,250	178,540	171,281	167,176
Amort & Depl of Utility Plant	1,666	3,224	4,613	5,319	6,397
Amort of Other Utility Plant	41,310	10,372	11,095	4,394	662
Amort of Property Losses	0				
Amort of Conversion Expenses	0				43
Total Depre and Amort	229,885	194,847	194,248	180,995	174,278
<u>Fuel and PP related to Sales for Resale</u>					
Total PG	1,420,369	1,138,611	1,829,402	2,104,687	2,451,971
divided by Total MCFs	279,788	246,102	295,492	313,157	298,893
Fuel Cost per MCF	5.077	4.627	6.191	6.721	8.204
times Sales for Resale MCFs	27,324.203	30,399.099	38,039.876	34,306.071	22,097.851
Sales for Resale PG	136,843.451	139,633.132	237,177.256	232,825.375	179,623.661
<u>Transportation Volumes</u>					
	122,978	105,437	112,309	96,564	85,576

Table 8 G

STRAIGHT GAS INDUSTRY
COMPARATIVE STATEMENT OF UTILITY PLANT AND SELECTED RATIOS
FOR THE YEAR ENDED DECEMBER 31,
(\$000s)

	2013	2012	2011	2010	2009	
Intangible	\$182,477	\$161,946	\$161,700	\$160,416	\$155,283	1
Production	0					
Manufactured Gas	2,370	2,369.84	2,370	2,388	2,380	2
Natural Gas	17,992	20,026	20,030	19,105	18,703	3
Natural Gas Storage	0					
Underground Storage	0					4
Other Storage	185,240	184,788	184,687	185,077	182,598	5
Transmission	493,843	487,777	473,809	465,096	429,001	6
Distribution	7,448,831	7,236,245	6,990,797	6,683,623	6,387,486	7
General	308,834	290,957	290,100	293,438	278,689	8
Gas - Purchased or Sold	0					9
Experimental - Unclassified	0					10
Gas - Stored Underground, Non-current	858	858	858	858	858	11
Total Plant In Service	8,640,444	8,384,966	8,124,350	7,810,001	7,454,997	12
Plant Leased To Others	0					13
Plant Held For Future Use	336	336	95	460	460	14
Construction Work In Progress	417,170	176,077	88,331	80,307	93,549	15
Aquisition Adjustments	1,260	1,260	1,260	1,260	1,260	16
Total Plant	9,059,210	8,562,639	8,214,037	7,892,028	7,550,266	17
Accum. Prov. - Depr. & Amort.	2,731,768	2,585,815	2,460,381	2,344,449	2,226,931	18
Total Net Plant	\$6,327,442	\$5,976,824	\$5,753,655	\$5,547,580	\$5,323,335	19
SELECTED RATIOS AND STATISTICS						
Current Assets / Current Liabilities	0.82	0.74	0.81	0.74	0.79	20
Total Capitalization (\$000s)	\$5,438,459	\$4,798,932	\$5,157,268	\$5,297,621	\$5,339,138	21
<u>Percent Of Capitalization (incl. S-T Debt)</u>						
Long-Term Debt	36.5%	41.4%	40.2%	29.7%	29.4%	22
Preferred Stock						23
Common Stock & Retained Earnings	50.8%	53.1%	53.4%	58.3%	56.6%	24
Short-Term Debt	12.7%	5.6%	6.4%	12.1%	14.0%	25
Pretax Coverage of Interest Expense	4.08	3.54	4.20	4.82	3.41	26
Com. Stock Dividends as a % of Earnings	15.5%	144.8%	175.0%	69.4%	-17.3%	27
Return on Common Equity	10.5%	11.1%	12.1%	12.8%	12.8%	28
Internal Cash Generated as a % of Cash Outflows for Construction	136.8%	114.3%	112.0%	264.6%	133.4%	29
Earnings per Share	\$1.38	\$1.45	\$1.75	\$1.94	\$1.89	30
Book Value per Share	\$13.63	\$12.56	\$13.63	\$15.31	\$15.01	31
Dividends per Share	\$0.21	\$2.09	\$3.07	\$1.34	(\$0.33)	32
Number of Employees	3,222	3,218	3,202	3,362	3,388	33

Data Field Below

Current Assets	2,127,562,525	1,813,604,197	1,107,934,259	1,310,785,900	1,580,005,825
Current Liabilities	2,591,873,746	2,442,993,173	1,367,770,783	1,780,990,143	2,004,243,034
Total Capitalization	5,438,459,482	4,798,932,119	5,157,267,913	5,297,621,463	5,339,137,711
Long-Term Debt	1,986,982,862	1,985,438,130	2,073,750,488	1,571,526,510	1,567,070,338
Preferred Stock					
Common Stock and Retained Earnings (Excl. Preferred Stock)	2,762,595,807	2,546,084,211	2,755,948,768	3,087,252,509	3,023,130,452
Short-Term Debt	688,880,811	267,409,776	327,568,655	638,842,445	748,936,921
Pretax Income	529,331,720	457,555,207	629,957,005	689,285,174	713,942,758
Interest Expense	129,581,815	129,195,269	150,108,285	143,052,637	209,373,415
Dividends Paid	43,241,683	424,406,441	620,795,902	270,702,554	(65,785,001)
Net Income (Excl. Preferred Stock Dividends)	279,080,560	293,018,199	354,720,254	390,140,229	380,526,649
Internal Cash	742,812,266	456,361,154	438,894,536	1,058,068,789	522,673,338
Cash Outflows for Construction	542,885,770	399,107,211	391,699,224	399,944,583	391,925,831
Shares Outstanding (Millions)*** Check (SOME COMPANIES IN HOLD AMTS VS. .004)	202.7018	202.6703	202.2610	201.5856	201.4499
Misc Deferred Debits	1,362,502,941	1,843,864,230	1,777,977,773	1,737,912,117	1,615,130,613
Number of Employees	3,222	3,218	3,202	3,362	3,388

THE BROOKLYN UNION GAS COMPANY
COMPARATIVE BALANCE SHEET
ASSETS AND OTHER DEBITS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009
UTILITY PLANT					
1 Total Utility Plant	\$3,959,296,505	\$3,723,335,500	\$3,569,530,078	\$3,411,207,477	\$3,247,951,416
2 Less Acc. Prov. For Depreciation & Amortization	1,284,439,948	1,231,482,685	1,175,715,883	1,121,726,881	1,066,862,230
3 Net Total Utility Plant	2,674,856,557	2,491,852,815	2,393,814,195	2,289,480,596	2,181,089,185
OTHER PROPERTY AND INVESTMENTS					
4 Nonutility Property					
5 Less Acc. Prov. For Depreciation & Amortization					
6 Investment in Associated Companies					
7 Investment in Subsidiary Companies	113,950,171	102,594,611	93,217,589	82,176,402	71,530,907
8 Other Investments	49,875	49,875	110,347	110,347	110,347
9 Sinking Funds					
10 Depreciation Fund					
11 Other Special Funds					
12 Total Other Property and Investments	114,000,046	102,644,486	93,327,936	82,286,749	71,641,254
CURRENT AND ACCRUED ASSETS					
13 Cash	7,696,123	18,513,330		1,672,246	2,731,111
14 Special Deposits				2,200,000	
15 Working Funds					
16 Temporary Cash Investments				1,333	
17 Notes Receivable					
18 Accounts Receivable	272,656,912	201,871,934	181,666,335	263,257,478	256,874,032
19 Less Accum. Prov. For Uncollectible Accounts	(48,662,547)	(44,435,871)	(42,800,342)	(48,177,979)	(55,675,990)
20 Notes Receivable from Associated Companies					
21 Accounts Receivable from Assoc. Companies	456,088,096	365,741,644	5,643,985	4,680,064	5,869,927
22 Materials and Supplies	11,478,266	12,680,570	10,798,020	10,800,848	9,871,278
23 Gas Stored Underground - Current	150,361,412	105,821,035	129,551,477	119,523,680	235,207,204
24 Liquefied Natural Gas in Storage	4,715,026	5,457,799	6,760,703	7,758,944	8,531,468
25 Prepayments	100,416,871	96,766,520	93,870,045	92,716,882	97,841,789
26 Interest and Dividends Receivable					
27 Rents Receivable	4,766,059	2,444,230	2,241,094	2,612,959	8,422,943
28 Accrued Utility Revenue	122,068,765	145,354,335	141,873,403	194,941,276	183,189,184
29 Misc. Current and Accrued Assets	7,680,298	5,252,502	19,542,819	2,524,301	9,740,688
30 Total Current and Accrued Assets	1,089,265,281	915,468,028	549,147,539	654,512,032	762,603,635
DEFERRED DEBITS					
31 Unamort. Debt Expense	9,013,165	10,665,249	12,480,025	14,290,847	16,101,669
32 Extraordinary Property Losses					
33 Prelim. Survey and Investigation Charges	6				
34 Clearing Accounts	660,797	4,036			
35 Temporary Facilities					
36 Miscellaneous Deferred Debits	1,179,430,083	1,113,989,276	1,109,326,327	1,041,982,804	1,032,586,258
37 Deferred Losses from Disp. of Utility Plant					
38 Research and Development	1,656	1,656	219,080	224,749	1,356
39 Accumulated Deferred Income Taxes	432,287,131	488,252,503	418,795,732	312,665,388	244,019,342
40 Total Deferred Debits	1,621,392,838	1,612,912,720	1,540,821,164	1,369,163,788	1,292,708,625
41 Total Assets and Other Debits	\$5,499,514,722	\$5,122,878,049	\$4,577,110,834	\$4,395,443,165	\$4,308,042,699

**THE BROOKLYN UNION GAS COMPANY
COMPARATIVE BALANCE SHEET
LIABILITIES AND OTHER CREDITS
FOR THE YEAR ENDED DECEMBER 31,**

	2013	2012	2011	2010	2009	
PROPRIETARY CAPITAL						
Common Stock Issued	\$1	\$1	\$1	\$1	\$1	1
Preferred Stock Issued	1	1	1			2
Capital Stock Subscribed						3
Stock Liability for Conversion						4
Premium on Capital Stock	472,627,082	472,627,082	472,627,082	472,627,082	472,627,082	5
Other Paid-in Capital	(128,267,589)	(130,975,027)	(134,903,461)	(134,903,461)	(134,903,461)	6
Installments Received on Capital Stock						7
Capital Stock Expense						8
Retained Earnings	832,092,152	734,348,974	759,027,730	843,765,845	820,183,108	9
Unapp. Undistributed Subsidiary Earnings	72,169,278	61,379,736	64,466,118	63,959,778	64,511,908	10
Reaquired Capital Stock						11
Accumulated Other Comprehensive Income	(412,102)	(477,172)	(269,508)	(276,510)	(394,160)	
Total Proprietary Capital	1,248,208,823	1,136,903,595	1,160,947,963	1,245,172,735	1,222,024,478	12
LONG-TERM DEBT						
Bonds	1,040,500,000	1,040,500,000	1,040,500,000	1,039,183,459	1,039,113,392	13
Reaquired Bonds						14
Advances from Associated Companies						15
Other Long-Term Debt						16
Unamortized Premium on LT Debt						17
Unamortized Discount on LT Debt-Debit						18
Total Long-Term Debt	1,040,500,000	1,040,500,000	1,040,500,000	1,039,183,459	1,039,113,392	19
CURRENT AND ACCRUED LIABILITIES						
Notes Payable						20
Accounts Payable	39,219,738	35,197,594	52,141,857	59,043,954	97,792,303	21
Notes Payable to Associated Companies	151,398,559	(115,493,433)	141,197,572	100,783,918	160,145,237	22
Accounts Payable to Associated Companies	907,779,021	994,794,353	273,746,525	342,759,296	334,488,969	23
Customer Deposits	32,494,169	36,738,418	41,270,483	40,671,190	37,328,809	24
Taxes Accrued	(69,849,076)	(5,892,132)	11,043,196	14,962,266	35,167,873	25
Interest Accrued	9,231,648	20,999,272	14,002,078	19,119,954	31,674,101	26
Dividends Declared						27
Matured Long-Term Debt						28
Matured Interest						29
Tax Collections Payable	743,753	1,136,954	(1,326,739)	(780,138)	(733,807)	30
Misc. Current and Accrued Liabilities	55,456,664	52,098,081	56,778,077	41,157,431	43,678,115	31
Total Current and Accrued Liabilities	1,126,474,476	1,019,579,107	588,853,049	617,717,871	739,541,599	32
DEFERRED CREDITS						
Customer Advances for Construction		(8,219)				33
Other Deferred Credits	314,361,653	199,295,148	231,744,795	232,773,828	237,668,712	34
Accumulated Deferred Inv. Tax Credits	4,041,609	4,952,349	5,863,089	6,773,829	7,684,374	35
Deferred Gains-Disposition of Utility Plant						36
Accumulated Deferred Income Taxes	1,200,661,185	1,192,127,325	1,050,255,191	884,917,820	690,112,091	37
Total Deferred Credits	1,519,064,447	1,396,366,603	1,287,863,075	1,124,465,477	935,465,177	38
OPERATING RESERVES						
Property Insurance Reserve						39
Injuries and Damage Reserve	35,424,360	36,200,121	11,324,062	4,216,513	954,695	40
Pension and Benefits Reserve						41
Miscellaneous Operating Reserves	529,842,616	493,328,623	487,622,685	364,687,110	370,943,359	42
Total Operating Reserves	565,266,976	529,528,744	498,946,747	368,903,623	371,898,054	43
Total Liabilities and Other Credits	\$5,499,514,722	\$5,122,878,049	\$4,577,110,834	\$4,395,443,165	\$4,308,042,699	44

THE BROOKLYN UNION GAS COMPANY
COMPARATIVE STATEMENT OF INCOME AND RETAINED EARNINGS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009
GAS OPERATING INCOME					
1 Operating Revenues	\$1,530,623,639	\$1,338,671,878	\$1,747,066,876	\$1,942,392,800	\$1,942,076,919
Operating Expense:					
2 Operation Expense	933,554,468	798,407,282	1,152,237,068	1,320,114,257	1,344,381,230
3 Maintenance Expense	50,749,920	49,106,259	52,500,974	53,915,516	59,710,004
4 Depreciation Expense	82,983,003	79,572,680	80,538,838	76,823,477	75,075,494
5 Amort. and Depletion of Utility Plant	1,652,078	3,210,113	4,599,177	5,305,326	6,382,932
6 Amort. of Utility Plant Acq. Adj.	40,500,851	9,400,768	9,982,938	2,924,359	(1,587,087)
7 Amort. of Property Losses					
8 Amort. of Conversion Expenses					
9 Other Expenses					
10 Taxes Other than Income Taxes	197,951,061	202,125,603	184,706,177	188,055,626	180,902,420
11 Income Taxes	65,923,553	56,352,240	90,074,307	96,946,780	95,638,978
12 Gains from Disposition of Util. Plant					
13 Losses from Disposition of Util. Plant					
14 Total Operating Expenses	1,373,314,934	1,198,174,945	1,574,639,479	1,744,085,341	1,760,503,970
15 Net Operating Revenues	157,308,705	140,496,933	172,427,397	198,307,459	181,572,949
16 Other Utility Operating Income					
17 Total Gas Utility Operating Income	157,308,705	140,496,933	172,427,397	198,307,459	181,572,949
18 Other Utility Operating Income					
19 Total Utility Operating Income	\$157,308,705	\$140,496,933	\$172,427,397	\$198,307,459	\$181,572,949

THE BROOKLYN UNION GAS COMPANY
COMPARATIVE STATEMENT OF INCOME AND RETAINED EARNINGS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	
OTHER INCOME						
Income - Merch. Jobbing & Contract Work						1
Income from Nonutility Operations	(1,828,100)	\$54,333	(\$2,560)	(\$1,442)	(\$715)	2
Nonoperating Rental Income						3
Equity in Earnings of Subsidiary Companies	10,789,542	7,947,803	11,034,185	10,527,845	11,079,975	4
Interest and Dividend Income	7,378,712	(14,824,230)	17,537,017	22,748,216	18,627,677	5
Allowance for Funds Used During Construction	2,792,569	1,311,007	1,094,982	1,442,131	1,585,217	6
Miscellaneous Nonoperating Income	(27,272)	(48,113)	(1,379,420)			7
Gain on Disposition of Property	(18,396)					8
Total Other Income	19,087,055	(5,559,200)	28,284,204	34,716,750	31,292,155	9
OTHER INCOME DEDUCTIONS						
Loss on Disposition of Property						10
Miscellaneous Amortization						11
Miscellaneous Income Deductions	5,595,234	4,746,685	2,959,667	1,857,406	(603,767)	12
Total Other Income Deductions	5,595,234	4,746,685	2,959,667	1,857,406	(603,767)	13
TAXES-OTHER INCOME AND DEDUCTIONS						
Taxes Other than Income Taxes	272,719					88 14
Income Taxes	(910,740)	(910,739)	(910,740)	(910,740)	(1,594,055)	15
Total Taxes-Other Inc. & Deductions	(638,021)	(910,739)	(910,740)	(910,740)	(1,593,967)	16
Net Other Income and Deductions	14,129,842	(9,395,146)	26,235,277	33,770,084	33,489,889	17
INTEREST CHARGES						
Interest on Long-term Debt	46,809,648	48,579,017	47,753,171	49,716,871	51,468,997	18
Amortization of Debt Discount and Expense	2,347,877	1,814,776	1,810,822	1,810,822	1,810,822	19
Amortization of Premium on Debt-Credit						20
Interest on Debt to Associated Company	593,821	3,328,022	5,565,825	7,323,858	7,057,684	21
Other Interest Expense	9,846,733	(4,854,890)	7,764,631	195,385	16,506,807	22
Total Interest Charges	59,598,079	48,866,925	62,894,449	59,046,936	76,844,310	23
Income Before Extraordinary Items	111,840,468	82,234,862	135,768,225	173,030,607	138,218,529	24
EXTRAORDINARY ITEMS						
Extraordinary Income						25
Extraordinary Deductions						26
Income Taxes, Extraordinary Items						27
Net Extraordinary Items						28
Net Income	\$111,840,468	\$82,234,862	\$135,768,225	\$173,030,607	\$138,218,529	29
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RETAINED EARNINGS						
Unappropriated Retained Earnings (BOP)	\$734,348,974	\$759,027,730	\$843,765,845	\$820,183,108	\$811,140,141	30
Balance Transferred from Income	101,050,926	74,287,059	124,734,040	162,502,762	127,138,553	31
Appropriated Retained Earnings						32
Dividends Declared-Preferred Stock						33
Dividends Declared-Common Stock		110,000,000	220,000,000	150,000,000	125,000,000	34
Adjustments to Retained Earnings	(3,307,748)	11,034,185	10,527,845	11,079,975	6,904,414	35
Net Change	97,743,178	(24,678,756)	(84,738,115)	23,582,737	9,042,967	36
Unappropriated Retained Earnings (EOP)	832,092,152	734,348,974	759,027,730	843,765,845	820,183,108	37
Appropriated Retained Earnings (EOP)						38
Total Retained Earnings	\$832,092,152	\$734,348,974	\$759,027,730	\$843,765,845	\$820,183,108	39

THE BROOKLYN UNION GAS COMPANY
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009
Cash Flows From Operating Activities					
1 Net Income	\$111,840,468	\$82,234,862	\$135,768,225	\$173,030,607	\$138,218,529
Adjustments to reconcile net income to net cash provided by operating activities:					
2 Depreciation, Depletion & Amortization	173,973,884	93,998,337	98,248,316	86,934,051	143,704,381
3 Deferred Taxes & ITCs	56,885,270	75,991,141	71,542,228	128,886,825	28,557,444
4 Receivables and Inventory	(93,805,886)	(6,825,384)	67,558,643	107,455,005	201,508,390
5 Payables and Accrued Expenses	(19,334,355)	204,955	17,432,513	(41,269,033)	(180,843,620)
6 Regulatory Assets (Net)	(56,567,516)	(79,434,952)	25,701,920	(28,197,954)	40,878,913
7 Capitalized AFUDC - Equity	(2,792,569)	(1,311,007)	(1,094,982)	(1,442,131)	(1,585,217)
8 Undistributed Earnings of Affiliates	(500,948)	(7,947,803)	(11,034,185)	(10,527,845)	
9 Other Adjustments	(12,254,048)	42,669,802	43,484,326	(44,558,177)	18,705,067
10			(16,164,231)	29,531,509	(10,192,905)
11			13,331,507	(12,034,545)	(84,871,539)
12 Net Cash From Operating Activities	<u>157,444,300</u>	<u>199,579,951</u>	<u>444,774,280</u>	<u>387,808,312</u>	<u>294,079,443</u>
Cash Flows From Investing Activities					
13 Cash Outflows For Construction	(252,920,772)	(177,617,336)	(188,211,768)	(188,964,711)	(181,258,877)
14 Acquisition Of Other Non-Current Assets					
15 Investments in & Advances to Affiliates					
16 Contributions & Advances from Affiliates					
Net Proceeds - Sale Or Disposition Of:					
17 Property, Plant & Equipment					
18 Investments In Affiliated Companies					
19 Investment Securities					
20 Other Current Assets & Liabilities					(1,585,217)
21 Other Cash Flows - Investing Activities					
22					
23					
24 Net Cash From Investing Activities	<u>(252,920,772)</u>	<u>(177,617,336)</u>	<u>(188,211,768)</u>	<u>(188,964,711)</u>	<u>(182,844,094)</u>
Cash Flows From Financing Activities					
Net Proceeds (Payments) - Issuing & Retiring:					
25 Long-Term Debt	84,441,680	106,550,715	(38,236,092)	(49,901,133)	9,464,729
26 Common Stock					
27 Preferred Stock					
28 Short-Term Debt					
29 Dividends Paid		(110,000,000)	(220,000,000)	(150,000,000)	(125,000,000)
30 Other Cash Flows - Financing Activities					
31					
32					
33 Net Cash From Financing Activities	<u>84,441,680</u>	<u>(3,449,285)</u>	<u>(258,236,092)</u>	<u>(199,901,133)</u>	<u>(115,535,271)</u>
34 Net Increase/(Decrease) In Cash Equivalents	(11,034,791)	18,513,330	(1,673,580)	(1,057,532)	(4,299,923)
35 Cash & Cash Equivalents Beginning Of Year	18,730,915	(0)	1,673,580	2,731,112	7,031,034
36 Cash & Cash Equivalents End Of Year	\$7,696,124	\$18,513,330	(\$0)	\$1,673,580	\$2,731,112

THE BROOKLYN UNION GAS COMPANY
COMPARATIVE STATEMENT OF REVENUE AND OPERATION AND MAINTENANCE
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	
SALES AND CUSTOMER DATA						
REVENUES						
Residential	\$939,913,932	\$861,924,286	\$950,025,717	\$1,091,968,117	\$1,207,948,993	1
Commercial	96,584,942	87,157,725	100,122,861	123,260,339	156,702,572	2
Industrial	15,280,954	14,419,741	17,742,744	26,281,780	26,234,593	3
Other Ultimate Customers	41,336,235	63,542,967	70,398,335	86,845,526	89,354,875	4
Total Revenues-Ultimate Customer	1,093,116,062	1,027,044,719	1,138,289,657	1,328,355,762	1,480,241,033	5
Sales for Resale	275,311,113	128,971,543	305,976,396	318,290,623	225,770,809	6
Total Revenues from Gas Sales	1,368,427,176	1,156,016,262	1,444,266,053	1,646,646,385	1,706,011,842	7
Transportation Sales	386,079,386	282,307,861	273,643,667	267,374,379	207,906,642	8
Other Gas Operating Revenues	(227,082,773)	(99,652,245)	29,157,156	28,372,036	26,508,435	9
Total Gas Operating Revenues	\$1,527,423,789	\$1,338,671,878	\$1,747,066,876	\$1,942,392,800	\$1,940,426,919	10
SALES (MCF)						
Residential	76,313,054	65,566,150	72,558,924	77,779,142	82,225,136	11
Commercial	9,534,580	8,470,857	9,393,188	10,617,964	13,324,910	12
Industrial	1,676,462	1,695,641	1,965,172	2,739,752	2,461,136	13
Other Ultimate Customers	8,853,341	7,478,701	7,814,419	8,683,167	8,343,175	14
Total Sales-Ultimate Customer	96,377,437	83,211,349	91,731,703	99,820,025	106,354,356	15
Sales for Resale	32,112,622	24,631,404	42,521,963	49,466,991	28,117,171	16
Transportation Sales	111,572,413	94,454,001	100,126,636	84,940,908	75,152,032	17
Other Gas Sales						18
Total Sales	240,062,473	202,296,755	234,380,302	234,227,924	209,623,559	19
AVG NUMBER OF CUSTOMERS						
Residential	914,106	921,790	949,890	963,936	976,620	20
Commercial	28,879	29,346	29,548	31,046	31,852	21
Industrial	2,734	2,283	2,956	2,623	3,087	22
Other Customers	4,336	4,246	4,262	3,825	2,930	23
Total Ultimate Customers	950,055	957,665	986,656	1,001,430	1,014,489	24
Resales	22	19	21	20	21	25
Total Customers	950,077	957,684	986,677	1,001,450	1,014,510	26
OPERATING REVENUES RELATIONSHIP						
RESIDENTIAL SALES						
Average Annual Bill Per Customer	\$1,028	\$935	\$1,000	\$1,133	\$1,237	27
Average MCF Consumption Per Customer	83.5	71.1	76.4	80.7	84.2	28
Average Revenue Per MCF Sold	\$12.32	\$13.15	\$13.09	\$14.04	\$14.69	29
COMMERCIAL SALES						
Average Annual Bill Per Customer	\$3,344	\$2,970	\$3,388	\$3,970	\$4,920	30
Average MCF Consumption Per Customer	330.2	288.7	317.9	342.0	418.3	31
Average Revenue Per MCF Sold	\$10.13	\$10.29	\$10.66	\$11.61	\$11.76	32
INDUSTRIAL SALES						
Average Annual Bill Per Customer	\$5,589	\$6,316	\$6,002	\$10,020	\$8,498	33
Average MCF Consumption Per Customer	613.2	742.7	664.8	1,044.5	797.3	34
Average Revenue Per MCF Sold	\$9.12	\$8.50	\$9.03	\$9.59	\$10.66	35
OPERATION AND MAINTENANCE EXPENSES						
Steam						36
Manufactured Gas						37
Natural Gas - Production & Gathering						38
Purchased Gas	\$685,322,667	\$452,352,180	\$835,934,454	\$1,025,829,631	\$1,049,573,528	39
Other	(57,377,623)	15,568,449	555,838	974,795	2,280,491	40
Total Production Expense	627,945,044	467,920,629	836,490,292	1,026,804,426	1,051,854,019	41
Natural Gas Storage Expense	7,555,039	4,282,664	4,639,614	4,513,630	4,344,018	42
Transmission Expense	11,682,194	6,723,580	4,432,577	4,224,314	5,922,408	43
Distribution Expense	92,153,721	76,036,185	86,859,231	88,429,026	91,757,039	44
Customer Account Expense	83,637,061	71,383,076	91,428,181	75,669,558	98,859,602	45
Sales Expense	3,762,143	5,185,186	7,136,931	7,725,005	8,628,956	46
Administrative and General	157,569,186	215,982,221	173,751,216	166,663,814	142,725,192	47
Total O & M Expense	\$984,304,388	\$847,513,541	\$1,204,738,042	\$1,374,029,773	\$1,404,091,234	48

Notes:

These figures represent revenues and sales to full-service customers only (customers who receive their commodity and transportation services from the utility). Reductions in the Average Annual Bill Per Customer and Average MCF Consumption Per Customer in 1999 reflect the migration of some full-service customers to partial-service status (i.e., Esco customers) which are not included in this publication.

	2013	2012	2011	2010	2009
1 Total Revenues	\$1,527,423,789	\$1,338,671,878	\$1,747,066,876	\$1,942,392,800	\$1,940,426,919
2 Sales of Gas (MCF) *	128,490,060	107,842,753	134,253,666	149,287,016	134,471,527
DOLLAR AMOUNTS					
3 Purchased Gas & Other Supply Exp.	\$647,182,277	\$478,926,873	\$845,562,483	\$1,035,542,370	\$1,062,120,445
4 Wages and Benefits	99,547,799	142,806,704	97,613,587	107,303,140	112,439,182
5 Other Operation & Maintenance Exp.	237,574,311	225,779,964	261,561,972	231,184,263	229,531,607
6 Depreciation & Amortization Expense	125,135,932	92,183,561	95,120,953	85,053,162	79,871,339
7 Income Taxes-Operating	65,923,553	56,352,240	90,074,307	96,946,780	95,638,978
8 Other Taxes-Operating	197,951,061	202,125,603	184,706,177	188,055,626	180,902,420
9 Capital Costs	154,108,855	140,496,933	172,427,397	198,307,459	179,922,949
10 Total	\$1,527,423,789	\$1,338,671,878	\$1,747,066,876	\$1,942,392,800	\$1,940,426,919
PERCENT OF REVENUES					
11 Purchased Gas & Other Supply Exp.	42.4	35.8	48.4	53.3	54.7
12 Wages and Benefits	6.5	10.7	5.6	5.5	5.8
13 Other Operation & Maintenance Exp.	15.6	16.9	15.0	11.9	11.8
14 Depreciation & Amortization Expense	8.2	6.9	5.4	4.4	4.1
15 Income Taxes-Operating	4.3	4.2	5.2	5.0	4.9
16 Other Taxes-Operating	13.0	15.1	10.6	9.7	9.3
17 Capital Costs	10.1	10.5	9.9	10.2	9.3
18 Total	100.0	100.0	100.0	100.0	100.0
DOLLARS PER MCF					
19 Purchased Gas & Other Supply Exp.	5.04	4.44	6.30	6.94	7.90
20 Wages and Benefits	0.77	1.32	0.73	0.72	0.84
21 Other Operation & Maintenance Exp.	1.85	2.09	1.95	1.55	1.71
22 Depreciation & Amortization Expense	0.97	0.85	0.71	0.57	0.59
23 Income Taxes-Operating	0.51	0.52	0.67	0.65	0.71
24 Other Taxes-Operating	1.54	1.87	1.38	1.26	1.35
25 Capital Costs	1.20	1.30	1.28	1.33	1.34
26 Total	11.89	12.41	13.01	13.01	14.43

Notes:

* Includes Sales for Resale

These figures represent revenues and sales to full-service customers only (customers who receive their commodity and transportation services from the utility). Reductions in the Average Annual Bill Per Customer and Average MCF Consumption Per Customer in 1999 reflect the migration of some full-service customers to partial-service status (i.e., Esco customers) which are not included in this publication.

Data Field Below

Purchased Gas and Other Supply Exp.	627,945,044	467,920,629	836,490,292	1,026,804,426	1,051,854,019
Liquidfied Petro Gas					
Other Gas Supply					
Gas Storage	7,555,039	4,282,664	4,639,614	4,513,630	4,344,018
Transmission Expense	11,682,194	6,723,580	4,432,577	4,224,314	5,922,408
Total Purchased Gas	647,182,277	478,926,873	845,562,483	1,035,542,370	1,062,120,445
-Total PG related to Sales for Resale					
PG - Ultimate Customers	647,182,277	478,926,873	845,562,483	1,035,542,370	1,062,120,445
<u>Wages and Benefits</u>					
Salaries	49,054,288	85,871,839	74,697,512	84,110,922	89,589,319
Pensions and Benefits	50,493,512	56,934,865	22,916,075	23,192,218	22,849,863
Total Wages and Benefits	99,547,799	142,806,704	97,613,587	107,303,140	112,439,182
<u>Other Expenses</u>					
Total O&M Expenses	984,304,388	847,513,541	1,204,738,042	1,374,029,773	1,404,091,234
-Total Purchased Gas	647,182,277	478,926,873	845,562,483	1,035,542,370	1,062,120,445
-Wages and Benefits	99,547,799	142,806,704	97,613,587	107,303,140	112,439,182
-Other Gains					
+Other Losses					
-Other Revenues					
Other Expenses	237,574,311	225,779,964	261,561,972	231,184,263	229,531,607
<u>Depreciation and Amortization</u>					
Depreciation Exp	82,983,003	79,572,680	80,538,838	76,823,477	75,075,494
Amort & Depl of Utility Plant	1,652,078	3,210,113	4,599,177	5,305,326	6,382,932
Amort of Other Utility Plant	40,500,851	9,400,768	9,982,938	2,924,359	(1,587,087)
Amort of Property Losses					
Amort of Conversion Expenses					
Total Depre and Amort	125,135,932	92,183,561	95,120,953	85,053,162	79,871,339
<u>Fuel and PP related to Sales for Resale</u>					
Total PG	647,182,277	478,926,873	845,562,483	1,035,542,370	1,062,120,445
divided by Total MCFs	128,490,060	107,842,753	134,253,666	149,287,016	134,471,527
Fuel Cost per MCF	5	4	6	7	8
times Sales for Resale MCFs					
Sales for Resale PG					
<u>Transportation Volumes</u>					
	111,572,413	94,454,001	100,126,636	84,940,908	75,152,032

THE BROOKLYN UNION GAS COMPANY
COMPARATIVE STATEMENT OF UTILITY PLANT AND SELECTED RATIOS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	
Intangible	\$124,398,747	\$124,398,747	\$124,418,300	\$124,405,565	\$123,252,597	1
Production						
Manufactured Gas						2
Natural Gas						3
Natural Gas Storage						
Underground Storage						4
Other Storage	136,745,816	136,295,223	136,265,664	\$136,263,814	136,024,813	5
Transmission	134,320,410	131,026,215	121,333,132	\$117,575,332	102,854,230	6
Distribution	3,196,294,099	3,112,219,104	3,006,224,169	\$2,849,687,960	2,702,144,922	7
General	129,730,681	124,248,311	126,610,320	\$134,149,865	128,026,229	8
Gas - Purchased or Sold						9
Experimental - Unclassified						10
Gas - Underground, Non-current	857,650	857,650	857,650	\$857,650	857,650	11
Total Plant In Service	3,722,347,404	3,629,045,250	3,515,709,235	3,362,940,186	3,193,160,441	12
Plant Leased To Others						13
Plant Held For Future Use	242,470	242,470	1,698	366,554	366,554	14
Construction Work In Progress	236,706,631	94,047,780	53,819,145	47,900,737	54,424,421	15
Acquisition Adjustments						16
Total Plant	3,959,296,504	3,723,335,500	3,569,530,078	3,411,207,477	3,247,951,415	17
Accum. Prov. - Depr. & Amort.	1,284,439,948	1,231,482,685	1,175,715,883	1,121,726,881	1,066,862,230	18
Total Net Plant	\$2,674,856,557	\$2,491,852,815	\$2,393,814,195	\$2,289,480,596	\$2,181,089,185	19
Current Assets / Current Liabilities	0.97	0.90	0.93	1.06	1.03	20
Total Capitalization	\$2,440,107,382	\$2,062,387,334	\$2,342,915,043	\$2,385,416,622	\$2,421,283,106	21
<u>Percent Of Capitalization (incl. S-T Debt)</u>						
Long-Term Debt	42.6%	50.5%	44.4%	43.6%	42.9%	22
Preferred Stock	0.0%	0.0%	0.0%			23
Common Stock & Retained Earnings	51.2%	55.1%	49.6%	52.2%	50.5%	24
Short-Term Debt	6.2%	-5.6%	6.0%	4.2%	6.6%	25
Pretax Coverage of Interest Expense	3.97	3.82	4.58	5.56	4.02	26
Com. Stock Dividends as a % of Earnings		78.3%	127.6%	75.6%	-68.8%	27
Return on Common Equity	9.4%	12.2%	14.3%	16.1%	14.9%	28
Internal Cash Generated as a % of Cash Outflows for Construction	62.3%	112.4%		228.8%	140.6%	29
Earnings per Share	\$1.12	\$1.40	\$1.72	\$1.98	\$1.82	30
Book Value per Share	\$12.48	\$11.37	\$11.61	\$12.45	\$12.22	31
Dividends per Share		\$1.10	\$2.20	\$1.50	(\$1.25)	32
Number of Employees	1,221	1,254	1,221	1,326	1,318	33

Data Field Below

Current Assets	1,089,265,281	915,468,028	549,147,539	654,512,032	762,603,635
Current Liabilities	1,126,474,476	1,019,579,107	588,853,049	617,717,871	739,541,599
Total Capitalization	2,440,107,382	2,062,387,334	2,342,915,043	2,385,416,622	2,421,283,106
Long-Term Debt	1,040,500,000	1,040,500,000	1,040,500,000	1,039,183,459	1,039,113,392
Preferred Stock	1	1	1		
Common Stock and Retained Earnings (Excl. Preferred Stock)	1,248,208,822	1,137,380,766	1,161,217,470	1,245,449,245	1,222,024,478
Short-Term Debt	151,398,559	(115,493,433)	141,197,572	100,783,918	160,145,237
Pretax Income	236,451,360	186,543,288	287,826,241	328,113,583	309,107,761
Interest Expense	59,598,079	48,866,925	62,894,449	59,046,936	76,844,310
Common Dividends Paid		110,000,000	220,000,000	150,000,000	(125,000,000)
Net Income Before Extraordinary Items (Excl. Preferred Stock Dividends)	111,840,468	140,496,933	172,427,397	198,307,459	181,572,949
Internal Cash	157,444,300	199,579,951		432,366,489	254,867,990
Cash Outflows for Construction	252,920,772	177,617,336	188,211,768	188,964,711	181,258,877
Shares Outstanding (Millions) Sch250251	100	100	100	100	100
Misc Deferred Debits	865,068,430	914,694,128	877,581,532	809,208,976	794,917,546
Number of Employees	1,221	1,254	1,221	1,326	1,318
Pre-Tax Income					
Total Utility Operating Income	157,308,705	140,496,933	172,427,397	198,307,459	181,572,949
+Income Taxes - Electric					
+Income Taxes - Gas	65,923,553	56,352,240	90,074,307	96,946,780	95,638,978
+Other Income	19,087,055	(5,559,200)	28,284,204	34,716,750	31,292,155
- Other Income Deductions	5,595,234	4,746,685	2,959,667	1,857,406	(603,767)
- Other Taxes	272,719				88
Pre-Tax Income	236,451,360	186,543,288	287,826,241	328,113,583	309,107,761

**CORNING NATURAL GAS CORPORATION
COMPARATIVE BALANCE SHEET
ASSETS AND OTHER DEBITS
FOR THE YEAR ENDED DECEMBER 31,**

	2013	2012	2011	2010	2009	94
UTILITY PLANT						
1 Total Utility Plant	\$62,551,176	\$55,640,495	\$49,349,393	\$44,783,483	\$39,724,571	
2 Less Acc. Prov. For Depreciation & Amortization	18,451,513	16,337,855	14,761,978	13,293,584	12,653,138	
3 Net Total Utility Plant	44,099,663	39,302,640	34,587,415	31,489,899	27,071,433	
OTHER PROPERTY AND INVESTMENTS						
4 Nonutility Property						
5 Less Acc. Prov. For Depreciation & Amortization						
6 Investment in Associated Companies		1,823,569	1,823,569	1,823,569	1,823,569	
7 Investment in Subsidiary Companies		259,790				
8 Other Investments						
9 Sinking Funds						
10 Depreciation Fund						
11 Other Special Funds	2,392,392	2,328,545	2,430,394	2,501,421	2,370,227	
12 Total Other Property and Investments	2,392,392	4,411,904	4,253,963	4,324,990	4,193,796	
CURRENT AND ACCRUED ASSETS						
13 Cash	320,463	371,467	147,469	190,497	100,835	
14 Special Deposits						
15 Working Funds	1,250	1,250	1,250	1,250	1,250	
16 Temporary Cash Investments						
17 Notes Receivable						
18 Accounts Receivable	2,530,779	2,258,431	1,478,614	1,834,787	1,317,328	
19 Less Accum. Prov. For Uncollectible Accounts	(287,775)	(251,789)	(32,131)	(35,584)	(45,457)	
20 Notes Receivable from Associated Companies	500,000					
21 Accounts Receivable from Assoc. Companies	752,272					
22 Materials and Supplies	941,293	1,162,996	928,015	738,234	650,488	
23 Gas Stored Underground - Current	1,352,302	1,333,114	2,279,703	1,938,923	1,519,402	
24 Liquefied Natural Gas in Storage						
25 Prepayments	696,318	539,531	482,915	346,289	1,102,414	
26 Interest and Dividends Receivable						
27 Rents Receivable						
28 Accrued Utility Revenue						
29 Misc. Current and Accrued Assets						
30 Total Current and Accrued Assets	6,806,902	5,415,000	5,285,835	5,014,396	4,646,260	
DEFERRED DEBITS						
31 Unamort. Debt Expense	353,915	237,484	274,808	304,932	266,723	
32 Extraordinary Property Losses						
33 Prelim. Survey and Investigation Charges						
34 Clearing Accounts						
35 Temporary Facilities						
36 Miscellaneous Deferred Debits	3,580,921	4,347,888	3,240,586	3,424,558	4,529,448	
37 Deferred Losses from Disp. of Utility Plant						
38 Research and Development						
39 Accumulated Deferred Income Taxes	5,018,578	5,127,628	5,098,812			
40 Total Deferred Debits	8,953,414	9,713,000	8,614,206	3,729,490	4,796,171	
41 Total Assets and Other Debits	\$62,252,371	\$58,842,544	\$52,741,419	\$44,558,775	\$40,707,660	

CORNING NATURAL GAS CORPORATION
COMPARATIVE BALANCE SHEET
LIABILITIES AND OTHER CREDITS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	94
PROPRIETARY CAPITAL						
Common Stock Issued	\$11,323,855	\$11,166,335	\$9,119,835	\$5,743,140	\$5,064,585	1
Preferred Stock Issued						2
Capital Stock Subscribed						3
Stock Liability for Conversion						4
Premium on Capital Stock	12,043,722	11,809,321	7,644,375	8,158,076	6,386,839	5
Other Paid-in Capital						6
Installments Received on Capital Stock						7
Capital Stock Expense	(178,306)	(209,087)	(136,030)	(133,640)	(33,144)	8
Retained Earnings	(1,240,687)	(3,428,558)	(2,949,936)	(1,382,961)	(2,915,021)	9
Unapp. Undistributed Subsidiary Earnings		3,048,063	2,788,273	2,788,273	2,788,273	10
Reaquired Capital Stock						11
Accumulated Other Comprehensive Income						
Total Proprietary Capital	21,948,584	22,386,074	16,466,517	15,172,888	11,291,532	12
LONG-TERM DEBT						
Bonds	14,149,694	13,277,958	12,091,748	11,159,198	9,060,654	13
Reaquired Bonds						14
Advances from Associated Companies						15
Other Long-Term Debt	1,333,168	660,172	158,740	183,853	396,292	16
Unamortized Premium on LT Debt						17
Unamortized Discount on LT Debt-Debit						18
Total Long-Term Debt	15,482,862	13,938,130	12,250,488	11,343,051	9,456,946	19
CURRENT AND ACCRUED LIABILITIES						
Notes Payable	6,638,778	5,201,596	6,770,507	5,898,635	7,739,760	20
Accounts Payable	2,303,631	2,149,836	2,422,854	2,031,113	1,973,696	21
Notes Payable to Associated Companies						22
Accounts Payable to Associated Companies	1,500,000					23
Customer Deposits	233,277	234,743	229,572	234,732	231,801	24
Taxes Accrued	(5,182,007)	(4,971,985)	(3,699,571)	(2,239,866)	(2,902,250)	25
Interest Accrued	880	1,502	1,449	1,830	111	26
Dividends Declared						27
Matured Long-Term Debt						28
Matured Interest						29
Tax Collections Payable	27,156	18,945	18,144	24,272	23,964	30
Misc. Current and Accrued Liabilities	6,983,579	9,302,696	9,081,028	8,827,434	9,194,864	31
Total Current and Accrued Liabilities	12,505,294	11,937,333	14,823,983	14,778,150	16,261,946	32
DEFERRED CREDITS						
Customer Advances for Construction						33
Other Deferred Credits	1,409,445	1,868,929	1,611,961	1,117,548	1,820,949	34
Accumulated Deferred Inv. Tax Credits						35
Deferred Gains-Disposition of Utility Plant						36
Accumulated Deferred Income Taxes	10,906,186	8,712,078	7,588,470	2,147,138	1,876,287	37
Total Deferred Credits	12,315,631	10,581,007	9,200,431	3,264,686	3,697,236	38
OPERATING RESERVES						
Property Insurance Reserve						39
Injuries and Damage Reserve						40
Pension and Benefits Reserve						41
Miscellaneous Operating Reserves						42
Total Operating Reserves						43
Total Liabilities and Other Credits	\$62,252,371	\$58,842,544	\$52,741,419	\$44,558,775	\$40,707,660	44

CORNING NATURAL GAS CORPORATION
COMPARATIVE STATEMENT OF INCOME AND RETAINED EARNINGS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	94
GAS OPERATING INCOME						
1	Operating Revenues	\$24,116,590	\$20,112,823	\$21,889,372	\$22,179,922	\$22,566,374
	Operating Expense:					
2	Operation Expense	15,034,634	13,685,366	15,429,660	16,251,204	17,540,442
3	Maintenance Expense	490,496	338,207	389,657	335,759	366,090
4	Depreciation Expense	2,176,541	1,744,099	1,593,313	824,232	736,707
5	Amort. and Depletion of Utility Plant					
6	Amort. of Utility Plant Acq. Adj.					
7	Amort. of Property Losses					
8	Amort. of Conversion Expenses					
9	Other Expenses					
10	Taxes Other than Income Taxes	1,899,190	1,920,223	1,963,392	1,725,359	1,549,870
11	Income Taxes	1,231,722	205,506	304,275	786,059	515,516
12	Gains from Disposition of Util. Plant					
13	Losses from Disposition of Util. Plant					
14	Total Operating Expenses	20,832,583	17,893,401	19,680,297	19,922,613	20,708,625
15	Net Operating Revenues	3,284,007	2,219,422	2,209,075	2,257,309	1,857,749
16	Other Utility Operating Income					
17	Total Gas Utility Operating Income	3,284,007	2,219,422	2,209,075	2,257,309	1,857,749
18	Other Utility Operating Income					
19	Total Utility Operating Income	\$3,284,007	\$2,219,422	\$2,209,075	\$2,257,309	\$1,857,749

CORNING NATURAL GAS CORPORATION
COMPARATIVE STATEMENT OF INCOME AND RETAINED EARNINGS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	94
OTHER INCOME						
Income - Merch. Jobbing & Contract Work						1
Income from Nonutility Operations						2
Nonoperating Rental Income						3
Equity in Earnings of Subsidiary Companies		259,790				4
Interest and Dividend Income	101,556	126,507	61,901	248,147	102,316	5
Allowance for Funds Used During Construction						6
Miscellaneous Nonoperating Income	(36,279)	81,131	328,279	54,585	157,688	7
Gain on Disposition of Property						8
Total Other Income	65,277	467,428	390,180	302,732	260,004	9
OTHER INCOME DEDUCTIONS						
Loss on Disposition of Property						10
Miscellaneous Amortization	70,689	58,148	45,711	21,040	10,576	11
Miscellaneous Income Deductions	136,397	301,016	312,168	117,430	92,987	12
Total Other Income Deductions	207,086	359,164	357,879	138,470	103,563	13
TAXES-OTHER INCOME AND DEDUCTIONS						
Taxes Other than Income Taxes						14
Income Taxes						15
Total Taxes-Other Inc. & Deductions						16
Net Other Income and Deductions	(141,809)	108,264	32,301	164,262	156,441	17
INTEREST CHARGES						
Interest on Long-term Debt	771,173	772,357	759,710	689,625	664,255	18
Amortization of Debt Discount and Expense	54,301	46,110	46,478	38,304	28,613	19
Amortization of Premium on Debt-Credit						20
Interest on Debt to Associated Company						21
Other Interest Expense	151,887	194,144	180,445	195,777	243,242	22
Total Interest Charges	977,361	1,012,611	986,633	923,706	936,110	23
Income Before Extraordinary Items	2,164,837	1,315,075	1,254,743	1,497,865	1,078,080	24
EXTRAORDINARY ITEMS						
Extraordinary Income						25
Extraordinary Deductions						26
Income Taxes, Extraordinary Items						27
Net Extraordinary Items						28
Net Income	\$2,164,837	\$1,315,075	\$1,254,743	\$1,497,865	\$1,078,080	29
<hr/>						
RETAINED EARNINGS						
Unappropriated Retained Earnings (BOP)	(\$3,428,558)	(\$2,949,936)	(\$1,382,961)	(\$2,915,021)	(\$1,697,169)	30
Balance Transferred from Income	2,164,837	1,055,285	1,254,743	1,497,865	1,078,080	31
Appropriated Retained Earnings						32
Dividends Declared-Preferred Stock						33
Dividends Declared-Common Stock	2,341,683	1,006,441	2,395,902	671,304	444,999	34
Adjustments to Retained Earnings	2,364,717	(527,466)	(425,816)	705,499	(1,850,933)	35
Net Change	2,187,871	(478,622)	(1,566,975)	1,532,060	(1,217,852)	36
Unappropriated Retained Earnings (EOP)	(1,240,687)	(3,428,558)	(2,949,936)	(1,382,961)	(2,915,021)	37
Appropriated Retained Earnings (EOP)						38
Total Retained Earnings	(\$1,240,687)	(\$3,428,558)	(\$2,949,936)	(\$1,382,961)	(\$2,915,021)	39

CORNING NATURAL GAS CORPORATION
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	94
Cash Flows From Operating Activities						
1 Net Income	\$2,164,837	\$1,315,075	\$1,254,743	\$1,497,865	\$1,078,080	
Adjustments to reconcile net income to net cash provided by operating activities:						
2 Depreciation, Depletion & Amortization	2,616,173	2,022,755	1,615,035	854,238	1,064,107	
3 Deferred Taxes & ITCs	2,303,158	1,094,792	342,520	270,851	656,311	
4 Receivables and Inventory	(1,286,119)	151,449	(177,841)	(1,014,853)	2,513,670	
5 Payables and Accrued Expenses	(869,221)	(1,317,739)	(826,039)	357,329	1,114,442	
6 Regulatory Assets (Net)	65,046	(942,683)	569,493	1,018,909	(1,129,188)	
7 Capitalized AFUDC - Equity						
8 Undistributed Earnings of Affiliates						
9 Other Adjustments					(2,077,348)	
10	1,252,320	(591,566)	(395,059)	738,723	75,133	
11	(1,995,345)		133,579	95,023		
12 Net Cash From Operating Activities	<u>4,250,849</u>	<u>1,732,083</u>	<u>2,516,431</u>	<u>3,818,085</u>	<u>3,295,207</u>	
Cash Flows From Investing Activities						
13 Cash Outflows For Construction	(6,973,564)	(6,459,324)	(4,690,829)	(5,242,698)	(4,379,951)	
14 Acquisition Of Other Non-Current Assets						
15 Investments in & Advances to Affiliates						
16 Contributions & Advances from Affiliates						
Net Proceeds - Sale Or Disposition Of:						
17 Property, Plant & Equipment						
18 Investments In Affiliated Companies	2,083,359	(259,790)				
19 Investment Securities	(63,847)	101,849				
20 Other Current Assets & Liabilities						
21 Other Cash Flows - Investing Activities						
22						
23						
24 Net Cash From Investing Activities	<u>(4,954,052)</u>	<u>(6,617,265)</u>	<u>(4,690,829)</u>	<u>(5,242,698)</u>	<u>(4,379,951)</u>	
Cash Flows From Financing Activities						
Net Proceeds (Payments) - Issuing & Retiring:						
25 Long-Term Debt	1,544,732	1,687,642	907,437	1,886,105	(945,043)	
26 Common Stock	11,968	5,996,890	1,096,769	2,271,793	2,790,145	
27 Preferred Stock						
28 Short-Term Debt	1,437,182	(1,568,911)	871,872	(1,841,125)	30,353	
29 Dividends Paid	(2,341,683)	(1,006,441)	(815,735)	(671,304)	(444,999)	
30 Other Cash Flows - Financing Activities						
31						
32						
33 Net Cash From Financing Activities	<u>652,199</u>	<u>5,109,180</u>	<u>2,060,343</u>	<u>1,645,469</u>	<u>1,430,456</u>	
34 Net Increase/(Decrease) In Cash Equivalents	(51,004)	223,998	(114,055)	220,856	345,712	
35 Cash & Cash Equivalents Beginning Of Year	2,803,111	2,579,113	2,693,168	2,472,312	2,126,600	
36 Cash & Cash Equivalents End Of Year	\$2,752,107	\$2,803,111	\$2,579,113	\$2,693,168	\$2,472,312	
(Totals include the SPECIAL FUNDS amount)						

CORNING NATURAL GAS CORPORATION
COMPARATIVE STATEMENT OF REVENUE AND OPERATION AND MAINTENANCE
FOR THE YEAR ENDED DECEMBER 31,

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	2013	2012	2011	2010	2009	94
SALES AND CUSTOMER DATA						
REVENUES						
Residential	\$13,108,786	\$10,669,425	\$12,015,361	\$12,397,096	\$12,409,931	1
Commercial	1,947,463	1,546,980	1,820,785	1,775,291	2,040,740	2
Industrial	93,162	75,635	62,037	57,550	72,645	3
Other Ultimate Customers	187,903	159,901	150,964	170,375	177,058	4
Total Revenues-Ultimate Customer	15,337,314	12,451,941	14,049,147	14,400,312	14,700,374	5
Sales for Resale	1,949,064	1,447,503	1,645,311	1,987,495	2,356,711	6
Total Revenues from Gas Sales	17,286,378	13,899,444	15,694,458	16,387,807	17,057,085	7
Transportation Sales	6,038,378	5,537,129	6,174,877	5,543,649	4,995,005	8
Other Gas Operating Revenues	791,834	676,250	20,038	248,466	514,284	9
Total Gas Operating Revenues	\$24,116,590	\$20,112,823	\$21,889,373	\$22,179,922	\$22,566,374	10
SALES (MCF)						
Residential	1,092,637	918,330	1,034,711	987,724	1,005,386	11
Commercial	190,379	162,522	183,352	163,884	190,001	12
Industrial	20,488	20,488	20,488	20,488	20,488	13
Other Ultimate Customers	18,973	17,091	15,733	16,482	16,931	14
Total Sales-Ultimate Customer	1,322,476	1,118,431	1,254,284	1,188,578	1,232,806	15
Sales for Resale	266,819	235,552	270,144	284,772	301,878	16
Transportation Sales	6,855,310	6,574,253	7,605,102	7,693,594	6,440,744	17
Other Gas Sales						18
Total Sales	8,444,605	7,928,236	9,129,530	9,166,944	7,975,429	19
AVG NUMBERS OF CUSTOMERS						
Residential	11,978	11,556	11,260	11,031	10,791	20
Commercial	796	789	787	791	768	21
Industrial	7	7	7	7	7	22
Other Customers	63	67	62	58	55	23
Total Ultimate Customers	12,844	12,419	12,116	11,887	11,621	24
Resales	1	1	1	1	1	25
Total Customers	12,845	12,420	12,117	11,888	11,622	26
OPERATING REVENUES RELATIONSHIP						
RESIDENTIAL SALES						
Average Annual Bill Per Customer	\$1,094	\$923	\$1,067	\$1,124	\$1,150	27
Average MCF Consumption Per Customer	91.2	79.5	91.9	89.5	93.2	28
Average Revenue Per MCF Sold	\$12.00	\$11.62	\$11.61	\$12.55	\$12.34	29
COMMERCIAL SALES						
Average Annual Bill Per Customer	\$2,447	\$1,961	\$2,314	\$2,244	\$2,657	30
Average MCF Consumption Per Customer	239.2	206.0	233.0	207.2	247.4	31
Average Revenue Per MCF Sold	\$10.23	\$9.52	\$9.93	\$10.83	\$10.74	32
INDUSTRIAL						
Average Annual Bill Per Customer	\$13,309	\$10,805	\$8,862	\$8,221	\$10,378	33
Average MCF Consumption Per Customer	2,926.8	2,926.8	2,926.9	2,926.9	2,926.8	34
Average Revenue Per MCF Sold	\$4.55	\$3.69	\$3.03	\$2.81	\$3.55	35
OPERATION AND MAINTENANCE EXPENSES						
Steam						36
Manufactured Gas						37
Natural Gas - Production & Gathering						38
Purchased Gas	\$8,782,382	\$6,818,631	\$9,215,006	\$9,657,513	\$11,166,697	39
Other	12,685	90,619	167,310	191,030	216,329	40
Total Production Expense	8,795,067	6,909,250	9,382,316	9,848,543	11,383,026	41
Natural Gas Storage Expense						42
Transmission Expense	100,795	118,413	100,381	121,613	98,790	43
Distribution Expense	1,794,394	1,798,795	1,988,308	1,730,423	1,570,011	44
Customer Account Expense	927,657	1,032,227	877,604	909,252	821,251	45
Sales Expense	4,995	3,523	2,866	3,334	3,083	46
Administrative and General	3,902,223	4,161,365	3,467,842	3,973,798	4,030,371	47
Total O & M Expense	\$15,525,131	\$14,023,573	\$15,819,317	\$16,586,963	\$17,906,532	48

Notes:

These figures represent revenues and sales to full-service customers only (customers who receive their commodity and transportation services from the utility). Reductions in the Average Annual Bill Per Customer and Average MCF Consumption Per Customer in 1999 reflect the migration of some full-service customers to partial-service status (i.e., Esco customers) which are not included in this publication.

**CORNING NATURAL GAS CORPORATION
DISTRIBUTION OF GAS REVENUES
YEARS ENDED DECEMBER 31,**

	2013	2012	2011	2010	2009	94
1 Total Revenues	\$24,116,590	\$20,112,823	\$21,889,373	\$22,179,922	\$22,566,374	
2 Sales of Gas (MCF) *	1,589,295	1,353,983	1,524,428	1,473,350	1,534,684	
DOLLAR AMOUNTS						
3 Purchased Gas & Other Supply Exp.	\$8,883,177	\$6,937,044	\$9,315,387	\$9,779,126	\$11,265,487	
4 Wages and Benefits	4,469,736	4,661,188	4,056,988	4,394,891	3,451,505	
5 Other Operation & Maintenance Exp.	2,172,217	2,425,341	2,446,942	2,412,946	3,189,540	
6 Depreciation & Amortization Expense	2,176,541	1,744,099	1,593,313	824,232	736,707	
7 Income Taxes-Operating	1,231,722	205,506	304,275	786,059	515,516	
8 Other Taxes-Operating	1,899,190	1,920,223	1,963,392	1,725,359	1,549,870	
9 Capital Costs	3,284,007	2,219,422	2,209,076	2,257,309	1,857,749	
10 Total	\$24,116,590	\$20,112,823	\$21,889,373	\$22,179,922	\$22,566,374	
PERCENT OF REVENUES						
11 Purchased Gas & Other Supply Exp.	36.8	34.5	42.6	44.1	49.9	
12 Wages and Benefits	18.5	23.2	18.5	19.8	15.3	
13 Other Operation & Maintenance Exp.	9.0	12.1	11.2	10.9	14.1	
14 Depreciation & Amortization Expense	9.0	8.7	7.3	3.7	3.3	
15 Income Taxes-Operating	5.1	1.0	1.4	3.5	2.3	
16 Other Taxes-Operating	7.9	9.5	9.0	7.8	6.9	
17 Capital Costs	13.6	11.0	10.1	10.2	8.2	
18 Total	100.0	100.0	100.0	100.0	100.0	
DOLLARS PER MCF						
19 Purchased Gas & Other Supply Exp.	5.59	5.12	6.11	6.64	7.34	
20 Wages and Benefits	2.81	3.44	2.66	2.98	2.25	
21 Other Operation & Maintenance Exp.	1.37	1.79	1.61	1.64	2.08	
22 Depreciation & Amortization Expense	1.37	1.29	1.05	0.56	0.48	
23 Income Taxes-Operating	0.78	0.15	0.20	0.53	0.34	
24 Other Taxes-Operating	1.19	1.42	1.29	1.17	1.01	
25 Capital Costs	2.07	1.64	1.45	1.53	1.21	
26 Total	15.17	14.85	14.36	15.05	14.70	

Notes:

* Includes Sales for Resale

These figures represent revenues and sales to full-service customers only (customers who receive their commodity and transportation services from the utility). Reductions in the Average Annual Bill Per Customer and Average MCF Consumption Per Customer in 1999 reflect the migration of some full-service customers to partial-service status (i.e., Esco customers) which are not included in this publication.

Data Field Below**Purchased Gas and Other Supply Exp.**

Liquidified Petro Gas					
Other Gas Supply	8,782,382	6,818,631	9,215,006	9,657,513	11,166,697
Gas Storage					
Transmission Expense	100,795	118,413	100,381	121,613	98,790
Total Purchased Gas	8,883,177	6,937,044	9,315,387	9,779,126	11,265,487
-Total PG related to Sales for Resale PG - Ultimate Customers	8,883,177	6,937,044	9,315,387	9,779,126	11,265,487

Wages and Benefits

Salaries	2,598,440	2,451,480	2,574,435	2,378,758	1,879,698
Pensions and Benefits	1,871,296	2,209,708	1,482,553	2,016,133	1,571,807
Total Wages and Benefits	4,469,736	4,661,188	4,056,988	4,394,891	3,451,505

Other Expenses

Total O&M Expenses	15,525,130	14,023,573	15,819,317	16,586,963	17,906,532
-Total Purchased Gas	8,883,177	6,937,044	9,315,387	9,779,126	11,265,487
-Wages and Benefits	4,469,736	4,661,188	4,056,988	4,394,891	3,451,505
-Other Gains					
+Other Losses					
-Other Revenues					
Other Expenses	2,172,217	2,425,341	2,446,942	2,412,946	3,189,540

Depreciation and Amortization

Depreciation Exp	2,176,541	1,744,099	1,593,313	824,232	736,707
Amort & Depl of Utility Plant					
Amort of Other Utility Plant					
Amort of Property Losses					
Amort of Conversion Expenses					
Total Depre and Amort	2,176,541	1,744,099	1,593,313	824,232	736,707

Fuel and PP related to Sales for Resale

Total PG	8,883,177	6,937,044	9,315,387	9,779,126	11,265,487
divided by Total MCFs	1,589,295	1,353,983	1,524,428	1,473,350	1,534,684
Fuel Cost per MCF	6	5	6	7	7
times Sales for Resale MCFs	266,819	235,552	270,144	284,772	301,878
Sales for Resale PG	1,491,353	1,206,836	1,650,780	1,890,129	2,215,963

Transportation Volumes

	6,855,310	6,574,253	7,605,102	7,693,594	6,440,744
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CORNING NATURAL GAS CORPORATION
COMPARATIVE STATEMENT OF UTILITY PLANT AND SELECTED RATIOS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	94
Intangible	\$28,742	\$28,741	\$28,742	\$28,742	\$28,742	1
Production						
Manufactured Gas						2
Natural Gas						3
Natural Gas Storage						
Underground Storage						4
Other Storage						5
Transmission	4,652,111	4,652,111	4,652,111	4,652,165	4,529,824	6
Distribution	48,280,847	42,167,963	36,568,418	32,259,841	27,493,336	7
General	9,589,476	8,791,679	8,100,122	7,842,735	7,672,669	8
Gas - Purchased or Sold						9
Experimental - Unclassified						10
Gas - Underground, Non-current						11
Total Plant In Service	62,551,176	55,640,494	49,349,393	44,783,483	39,724,571	12
Plant Leased To Others						13
Plant Held For Future Use						14
Construction Work In Progress						15
Acquisition Adjustments						16
Total Plant	62,551,176	55,640,494	49,349,393	44,783,483	39,724,571	17
Accum. Prov. - Depr. & Amort.	18,451,513	16,337,855	14,761,978	13,293,584	12,653,138	18
Total Net Plant	\$44,099,663	\$39,302,639	\$34,587,415	\$31,489,899	\$27,071,433	19
SELECTED RATIOS AND STATISTICS						
Current Assets / Current Liabilities	0.54	0.45	0.36	0.34	0.29	20
Total Capitalization	\$44,070,224	\$41,525,800	\$35,487,512	\$32,414,574	\$28,488,238	21
<u>Percent Of Capitalization (incl. S-T Debt)</u>						
Long-Term Debt	35.1%	33.6%	34.5%	35.0%	33.2%	22
Preferred Stock						23
Common Stock & Retained Earnings	49.8%	53.9%	46.4%	46.8%	39.6%	24
Short-Term Debt	15.1%	12.5%	19.1%	18.2%	27.2%	25
Pretax Coverage of Interest Expense	4.48	2.50	2.58	3.47	2.70	26
Com. Stock Dividends as a % of Earnings	71.3%	45.3%	108.5%	29.7%	24.0%	27
Return on Common Equity	14.8%	11.4%	14.0%	17.1%	17.9%	28
Internal Cash Generated as a % of Cash Outflows for Construction	61.0%	26.8%	53.6%	72.8%	75.2%	29
Earnings per Share	\$1.45	\$0.99	\$1.21	\$1.97	\$1.83	30
Book Value per Share	\$9.69	\$10.02	\$9.03	\$13.21	\$11.15	31
Dividends per Share	\$1.03	\$0.45	\$1.31	\$0.58	\$0.44	32
Number of Employees	63	57	52	54	51	33

<u>Data Field Below</u>	2013	2012	2011	2010	2009	94
Current Assets	6,806,902	5,415,000	5,285,835	5,014,396	4,646,260	
Current Liabilities	12,505,294	11,937,333	14,823,983	14,778,150	16,261,946	
Total Capitalization	44,070,224	41,525,800	35,487,512	32,414,574	28,488,238	
Long-Term Debt	15,482,862	13,938,130	12,250,488	11,343,051	9,456,946	
Preferred Stock	-	-			-	
Common Stock and Retained Earnings (Excl. Preferred Stock)	21,948,584	22,386,074	16,466,517	15,172,888	11,291,532	
Short-Term Debt	6,638,778	5,201,596	6,770,507	5,898,635	7,739,760	
Pretax Income	4,373,920	2,533,192	2,545,651	3,207,630	2,529,706	
Interest Expense	977,361	1,012,611	986,633	923,706	936,110	
Common Dividends Paid	2,341,683	1,006,441	2,395,902	671,304	444,999	
Net Income Before Extraordinary Items (Excl. Preferred Stock Dividends)	3,284,007	2,219,422	2,209,075	2,257,309	1,857,749	
Internal Cash	4,250,849	1,732,083	2,516,431	3,818,085	3,295,207	
Cash Outflows for Construction	6,973,564	6,459,324	4,690,829	5,242,698	4,379,951	
Shares Outstanding (Millions) Sch250251	2.2648	2.2333	1.8240	1.1486	1.0129	
Misc Deferred Debits Sch233	2,171,476	2,478,959	1,628,625	2,307,010	2,708,499	
Number of Employees	63	57	52	54	51	
<u>Pre-Tax Income</u>						
Total Utility Operating Income	3,284,007	2,219,422	2,209,075	2,257,309	1,857,749	
+Income Taxes - Electric						
+Income Taxes - Gas	1,231,722	205,506	304,275	786,059	515,516	
+Other Income	\$65,277	\$467,428	\$390,180	\$302,732	\$260,004	
- Other Income Deductions	\$207,086	\$359,164	\$357,879	\$138,470	\$103,563	
- Other Taxes						
Pre-Tax Income	4,373,920	2,533,192	2,545,651	3,207,630	2,529,706	

KEYSPAN GAS EAST CORPORATION
COMPARATIVE BALANCE SHEET
ASSETS AND OTHER DEBITS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009
UTILITY PLANT					
1 Total Utility Plant	\$3,123,729,961	\$2,948,168,715	\$2,807,676,403	\$2,694,831,418	\$2,566,621,604
2 Less Acc. Prov. For Depreciation & Amortization	715,359,157	658,018,622	607,918,837	577,002,370	542,295,065
3 Net Total Utility Plant	2,408,370,805	2,290,150,093	2,199,757,566	2,117,829,048	2,024,326,540
OTHER PROPERTY AND INVESTMENTS					
4 Nonutility Property	2,167,674	2,167,674	2,167,674	2,167,674	1,252,521
5 Less Acc. Prov. For Depreciation & Amortization	(932,264)	(931,155)	(682,932)	(369,678)	(12,677)
6 Investment in Associated Companies					
7 Investment in Subsidiary Companies					
8 Other Investments					
9 Sinking Funds					
10 Depreciation Fund					
11 Other Special Funds					
12 Total Other Property and Investments	1,235,410	1,236,519	1,484,742	1,797,996	1,239,844
CURRENT AND ACCRUED ASSETS					
13 Cash	4,648,170	1,258,622	25,000	25,000	25,000
14 Special Deposits				890,000	
15 Working Funds					
16 Temporary Cash Investments					994
17 Notes Receivable					
18 Accounts Receivable	267,153,638	239,875,426	124,099,312	182,079,029	169,565,729
19 Less Accum. Prov. For Uncollectible Accounts	(20,021,680)	(23,689,747)	(19,809,143)	(22,214,661)	(22,438,236)
20 Notes Receivable from Associated Companies					
21 Accounts Receivable from Assoc. Companies	371,797,977	266,459,263	(1,209,421)	(3,103,211)	20,428,179
22 Materials and Supplies	9,721,403	5,010,360	6,028,450	7,346,323	6,857,648
23 Gas Stored Underground - Current	87,803,723	74,870,686	118,931,808	112,723,453	142,883,014
24 Liquefied Natural Gas in Storage	2,459,566	2,600,214	2,656,950	2,763,757	3,520,370
25 Prepayments	21,336,406	19,031,361	31,984,533	29,965,111	25,781,866
26 Interest and Dividends Receivable					
27 Rents Receivable	8,841,858	4,400,895	3,980,180	4,053,125	14,364,190
28 Accrued Utility Revenue	78,936,853	84,832,195	86,033,252	105,343,330	115,814,550
29 Misc. Current and Accrued Assets	17,781,445	18,619,717	13,800,094	9,545,418	20,323,355
30 Total Current and Accrued Assets	850,459,359	693,268,992	366,521,015	429,416,674	497,126,660
DEFERRED DEBITS					
31 Unamort. Debt Expense	3,248,747	3,415,418	3,581,122	314,958	405,993
32 Extraordinary Property Losses					
33 Prelim. Survey and Investigation Charges					
34 Clearing Accounts	56,004	(7,464)			
35 Temporary Facilities					
36 Miscellaneous Deferred Debits	567,790,262	700,881,385	782,784,989	803,702,688	824,381,342
37 Deferred Losses from Disp. of Utility Plant					
38 Research and Development					
39 Accumulated Deferred Income Taxes	271,819,157	327,158,598	339,557,777	320,945,876	198,004,110
40 Total Deferred Debits	842,914,170	1,031,447,937	1,125,923,888	1,124,963,522	1,022,791,445
41 Total Assets and Other Debits	\$4,102,979,744	\$4,016,103,541	\$3,693,687,211	\$3,674,007,240	\$3,545,484,488

KEYSPAN GAS EAST CORPORATION
COMPARATIVE BALANCE SHEET
LIABILITIES AND OTHER CREDITS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	
PROPRIETARY CAPITAL						
Common Stock Issued	\$1	\$1	\$1	\$1	\$1	1
Preferred Stock Issued	1	1				2
Capital Stock Subscribed						3
Stock Liability for Conversion						4
Premium on Capital Stock	582,861,727	582,861,727	582,861,727	582,861,727	582,861,727	5
Other Paid-in Capital	(64,996,421)	(65,012,453)	(65,012,453)	(65,012,453)	(65,012,453)	6
Installments Received on Capital Stock						7
Capital Stock Expense						8
Retained Earnings	438,695,663	373,285,674	565,542,940	800,755,995	709,091,933	9
Unapp. Undistributed Subsidiary Earnings						10
Reacquired Capital Stock					(323,997)	11
Accumulated Other Comprehensive Income						
Total Proprietary Capital	956,560,971	891,134,950	1,083,392,215	1,318,605,270	1,226,617,210	12
LONG-TERM DEBT						
Bonds	600,000,000	600,000,000	600,000,000	100,000,000	100,000,000	13
Required Bonds						14
Advances from Associated Companies						15
Other Long-Term Debt						16
Unamortized Premium on LT Debt						17
Unamortized Discount on LT Debt-Debit						18
Total Long-Term Debt	600,000,000	600,000,000	600,000,000	100,000,000	100,000,000	19
CURRENT AND ACCRUED LIABILITIES						
Notes Payable					400,000,000	20
Accounts Payable	18,555,517	45,328,974	42,283,755	106,668,133	150,781,796	21
Notes Payable to Associated Companies	467,676,474	271,706,613	168,617,576	524,869,892	171,951,924	22
Accounts Payable to Associated Companies	718,856,913	780,153,193	342,516,753	349,136,954	302,932,444	23
Customer Deposits	9,002,906	8,663,170	10,089,962	9,028,490	9,090,112	24
Taxes Accrued	(25,603,722)	(5,361,341)	14,784,503	(8,794,115)	15,923,480	25
Interest Accrued	8,061,507	18,082,974	16,566,975	12,049,360	32,295,864	26
Dividends Declared						27
Matured Long-Term Debt						28
Matured Interest						29
Tax Collections Payable	(181,117)	(234,749)	(654,172)	(1,804,053)	(246,855)	30
Misc. Current and Accrued Liabilities	20,047,579	45,487,270	31,444,047	19,106,574	24,686,884	31
Total Current and Accrued Liabilities	1,216,416,057	1,163,826,104	625,649,399	1,010,261,235	1,107,415,649	32
DEFERRED CREDITS						
Customer Advances for Construction	674,253	326,164	326,164	294,128		33
Other Deferred Credits	303,534,023	267,625,024	360,815,372	298,510,340	320,989,547	34
Accumulated Deferred Inv. Tax Credits						35
Deferred Gains-Disposition of Utility Plant						36
Accumulated Deferred Income Taxes	925,111,524	952,292,362	873,361,404	801,253,489	631,557,936	37
Total Deferred Credits	1,229,319,800	1,220,243,550	1,234,502,940	1,100,057,957	952,547,483	38
OPERATING RESERVES						
Property Insurance Reserve						39
Injuries and Damage Reserve	27,307,042	17,238,085			276,678	40
Pension and Benefits Reserve			4,584,014	1,469,383		41
Miscellaneous Operating Reserves	73,375,874	123,660,852	145,558,643	143,613,396	158,627,467	42
Total Operating Reserves	100,682,916	140,898,937	150,142,657	145,082,779	158,904,146	43
Total Liabilities and Other Credits	\$4,102,979,744	\$4,016,103,541	\$3,693,687,211	\$3,674,007,241	\$3,545,484,488	44

KEYSPAN GAS EAST CORPORATION
COMPARATIVE STATEMENT OF INCOME AND RETAINED EARNINGS
FOR THE YEAR ENDED DECEMBER 31,
(\$000s)

	2013	2012	2011	2010	2009
GAS OPERATING INCOME					
1 Operating Revenues	\$1,002,781,032	\$905,225,102	\$1,142,500,996	\$1,195,903,471	\$1,342,345,938
Operating Expense:					
2 Operation Expense	594,914,560	508,739,603	730,103,751	784,683,952	898,285,923
3 Maintenance Expense	15,503,615	22,138,725	24,984,297	28,284,794	27,147,812
4 Depreciation Expense	57,580,437	56,027,682	54,092,360	51,787,391	49,454,193
5 Amort. and Depletion of Utility Plant	808,969	971,584	1,111,583	1,469,845	2,248,648
6 Amort. of Utility Plant Acq. Adj.	33,621,441	30,458,206	21,350,249	10,976,347	(1,355,717)
7 Amort. of Property Losses					
8 Amort. of Conversion Expenses					
9 Other Expenses					
10 Taxes Other than Income Taxes	133,445,869	133,539,171	126,591,512	118,499,933	118,191,821
11 Income Taxes	48,281,090	39,921,256	71,105,579	86,723,645	70,919,408
12 Gains from Disposition of Util. Plant					
13 Losses from Disposition of Util. Plant					
14 Total Operating Expenses	884,155,981	791,796,227	1,029,339,331	1,082,425,907	1,164,892,088
15 Net Operating Revenues	118,625,051	113,428,875	113,161,665	113,477,564	177,453,850
16 Other Utility Operating Income					
17 Total Gas Utility Operating Income	118,625,051	113,428,875	113,161,665	113,477,564	177,453,850
18 Other Utility Operating Income					
19 Total Utility Operating Income	\$118,625,051	\$113,428,875	\$113,161,665	\$113,477,564	\$177,453,850

KEYSPAN GAS EAST CORPORATION
COMPARATIVE STATEMENT OF INCOME AND RETAINED EARNINGS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	
OTHER INCOME						
Income - Merch. Jobbing & Contract Work						1
Income from Nonutility Operations	(593,126)	\$57,023				2
Nonoperating Rental Income	(369)	(248,038)	(\$313,254)	(\$356,882)	(\$1,237)	3
Equity in Earnings of Subsidiary Companies						4
Interest and Dividend Income	(14,976)	(9,360,548)	23,758,589	24,779,448	24,093,456	5
Allowance for Funds Used During Construction	(1,144)	1,307,668	1,230,169	1,049,841	1,537,151	6
Miscellaneous Nonoperating Income	(2,698)	(328)	(144)	(144)	(2,752,389)	7
Gain on Disposition of Property	12,154			76,264	13,789	8
Total Other Income	(600,159)	(8,244,223)	24,675,360	25,548,527	22,890,770	9
OTHER INCOME DEDUCTIONS						
Loss on Disposition of Property						10
Miscellaneous Amortization						11
Miscellaneous Income Deductions	4,450,952	1,813,884	1,141,063	924,320	225,926	12
Total Other Income Deductions	4,450,952	1,813,884	1,141,063	924,320	225,926	13
TAXES-OTHER INCOME AND DEDUCTIONS						
Taxes Other than Income Taxes	310,817	309,626	296,153	291,803	344,384	14
Income Taxes						15
Total Taxes-Other Inc. & Deductions	310,817	309,626	296,153	291,803	344,384	16
Net Other Income and Deductions	(5,361,928)	(10,367,733)	23,238,144	24,332,404	22,320,460	17
INTEREST CHARGES						
Interest on Long-term Debt	34,695,000	34,695,426	27,502,069	8,217,808	36,644,792	18
Amortization of Debt Discount and Expense	154,108	165,634	139,111	91,035	302,055	19
Amortization of Premium on Debt-Credit						20
Interest on Debt to Associated Company	4,312,716	4,675,376	10,098,083	17,744,926	14,219,705	21
Other Interest Expense	1,511,539	5,781,972	13,873,601	20,092,139	44,349,674	22
Total Interest Charges	40,673,363	45,318,408	51,612,864	46,145,908	95,516,226	23
Income Before Extraordinary Items	72,589,760	57,742,734	84,786,945	91,664,060	104,258,085	24
EXTRAORDINARY ITEMS						
Extraordinary Income						25
Extraordinary Deductions						26
Income Taxes, Extraordinary Items						27
Net Extraordinary Items						28
Net Income	\$72,589,760	\$57,742,734	\$84,786,945	\$91,664,060	\$104,258,085	29
<hr/>						
RETAINED EARNINGS						
Unappropriated Retained Earnings (BOP)	\$366,105,903	\$565,542,938	\$800,755,993	\$709,091,933	\$604,833,848	30
Balance Transferred from Income	72,589,760	57,742,734	84,786,945	91,664,060	104,258,085	31
Appropriated Retained Earnings						32
Dividends Declared-Preferred Stock						33
Dividends Declared-Common Stock		250,000,000	320,000,000			34
Adjustments to Retained Earnings						35
Net Change	72,589,760	(192,257,266)	(235,213,055)	91,664,060	104,258,085	36
Unappropriated Retained Earnings (EOP)	438,695,663	373,285,672	565,542,938	800,755,993	709,091,933	37
Appropriated Retained Earnings (EOP)						38
Total Retained Earnings	\$438,695,663	\$373,285,672	\$565,542,938	\$800,755,993	\$709,091,933	39

KEYSPAN GAS EAST CORPORATION
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009
Cash Flows From Operating Activities					
1 Net Income	\$72,589,760	\$57,742,734	\$84,786,945	\$91,664,062	\$104,258,085
Adjustments to reconcile net income to net cash provided by operating activities:					
2 Depreciation, Depletion & Amortization	92,164,955	87,623,106	76,693,303	64,233,583	50,649,178
3 Deferred Taxes & ITCs	33,049,168	90,561,856	62,359,627	20,551,578	177,390,552
4 Receivables and Inventory	(52,115,214)	(71,532,232)	50,863,469	28,225,264	121,387,533
5 Payables and Accrued Expenses	(45,192,539)	39,783,397	14,749,079	(71,559,296)	37,577,607
6 Regulatory Assets (Net)	115,458,207	(65,731,050)	25,435,815	20,832,108	(18,946,048)
7 Capitalized AFUDC - Equity	1,144	(1,307,668)	(1,230,169)	(1,049,841)	(1,537,151)
8 Undistributed Earnings of Affiliates			19,310,078	10,471,219	(12,667,391)
9 Other Adjustments	(44,108,420)	(19,726,421)	24,728,499		
10	(10,021,467)	1,760,679	9,036,210	(223,575)	8,061,065
11	5,895,342	3,734,371	(31,867,805)	383,221,863	(225,922,150)
12 Net Cash From Operating Activities	<u>167,720,936</u>	<u>122,908,772</u>	<u>334,865,051</u>	<u>546,366,965</u>	<u>240,251,280</u>
Cash Flows From Investing Activities					
13 Cash Outflows For Construction	(176,773,068)	(144,731,943)	(137,059,692)	(146,367,960)	(149,598,149)
14 Acquisition Of Other Non-Current Assets					
15 Investments in & Advances to Affiliates					
16 Contributions & Advances from Affiliates					
Net Proceeds - Sale Or Disposition Of:					
17 Property, Plant & Equipment					
18 Investments In Affiliated Companies					
19 Investment Securities					
20 Other Current Assets & Liabilities					
21 Other Cash Flows - Investing Activities					
22					
23					
24 Net Cash From Investing Activities	<u>(176,773,068)</u>	<u>(144,731,943)</u>	<u>(137,059,692)</u>	<u>(146,367,960)</u>	<u>(149,598,149)</u>
Cash Flows From Financing Activities					
Net Proceeds (Payments) - Issuing & Retiring:					
25 Long-Term Debt		273,056,793	122,194,641	(400,000,000)	(97,804,595)
26 Common Stock					
27 Preferred Stock					
28 Short-Term Debt					
29 Dividends Paid		(250,000,000)	(320,000,000)		
30 Other Cash Flows - Financing Activities	12,441,680				
31					
32					
33 Net Cash From Financing Activities	<u>12,441,680</u>	<u>23,056,793</u>	<u>(197,805,359)</u>	<u>(400,000,000)</u>	<u>(97,804,595)</u>
34 Net Increase/(Decrease) In Cash Equivalents	3,389,548	1,233,622		(995)	(7,151,464)
35 Cash & Cash Equivalents Beginning Of Year	1,258,621	24,999	24,999	25,994	7,177,457
36 Cash & Cash Equivalents End Of Year	\$4,648,169	\$1,258,621	\$24,999	\$24,999	\$25,994

KEYSPAN GAS EAST CORPORATION
COMPARATIVE STATEMENT OF REVENUE AND OPERATION AND MAINTENANCE
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	
SALES AND CUSTOMER DATA						
REVENUES						
Residential	\$573,066,671	\$512,895,973	\$559,073,549	\$603,480,001	\$732,471,070	1
Commercial	142,879,574	127,405,874	163,465,073	200,746,602	278,788,456	2
Industrial	15,067,815	13,529,828	17,359,121	21,318,222	29,605,853	3
Other Ultimate Customers						4
Total Revenues-Ultimate Customer	731,014,060	653,831,675	739,897,743	825,544,825	1,040,865,379	5
Sales for Resale	134,098,328	100,020,020	196,613,435	171,955,227	145,898,036	6
Total Revenues from Gas Sales	865,112,388	753,851,695	936,511,178	997,500,052	1,186,763,415	7
Transportation Sales	162,175,859	191,465,899	178,505,327	172,088,259	125,912,547	8
Other Gas Operating Revenues	(24,507,215)	(40,092,492)	27,484,491	26,315,160	29,669,976	9
Total Gas Operating Revenues	\$1,002,781,032	\$905,225,102	\$1,142,500,996	\$1,195,903,471	\$1,342,345,938	10
SALES (MCF)						
Residential	43,080,413	36,753,354	40,365,851	43,042,445	46,796,641	11
Commercial	12,308,368	10,975,258	13,583,871	16,848,925	21,313,083	12
Industrial	1,307,083	1,165,514	1,442,534	1,789,266	2,263,338	13
Other Ultimate Customers						14
Total Sales-Ultimate Customer	56,695,865	48,894,125	55,392,256	61,680,636	70,373,062	15
Sales for Resale	20,791,559	20,935,918	29,737,056	26,615,536	21,438,763	16
Transportation Sales	48,199,662	82,555,902	89,899,818	83,271,388	64,881,974	17
Other Gas Sales						18
Total Sales	125,687,085	152,385,945	175,029,130	171,567,560	156,693,798	19
AVG NUMBER OF CUSTOMERS						
Residential	450,117	447,858	447,538	453,225	464,299	20
Commercial	35,405	35,517	36,048	37,745	40,988	21
Industrial	3,760	3,772	3,828	4,008	4,353	22
Other Customers						23
Total Ultimate Customers	489,282	487,147	487,414	494,978	509,640	24
Resales	29	22	25	23	25	25
Total Customers	489,311	487,169	487,439	495,001	509,665	26
OPERATING REVENUES RELATIONSHIP						
RESIDENTIAL SALES						
Average Annual Bill Per Customer	\$1,273	\$1,145	\$1,249	\$1,332	\$1,578	27
Average MCF Consumption Per Customer	95.7	82.1	90.2	95.0	100.8	28
Average Revenue Per MCF Sold	\$13.30	\$13.96	\$13.85	\$14.02	\$15.65	29
COMMERCIAL SALES						
Average Annual Bill Per Customer	\$4,036	\$3,587	\$4,535	\$5,318	\$6,802	30
Average MCF Consumption Per Customer	347.6	309.0	376.8	446.4	520.0	31
Average Revenue Per MCF Sold	\$11.61	\$11.61	\$12.03	\$11.91	\$13.08	32
INDUSTRIAL SALES						
Average Annual Bill Per Customer	\$4,008	\$3,587	\$4,535	\$5,319	\$6,801	33
Average MCF Consumption Per Customer	347.6	309.0	376.8	446.4	519.9	34
Average Revenue Per MCF Sold	\$11.53	\$11.61	\$12.03	\$11.91	\$13.08	35
OPERATION AND MAINTENANCE EXPENSES						
Steam						36
Manufactured Gas						37
Natural Gas - Production & Gathering						38
Purchased Gas	375,150,323	\$298,118,874	\$535,412,760	\$616,604,343	\$735,589,253	39
Other	6,565,407	7,795,689	16,250	(35,826)	790,658	40
Total Production Expense	381,715,730	305,914,563	535,429,010	616,568,517	736,379,911	41
Natural Gas Storage Expense	5,736,759	2,945,469	2,242,797	1,636,324	1,568,249	42
Transmission Expense	7,031,953	6,369,513	7,330,401	5,479,834	8,178,304	43
Distribution Expense	43,339,003	36,310,852	44,351,683	46,090,922	42,561,423	44
Customer Account Expense	41,470,543	36,293,457	54,338,900	50,629,690	57,650,304	45
Sales Expense	3,764,612	3,393,524	6,334,562	(2,881,043)	(1,495,094)	46
Administrative and General	127,359,574	139,650,950	105,060,695	95,444,501	80,590,638	47
Total O & M Expense	\$610,418,175	\$530,878,328	\$755,088,048	\$812,968,745	\$925,433,735	48

Notes:

These figures represent revenues and sales to full-service customers only (customers who receive their commodity and transportation services from the utility). Reductions in the Average Annual Bill Per Customer and Average MCF Consumption Per Customer in 1999 reflect the migration of some full-service customers to partial-service status (i.e., Esco customers) which are not included in this publication.

**KEYSPAN GAS EAST CORPORATION
DISTRIBUTION OF GAS REVENUES
FOR THE YEAR ENDED DECEMBER 31,**

	2013	2012	2011	2010	2009
1 Total Revenues	\$1,002,781,032	\$905,225,102	\$1,142,500,996	\$1,195,903,471	\$1,342,345,938
2 Sales of Gas (MCF) *	77,487,424	69,830,043	85,129,312	88,296,172	91,811,824
DOLLAR AMOUNTS					
3 Purchased Gas & Other Supply Exp.	\$387,919,036	\$315,229,545	\$544,985,958	\$623,684,675	\$746,126,464
4 Wages and Benefits	86,015,174	99,159,731	64,880,629	59,978,056	32,451,231
5 Other Operation & Maintenance Exp.	136,483,965	116,489,052	145,221,461	129,306,015	146,856,040
6 Depreciation & Amortization Expense	58,389,406	56,999,266	55,203,943	53,257,236	51,702,840
7 Income Taxes-Operating	48,281,090	39,921,256	71,105,579	86,723,645	70,919,408
8 Other Taxes-Operating	133,445,869	133,539,171	126,591,512	118,499,933	118,191,821
9 Capital Costs	152,246,492	143,887,081	134,511,914	124,453,911	176,098,133
10 Total	\$1,002,781,032	\$905,225,102	\$1,142,500,996	\$1,195,903,471	\$1,342,345,938
PERCENT OF REVENUES					
11 Purchased Gas & Other Supply Exp.	38.7	34.8	47.7	52.2	55.6
12 Wages and Benefits	8.6	11.0	5.7	5.0	2.4
13 Other Operation & Maintenance Exp.	13.6	12.9	12.7	10.8	10.9
14 Depreciation & Amortization Expense	5.8	6.3	4.8	4.5	3.9
15 Income Taxes-Operating	4.8	4.4	6.2	7.3	5.3
16 Other Taxes-Operating	13.3	14.8	11.1	9.9	8.8
17 Capital Costs	15.2	15.9	11.8	10.4	13.1
18 Total	100.0	100.0	100.0	100.0	100.0
DOLLARS PER MCF					
19 Purchased Gas & Other Supply Exp.	5.01	4.51	6.40	7.06	8.13
20 Wages and Benefits	1.11	1.42	0.76	0.68	0.35
21 Other Operation & Maintenance Exp.	1.76	1.67	1.71	1.46	1.60
22 Depreciation & Amortization Expense	0.75	0.82	0.65	0.60	0.56
23 Income Taxes-Operating	0.62	0.57	0.84	0.98	0.77
24 Other Taxes-Operating	1.72	1.91	1.49	1.34	1.29
25 Capital Costs	1.96	2.06	1.58	1.41	1.92
26 Total	12.94	12.96	13.42	13.54	14.62

Notes:

* Includes Sales for Resale

These figures represent revenues and sales to full-service customers only (customers who receive their commodity and transportation services from the utility). Reductions in the Average Annual Bill Per Customer and Average MCF Consumption Per Customer in 1999 reflect the migration of some full-service customers to partial-service status (i.e., Esco customers) which are not included in this publication.

Data Field Below

Purchased Gas and Other Supply Exp.	375,150,323	305,914,563	535,412,760	616,568,517	736,379,911
Liquidified Petro Gas					
Other Gas Supply					
Gas Storage	5,736,759	2,945,469	2,242,797	1,636,324	1,568,249
Transmission Expense	7,031,953	6,369,513	7,330,401	5,479,834	8,178,304
Total Purchased Gas	387,919,036	315,229,545	544,985,958	623,684,675	746,126,464
-Total PG related to Sales for Resale					
PG - Ultimate Customers	387,919,036	315,229,545	544,985,958	623,684,675	746,126,464

Wages and Benefits

Salaries	44,745,032	58,987,459	48,384,592	49,296,790	16,932,052
Pensions and Benefits	41,270,142	40,172,272	16,496,037	10,681,266	15,519,179
Total Wages and Benefits	86,015,174	99,159,731	64,880,629	59,978,056	32,451,231

Other Expenses

Total O&M Expenses	610,418,175	530,878,328	755,088,048	812,968,746	925,433,735
-Total Purchased Gas	387,919,036	315,229,545	544,985,958	623,684,675	746,126,464
-Wages and Benefits	86,015,174	99,159,731	64,880,629	59,978,056	32,451,231
-Other Gains					
+Other Losses					
-Other Revenues					
Other Expenses	136,483,965	116,489,052	145,221,461	129,306,015	146,856,040

Depreciation and Amortization

Depreciation Exp	57,580,437	56,027,682	54,092,360	51,787,391	49,454,193
Amort & Depl of Utility Plant					
Amort of Other Utility Plant	808,969	971,584	1,111,583	1,469,845	2,248,648
Amort of Property Losses					
Amort of Conversion Expenses					
Total Depre and Amort	58,389,406	56,999,266	55,203,943	53,257,236	51,702,840

Fuel and PP related to Sales for Resale

Total PG	387,919,036	315,229,545	544,985,958	623,684,675	746,126,464
divided by Total MCFs	77,487,424	69,830,043	85,129,312	88,296,172	91,811,824
Fuel Cost per MCF	5	5	6	7	8
times Sales for Resale MCFs	20,791,559	20,935,918	29,737,056	26,615,536	21,438,763
Sales for Resale PG	104,087,104	94,509,749	190,372,477	188,000,244	174,226,232

Transportation Volumes

KEYSPAN GAS EAST CORPORATION
COMPARATIVE STATEMENT OF UTILITY PLANT AND SELECTED RATIOS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	
Intangible Production	\$44,224,108	\$24,148,816	\$24,148,816	\$24,148,816	\$23,391,900	1
Manufactured Gas	2,369,841	2,369,843	2,369,843	2,387,608	2,380,251	2
Natural Gas						3
Natural Gas Storage						
Underground Storage						4
Other Storage	48,494,234	48,492,725	48,421,023	48,812,843	46,573,103	5
Transmission	300,717,832	299,030,771	295,576,419	291,848,111	271,617,425	6
Distribution	2,509,184,753	2,432,452,006	2,335,450,205	2,226,578,420	2,122,852,910	7
General	86,648,492	76,881,454	76,196,144	77,683,151	71,932,766	8
Gas - Purchased or Sold						9
Experimental - Unclassified						10
Gas - Underground, Non-current						11
Total Plant In Service	2,991,639,260	2,883,375,615	2,782,162,450	2,671,458,949	2,538,748,355	12
Plant Leased To Others						13
Plant Held For Future Use	93,519	93,519	93,519	93,519	93,519	14
Construction Work In Progress	131,997,182	64,699,581	25,420,434	23,278,950	27,779,731	15
Acquisition Adjustments						16
Total Plant	3,123,729,961	2,948,168,715	2,807,676,403	2,694,831,418	2,566,621,605	17
Accum. Prov. - Depr. & Amort.	715,359,157	658,018,622	607,918,837	577,002,370	542,295,065	18
Total Net Plant	\$2,408,370,805	\$2,290,150,093	\$2,199,757,566	\$2,117,829,048	\$2,024,326,540	19
SELECTED RATIOS AND STATISTICS						
Current Assets / Current Liabilities	0.60	0.66	0.34	0.43	0.45	20
Total Capitalization	2,024,237,445	1,762,841,564	1,852,009,792	\$1,943,475,161	\$1,898,569,134	21
<u>Percent Of Capitalization (incl. S-T Debt)</u>						
Long-Term Debt	29.6%	34.0%	32.4%	5.1%	5.3%	22
Preferred Stock	0.0%					23
Common Stock & Retained Earnings	47.3%	50.6%	58.5%	67.8%	64.6%	24
Short-Term Debt	23.1%	15.4%	9.1%	27.0%	30.1%	25
Pretax Coverage of Interest Expense	3.97	3.16	4.02	4.87	2.83	26
Com. Stock Dividends as a % of Earnings		433.0%	377.4%			27
Return on Common Equity	7.9%	5.8%	7.1%	7.2%	8.9%	28
Internal Cash Generated as a % of Cash Outflows for Construction	105.4%	117.8%	40.9%	26.8%	62.3%	29
Earnings per Share	\$0.73	\$0.58	\$0.85	\$0.92	\$1.04	30
Book Value per Share	\$9.57	\$8.91	\$10.83	\$13.19	\$12.27	31
Dividends per Share		\$2.50	\$3.20			32
Number of Employees	596	580	593	609	605	33

Data Field Below

Current Assets	\$850,459,359.00	\$693,268,992	\$366,521,015	\$429,416,674	\$497,126,660
Current Liabilities	1,216,416,057	1,163,826,104	625,649,398	1,010,261,235	1,107,415,649
Total Capitalization	2,024,237,445	1,762,841,564	1,852,009,792	1,943,475,161	1,898,569,134
Long-Term Debt	600,000,000	600,000,000	600,000,000	100,000,000	100,000,000
Preferred Stock	1	1	1		
Common Stock and Retained Earnings (Excl. Preferred Stock)	956,560,970	891,134,950	1,083,392,215	1,318,605,270	1,226,617,210
Short-Term Debt	467,676,474	271,706,613	168,617,576	524,869,892	571,951,924
Pretax Income	161,544,213	142,982,398	207,505,388	224,533,615	270,693,719
Interest Expense	40,673,363	45,318,408	51,612,864	46,145,908	95,516,226
Common Dividends Paid	-	250,000,000	320,000,000		
Net Income Before Extraordinary Items (Excl. Preferred Stock Dividends)	72,589,760	57,742,734	84,786,945	91,664,060	104,258,085
Internal Cash	167,720,936	122,908,772	334,865,051	546,366,965	240,251,280
Cash Outflows for Construction	176,773,068	144,731,943	137,059,692	146,367,960	149,598,149
Shares Outstanding (Millions) Sch250251	100	100	100	100	100
Misc Deferred Debits	264,256,239	433,256,361	421,969,617	505,192,348	503,391,794
Number of Employees Sch 7277	596	580	593	609	605
Pre-Tax Income					
Total Utility Operating Income	118,625,051	113,428,875	\$113,161,665.00	\$113,477,565	\$177,453,850.37
+Income Taxes - Electric					
+Income Taxes - Gas	48,281,090	39,921,256	\$71,105,579.00	\$86,723,645	\$70,919,408.30
+Other Income	(600,159)	(8,244,223)	\$24,675,360.00	\$25,548,528	\$22,890,769.92
- Other Income Deductions	4,450,952	1,813,884	\$1,141,063.00	\$924,320	\$225,925.73
- Other Taxes	310,817	309,626	\$296,153.00	\$291,803	\$344,383.84
Pre-Tax Income	\$161,544,213	\$142,982,398	\$207,505,388	\$224,533,615	\$270,693,719

NATIONAL FUEL GAS DISTRIBUTION CORPORATION *
COMPARATIVE BALANCE SHEET
ASSETS AND OTHER DEBITS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009
UTILITY PLANT					
1 Total Utility Plant	\$1,821,996,215	\$1,770,478,501	\$1,731,072,698	\$1,687,479,788	\$1,644,336,020
2 Less Acc. Prov. For Depreciation & Amortization	685,228,590	652,799,318	635,516,555	606,970,746	580,697,777
3 Net Total Utility Plant	1,136,767,625	1,117,679,183	1,095,556,143	1,080,509,042	1,063,638,243
OTHER PROPERTY AND INVESTMENTS					
4 Nonutility Property	118,613	80,802	80,802	80,802	80,802
5 Less Acc. Prov. For Depreciation & Amortization	(19,397)	(9,744)	(9,744)	(9,744)	(9,744)
6 Investment in Associated Companies					
7 Investment in Subsidiary Companies					
8 Other Investments	17,179	14,276	10,234	20,675	20,977
9 Sinking Funds					
10 Depreciation Fund					
11 Other Special Funds	13,310,305				
12 Total Other Property and Investments	13,426,700	85,334	81,292	91,733	92,035
CURRENT AND ACCRUED ASSETS					
13 Cash	3,443,871	3,853,367	3,744,601	3,026,583	2,807,104
14 Special Deposits					
15 Working Funds	172,500	173,000	172,200	159,200	194,350
16 Temporary Cash Investments	10,219	33,919,876	4,502,703	42,052,998	114,900,612
17 Notes Receivable	194,205	129,985			14,549
18 Accounts Receivable	93,623,023	75,425,774	94,076,845	96,542,613	116,782,529
19 Less Accum. Prov. For Uncollectible Accounts	(30,013,670)	(30,607,192)	(32,252,265)	(32,346,490)	(36,649,020)
20 Notes Receivable from Associated Companies					
21 Accounts Receivable from Assoc. Companies	9,397,205	9,998,625	9,044,223	8,695,437	13,839,378
22 Materials and Supplies	9,058,653	8,833,404	7,467,498	7,372,828	6,697,157
23 Gas Stored Underground - Current	16,827,953	27,911,176	29,541,865	17,351,383	18,662,779
24 Liquefied Natural Gas in Storage					
25 Prepayments	11,268,091	11,159,504	10,760,963	11,350,452	10,404,056
26 Interest and Dividends Receivable	144,532	240,052	182,926	194,070	901,077
27 Rents Receivable					
28 Accrued Utility Revenue	55,070,987	47,134,020	47,335,098	59,210,848	55,012,083
29 Misc. Current and Accrued Assets				35,657	
30 Total Current and Accrued Assets	169,197,569	188,171,591	174,576,657	213,645,579	303,566,654
DEFERRED DEBITS					
31 Unamort. Debt Expense					
32 Extraordinary Property Losses					
33 Prelim. Survey and Investigation Charges	23,843	30,917	15,604	(54,166)	(156,967)
34 Clearing Accounts	(3,104,443)	(2,605,342)	(2,451,844)	(2,425,591)	(594,521)
35 Temporary Facilities					
36 Miscellaneous Deferred Debits	357,653,829	629,352,996	597,279,096	561,171,758	460,981,174
37 Deferred Losses from Disp. of Utility Plant					
38 Research and Development	(2,591,763)	(1,520,549)	(1,080,688)	(1,026,651)	(548,700)
39 Accumulated Deferred Income Taxes	31,005	31,005	31,005	31,005	31,005
40 Total Deferred Debits	352,012,471	625,289,027	593,793,173	557,696,355	459,711,991
41 Total Assets and Other Debits	\$1,671,404,365	\$1,931,225,135	\$1,864,007,265	\$1,851,942,709	\$1,827,008,923

Notes:

* Includes Pennsylvania operations.

NATIONAL FUEL GAS DISTRIBUTION CORPORATION *
COMPARATIVE BALANCE SHEET
LIABILITIES AND OTHER CREDITS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	
PROPRIETARY CAPITAL						
Common Stock Issued	\$59,170,600	\$59,170,600	\$59,170,600	\$59,170,600	\$59,170,600	1
Preferred Stock Issued						2
Capital Stock Subscribed						3
Stock Liability for Conversion						4
Premium on Capital Stock	68,500	68,500	68,500	68,500	68,500	5
Other Paid-in Capital	130,747,349	128,834,807	127,187,148	125,686,410	124,547,306	6
Installments Received on Capital Stock						7
Capital Stock Expense						8
Retained Earnings	315,012,068	290,513,829	292,853,801	308,943,437	364,893,594	9
Unapp. Undistributed Subsidiary Earnings						10
Reacquired Capital Stock						11
Accumulated Other Comprehensive Income						
Total Proprietary Capital	504,998,517	478,587,736	479,280,049	493,868,947	548,680,000	12
LONG-TERM DEBT						
Bonds						13
Reacquired Bonds						14
Advances from Associated Companies	324,000,000	324,000,000	414,000,000	414,000,000	414,000,000	15
Other Long-Term Debt						16
Unamortized Premium on LT Debt						17
Unamortized Discount on LT Debt-Debit						18
Total Long-Term Debt	324,000,000	324,000,000	414,000,000	414,000,000	414,000,000	19
CURRENT AND ACCRUED LIABILITIES						
Notes Payable						20
Accounts Payable	47,330,428	43,477,173	40,958,468	60,254,708	58,647,045	21
Notes Payable to Associated Companies	44,900,000	90,000,000				22
Accounts Payable to Associated Companies	31,662,811	36,410,556	35,411,025	32,597,538	42,460,018	23
Customer Deposits	9,978,104	11,880,205	13,185,408	13,653,024	15,290,501	24
Taxes Accrued	47,759,427	32,631,689	9,082,599	(24,488,126)	(38,809,990)	25
Interest Accrued	50,211	75,917	80,919	100,133	164,178	26
Dividends Declared	12,100,000		9,600,000	29,600,000	29,600,000	27
Matured Long-Term Debt						28
Matured Interest						29
Tax Collections Payable	1,090,986	386,467	1,370,696	820,739	1,115,951	30
Misc. Current and Accrued Liabilities	11,157,737	11,458,312	11,854,025	13,861,563	18,704,029	31
Total Current and Accrued Liabilities	206,029,704	226,320,319	121,543,140	126,399,579	127,171,732	32
DEFERRED CREDITS						
Customer Advances for Construction	437,916	496,664	661,576	813,491	798,889	33
Other Deferred Credits	126,337,747	137,865,495	123,727,591	143,140,103	147,780,831	34
Accumulated Deferred Inv. Tax Credits	1,456,327	1,867,342	2,390,296	3,039,509	3,717,953	35
Deferred Gains-Disposition of Utility Plant						36
Accumulated Deferred Income Taxes	379,283,585	366,433,783	351,243,667	332,796,227	267,630,551	37
Total Deferred Credits	507,515,575	506,663,284	478,023,130	479,789,330	419,928,224	38
OPERATING RESERVES						
Property Insurance Reserve						39
Injuries and Damage Reserve	3,414,882	3,863,331	4,389,421	5,362,725	5,629,815	40
Pension and Benefits Reserve	117,695,517	391,790,465	366,771,525	332,522,128	311,599,152	41
Miscellaneous Operating Reserves	7,750,170					42
Total Operating Reserves	128,860,569	395,653,796	371,160,946	337,884,853	317,228,967	43
Total Liabilities and Other Credits	\$1,671,404,365	\$1,931,225,135	\$1,864,007,265	\$1,851,942,709	\$1,827,008,923	44

* Includes Pennsylvania operations.

\$256,233,002.00

NATIONAL FUEL GAS DISTRIBUTION CORPORATION *
COMPARATIVE STATEMENT OF INCOME AND RETAINED EARNINGS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009
GAS OPERATING INCOME					
1 Operating Revenues	\$766,164,704	\$716,884,330	\$822,654,089	\$830,284,085	\$995,752,326
Operating Expense:					
2 Operation Expense	546,983,377	500,784,917	598,352,412	607,456,017	772,791,238
3 Maintenance Expense	12,272,302	11,546,325	12,396,085	11,518,119	12,119,834
4 Depreciation Expense	42,931,736	42,704,443	41,128,388	40,692,173	39,870,614
5 Amort. and Depletion of Utility Plant					
6 Amort. of Utility Plant Acq. Adj.					
7 Amort. of Property Losses					
8 Amort. of Conversion Expenses					
9 Other Expenses					
10 Taxes Other than Income Taxes	42,636,244	41,680,916	44,188,528	42,977,908	43,823,728
11 Income Taxes	31,405,954	29,092,975	33,061,276	31,957,177	35,361,324
12 Gains from Disposition of Util. Plant					
13 Losses from Disposition of Util. Plant					
14 Total Operating Expenses	676,229,613	625,809,576	729,126,689	734,601,394	903,966,738
15 Net Operating Revenues	89,935,091	91,074,754	93,527,400	95,682,691	91,785,588
16 Other Utility Operating Income					
17 Total Gas Utility Operating Income	89,935,091	91,074,754	93,527,400	95,682,691	91,785,588
18 Other Utility Operating Income					
19 Total Utility Operating Income	\$89,935,091	\$91,074,754	\$93,527,400	\$95,682,691	\$91,785,588

* Includes Pennsylvania operations.

NATIONAL FUEL GAS DISTRIBUTION CORPORATION *
COMPARATIVE STATEMENT OF INCOME AND RETAINED EARNINGS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	
OTHER INCOME						
Income - Merch. Jobbing & Contract Work	\$233,289	\$181,639	\$161,474	\$150,630	\$158,355	1
Income from Nonutility Operations						2
Nonoperating Rental Income	2,400	2,400	4,400	4,000	4,800	3
Equity in Earnings of Subsidiary Companies						4
Interest and Dividend Income	2,607,334	3,004,724	2,250,121	1,871,084	2,408,249	5
Allowance for Funds Used During Construction	456,222	144,266	305,575	256,816	61,739	6
Miscellaneous Nonoperating Income	19,241	13,368	19,568	20,797	19,764	7
Gain on Disposition of Property	204,404	396,660				8
Total Other Income	3,522,890	3,743,057	2,741,138	2,303,327	2,652,907	9
OTHER INCOME DEDUCTIONS						
Loss on Disposition of Property	383,011	291,985				10
Miscellaneous Amortization						11
Miscellaneous Income Deductions	406,788	501,434	\$369,429	327,120	324,369	12
Total Other Income Deductions	789,799	793,419	369,429	327,120	324,369	13
TAXES-OTHER INCOME AND DEDUCTIONS						
Taxes Other than Income Taxes						14
Income Taxes	(385,920)	(285,271)	(284,312)	(635,494)	(548,285)	15
Total Taxes-Other Inc. & Deductions	(385,920)	(285,271)	(284,312)	(635,494)	(548,285)	16
Net Other Income and Deductions	3,119,011	3,234,909	2,656,021	2,611,701	2,876,823	17
INTEREST CHARGES						
Interest on Long-term Debt						18
Amortization of Debt Discount and Expense	381,486	469,685	469,685	469,686	469,686	19
Amortization of Premium on Debt-Credit						20
Interest on Debt to Associated Company	26,122,962	30,072,900	30,083,739	30,072,900	27,370,370	21
Other Interest Expense	1,152,378	2,711,343	3,311,109	5,301,887	7,234,350	22
Total Interest Charges	27,656,826	33,253,928	33,864,533	35,844,473	35,074,406	23
Income Before Extraordinary Items	65,397,276	61,055,735	62,318,888	62,449,919	59,588,005	24
EXTRAORDINARY ITEMS						
Extraordinary Income						25
Extraordinary Deductions						26
Income Taxes, Extraordinary Items						27
Net Extraordinary Items						28
Net Income	\$65,397,276	\$61,055,735	\$62,318,888	\$62,449,919	\$59,588,005	29
<hr/>						
RETAINED EARNINGS						
Unappropriated Retained Earnings (BOP)	\$290,513,829	\$292,853,801	\$308,943,437	\$364,893,594	\$363,197,842	30
Balance Transferred from Income	65,397,276	61,055,735	62,318,888	62,449,919	59,588,005	31
Appropriated Retained Earnings						32
Dividends Declared-Preferred Stock						33
Dividends Declared-Common Stock	40,900,000	63,400,000	78,400,000	118,400,000	57,900,000	34
Adjustments to Retained Earnings	963	4,293	(8,524)	(76)	7,747	35
Net Change	24,498,239	(2,339,972)	(16,089,636)	(55,950,157)	1,695,752	36
Unappropriated Retained Earnings (EOP)	315,012,068	290,513,829	292,853,801	308,943,437	364,893,594	37
Appropriated Retained Earnings (EOP)						38
Total Retained Earnings	\$315,012,068	\$290,513,829	\$292,853,801	\$308,943,437	\$364,893,594	39

* Includes Pennsylvania operations.

NATIONAL FUEL GAS DISTRIBUTION CORPORATION *
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009
Cash Flows From Operating Activities					
1 Net Income	\$65,397,276	\$61,055,735	\$62,318,888	\$62,449,920	\$59,588,005
Adjustments to reconcile net income to net cash provided by operating activities:					
2 Depreciation, Depletion & Amortization	45,225,764	44,821,787	43,098,811	42,300,962	40,793,013
3 Deferred Taxes & ITCs	15,122,138	8,306,076	18,005,950	35,398,543	48,151,708
4 Receivables and Inventory	(6,764,054)	17,314,321	(9,775,766)	23,092,392	43,045,382
5 Payables and Accrued Expenses	(5,488,591)	24,732,642	15,188,696	(767,461)	(24,250,536)
6 Regulatory Assets (Net)	275,912,215	(31,511,661)	(33,347,369)	(19,267,508)	(283,804,229)
7 Capitalized AFUDC - Equity	(456,222)	(144,266)	(305,575)	(256,816)	(61,739)
8 Undistributed Earnings of Affiliates					
9 Other: Unrecovered Purchased Gas	(11,528,546)	6,986,711	(15,715,692)	(66,089,435)	109,716,111
10 Other: Unbilled Revenues	(7,936,967)	201,078	11,875,750	(4,198,765)	24,391,739
11 Other: Other Assets and Liabilities (Net)	(254,988,135)	33,687,585	29,463,632	30,784,835	238,121,672
12 Net Cash From Operating Activities	<u>114,494,878</u>	<u>165,450,008</u>	<u>120,807,325</u>	<u>103,446,667</u>	<u>255,691,126</u>
Cash Flows From Investing Activities					
13 Cash Outflows For Construction	(79,266,178)	(61,382,753)	(58,741,639)	(57,015,819)	(54,541,061)
14 Acquisition Of Other Non-Current Assets					
15 Investments in & Advances to Affiliates					
16 Contributions & Advances from Affiliates					
Net Proceeds - Sale Or Disposition Of:					
17 Property, Plant & Equipment					
18 Investments In Affiliated Companies					
19 Investment Securities					
20 Other Current Assets & Liabilities					
21 Other Cash Flows - Investing Activities	4,415,867	(1,410,531)	(484,963)	(708,682)	590,925
22	(64,220)	(129,985)		14,549	
23					
24 Net Cash From Investing Activities	<u>(74,914,531)</u>	<u>(62,923,269)</u>	<u>(59,226,602)</u>	<u>(57,709,952)</u>	<u>(53,950,136)</u>
Cash Flows From Financing Activities					
Net Proceeds (Payments) - Issuing & Retiring:					
25 Long-Term Debt					125,000,000
26 Common Stock					
27 Preferred Stock					
28 Short-Term Debt				(118,400,000)	(182,000,000)
29 Dividends Paid	(28,800,000)	(73,000,000)	(98,400,000)		(37,400,000)
30 Other Cash Flows - Financing Activities	(45,100,000)				
31					
32					
33 Net Cash From Financing Activities	<u>(73,900,000)</u>	<u>(73,000,000)</u>	<u>(98,400,000)</u>	<u>(118,400,000)</u>	<u>(94,400,000)</u>
34 Net Increase/(Decrease) In Cash Equivalents	(34,319,653)	29,526,739	(36,819,277)	(72,663,285)	107,340,990
35 Cash & Cash Equivalents Beginning Of Year	37,946,243	8,419,504	45,238,781	117,902,066	10,561,076
36 Cash & Cash Equivalents End Of Year	\$3,626,590	\$37,946,243	\$8,419,504	\$45,238,781	\$117,902,066

Notes:

* Includes Pennsylvania operations.

NATIONAL FUEL GAS DISTRIBUTION CORPORATION *
COMPARATIVE STATEMENT OF REVENUE AND OPERATION AND MAINTENANCE
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	
SALES AND CUSTOMER DATA						
REVENUES						
Residential	\$529,923,786	\$490,895,487	\$574,912,356	\$584,034,707	\$754,266,819	1
Commercial	69,557,892	61,260,810	75,909,609	79,249,069	111,593,464	2
Industrial	5,186,544	6,110,875	5,627,718	5,652,680	6,395,271	3
Other Ultimate Customers						4
Total Revenues-Ultimate Customer	604,668,222	558,267,172	656,449,683	668,936,456	872,255,554	5
Sales for Resale	24,220,953	26,585,454	34,223,907	36,333,114	1,699,270	6
Total Revenues from Gas Sales	628,889,175	584,852,626	690,673,590	705,269,570	873,954,824	7
Transportation Sales	138,376,678	124,604,646	123,281,367	114,392,642	110,167,239	8
Other Gas Operating Revenues	(1,101,149)	7,427,058	8,699,132	10,621,873	11,630,263	9
Total Gas Operating Revenues	\$766,164,704	\$716,884,330	\$822,654,089	\$830,284,085	\$995,752,326	10
SALES (MCF)						
Residential	54,608,348	47,639,497	54,855,833	54,347,772	57,493,104	11
Commercial	7,879,359	6,655,322	8,041,598	8,182,471	9,130,109	12
Industrial	737,007	1,036,940	678,285	634,600	529,673	13
Other Ultimate Customers						14
Total Sales-Ultimate Customer	63,224,714	55,331,759	63,575,716	63,164,843	67,152,886	15
Sales for Resale	6,265,825	9,227,629	8,032,676	7,405,763	357,210	16
Transportation Sales	71,701,307	62,736,760	65,090,698	61,152,311	59,339,442	17
Other Gas Sales						18
Total Sales	141,191,846	127,296,148	136,699,090	131,722,917	126,849,538	19
AVG NUMBERS OF CUSTOMERS						
Residential	555,174	567,404	575,503	586,324	588,690	20
Commercial	29,628	30,234	30,657	32,520	33,177	21
Industrial	289	310	383	366	379	22
Other Customers						23
Total Ultimate Customers	585,091	597,948	606,543	619,210	622,246	24
Resales	2	2	5	7	4	25
Total Customers	585,093	597,950	606,548	619,217	622,250	26
OPERATING REVENUES RELATIONSHIP						
RESIDENTIAL SALES						
Average Annual Bill Per Customer	\$955	\$865	\$999	\$996	\$1,281	27
Average MCF Consumption Per Customer	98.4	84.0	95.3	92.7	97.7	28
Average Revenue Per MCF Sold	\$9.70	\$10.30	\$10.48	\$10.75	\$13.12	29
COMMERCIAL SALES						
Average Annual Bill Per Customer	\$2,348	\$2,026	\$2,476	\$2,437	\$3,364	30
Average MCF Consumption Per Customer	265.9	220.1	262.3	251.6	275.2	31
Average Revenue Per MCF Sold	\$8.83	\$9.20	\$9.44	\$9.69	\$12.22	32
INDUSTRIAL SALES						
Average Annual Bill Per Customer	\$17,947	\$19,713	\$14,694	\$15,444	\$16,874	33
Average MCF Consumption Per Customer	2,550.2	3,345.0	1,771.0	1,733.9	1,397.6	34
Average Revenue Per MCF Sold	\$7.04	\$5.89	\$8.30	\$8.91	\$12.07	35
OPERATION AND MAINTENANCE EXPENSES						
Steam						36
Manufactured Gas						37
Natural Gas - Production & Gathering	\$44,394	\$89,257	\$103,854	\$93,309	\$28,162	38
Purchased Gas	249,203,504	217,598,511	333,901,378	317,620,797	513,877,807	39
Other	12,152,411	2,022,299	(21,115,014)	9,938,252	(27,281,617)	40
Total Production Expense	261,400,309	219,710,067	312,890,218	327,652,358	486,624,352	41
Natural Gas Storage Expense	33,029,009	32,251,403	30,827,203	30,079,548	30,705,617	42
Transmission Expense	86,656,645	88,456,262	90,562,296	82,689,770	84,041,566	43
Distribution Expense	42,717,184	41,182,729	41,395,671	41,199,277	40,709,984	44
Customer Account Expense	42,279,113	45,263,187	48,111,708	52,670,609	62,192,815	45
Sales Expense	599,962	433,730	667,335	490,076	468,697	46
Administrative and General	92,717,990	85,142,210	86,378,368	84,279,792	80,265,577	47
Total O & M Expense	\$559,400,213	\$512,439,588	\$610,832,799	\$619,061,430	\$785,008,608	48

Notes:

* Includes Pennsylvania operations.

These figures represent revenues and sales to full-service customers only (customers who receive their commodity and transportation services from the utility). Reductions in the Average Annual Bill Per Customer and Average MCF Consumption Per Customer in 1999 reflect the migration of some full-service customers to partial-service status (i.e., Esco customers) which are not included in this publication.

NATIONAL FUEL GAS DISTRIBUTION CORPORATION *
DISTRIBUTION OF GAS REVENUES
YEARS ENDED DECEMBER 31,

1	Total Revenues	\$766,164,704	\$716,884,330	\$822,654,089	\$830,284,085	\$995,752,326
2	Sales of Gas (MCF) **	69,490,539	64,559,388	71,608,392	70,570,606	67,510,096

DOLLAR AMOUNTS

3	Purchased Gas & Other Supply Exp.	\$346,741,456	\$307,253,942	\$402,531,516	\$409,133,949	\$601,273,999
4	Wages and Benefits	113,363,924	104,211,050	104,722,785	102,422,554	98,962,439
5	Other Operation & Maintenance Exp.	99,150,300	100,866,250	103,494,196	107,417,633	84,674,634
6	Depreciation & Amortization Expense	42,931,736	42,704,443	41,128,388	40,692,173	39,870,614
7	Income Taxes-Operating	31,405,954	29,092,975	33,061,276	31,957,177	35,361,324
8	Other Taxes-Operating	42,636,244	41,680,916	44,188,528	42,977,908	43,823,728
9	Capital Costs	89,935,091	91,074,754	93,527,400	95,682,691	91,785,588
10	Total	\$766,164,704	\$716,884,330	\$822,654,089	\$830,284,085	\$995,752,326

PERCENT OF REVENUES

11	Purchased Gas & Other Supply Exp.	45.3	42.9	48.9	49.3	60.4
12	Wages and Benefits	14.8	14.5	12.7	12.3	9.9
13	Other Operation & Maintenance Exp.	12.9	14.1	12.6	12.9	8.5
14	Depreciation & Amortization Expense	5.6	6.0	5.0	4.9	4.0
15	Income Taxes-Operating	4.1	4.1	4.0	3.8	3.6
16	Other Taxes-Operating	5.6	5.8	5.4	5.2	4.4
17	Capital Costs	11.7	12.7	11.4	11.5	9.2
18	Total	100.0	100.0	100.0	100.0	100.0

DOLLARS PER MCF

19	Purchased Gas & Other Supply Exp.	4.99	4.76	5.62	5.80	8.91
20	Wages and Benefits	1.63	1.61	1.46	1.45	1.47
21	Other Operation & Maintenance Exp.	1.43	1.56	1.45	1.52	1.25
22	Depreciation & Amortization Expense	0.62	0.66	0.57	0.58	0.59
23	Income Taxes-Operating	0.45	0.45	0.46	0.45	0.52
24	Other Taxes-Operating	0.61	0.65	0.62	0.61	0.65
25	Capital Costs	1.29	1.41	1.31	1.36	1.36
26	Total	11.03	11.10	11.49	11.77	14.75

Notes:

* Includes Pennsylvania Operations

** Includes Sales for Resale

These figures represent revenues and sales to full-service customers only (customers who receive their commodity and transportation services from the utility). Reductions in the Average Annual Bill Per Customer and Average MCF Consumption Per Customer in 1999 reflect the migration of some full-service customers to partial-service status (i.e., Esco customers) which are not included in this publication.

Data Field Below

	2013	2012	2011	2010	2009
Purchased Gas and Other Supply Exp.					
Other Gas Supply	261,255,775	219,601,721	312,805,916	327,565,064	486,526,816
Natural Gas Storage	782,106	803,355	776,267	702,721	30,705,617
Transmission Expense	84,703,575	86,848,866	88,949,333	80,866,164	84,041,566
Total Purchased Gas	346,741,456	307,253,942	402,531,516	409,133,949	601,273,999
-Total PG related to Sales for Resale PG - Ultimate Customers	346,741,456	307,253,942	402,531,516	409,133,949	601,273,999
<u>Wages and Benefits</u>					
Salaries	66,470,859	64,159,751	64,638,501	64,108,590	63,477,623
Pensions and Benefits	46,893,065	40,051,299	40,084,284	38,313,964	35,484,816
Total Wages and Benefits	113,363,924	104,211,050	104,722,785	102,422,554	98,962,439
<u>Other Expenses</u>					
Total O&M Expenses	559,255,679	512,331,242	610,748,497	618,974,136	784,911,072
-Total Purchased Gas	346,741,456	307,253,942	402,531,516	409,133,949	601,273,999
-Wages and Benefits	113,363,924	104,211,050	104,722,785	102,422,554	98,962,439
-Other Gains					
+Other Losses					
-Other Revenues					
Other Expenses	99,150,300	100,866,250	103,494,196	107,417,633	84,674,634
<u>Depreciation and Amortization</u>					
Depreciation Exp	42,931,736	42,704,443	41,128,388	40,692,173	40,804,655
Amort & Depl of Utility Plant					
Amort of Other Utility Plant					
Amort of Property Losses					
Amort of Conversion Expenses					
Total Depre and Amort	42,931,736	42,704,443	41,128,388	40,692,173	40,804,655
<u>Fuel and PP related to Sales for Resale</u>					
Total PG	346,741,456	307,253,942	402,531,516	409,133,949	601,273,999
divided by Total MCFs	69,490,539	64,559,388	71,608,392	70,570,606	67,510,096
Fuel Cost per MCF	5	5	6	6	9
times Sales for Resale MCFs	6,265,825	9,227,629	8,032,676	7,405,763	357,210
Sales for Resale PG	31,264,994	43,916,547	45,153,999	42,935,001	3,181,466
<u>Transportation Volumes</u>	N/A	N/A	N/A	N/A	N/A

NATIONAL FUEL GAS DISTRIBUTION CORPORATION *
COMPARATIVE STATEMENT OF UTILITY PLANT AND SELECTED RATIOS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	
Intangible	\$13,373,445	\$12,917,377	\$12,652,015	\$11,380,551	\$8,160,735	1
Production						
Manufactured Gas						2
Natural Gas	17,991,675	20,026,266	20,029,954	19,105,303	18,702,930	3
Natural Gas Storage						
Underground Storage						4
Other Storage						5
Transmission	54,152,626	53,068,021	52,246,933	51,020,643	49,999,719	6
Distribution	1,636,439,920	1,603,993,155	1,568,635,473	1,531,841,130	1,492,815,465	7
General	73,356,700	72,463,836	71,184,878	66,185,646	63,871,882	8
Gas - Purchased or Sold						9
Experimental - Unclassified						10
Gas - Underground, Non-current						11
Total Plant In Service	1,795,314,367	1,762,468,655	1,724,749,253	1,679,533,273	1,633,550,731	12
Plant Leased To Others						13
Plant Held For Future Use						14
Construction Work In Progress	26,681,848	8,009,846	6,323,445	7,946,515	10,785,289	15
Acquisition Adjustments						16
Total Plant	1,821,996,215	1,770,478,501	1,731,072,698	1,687,479,788	1,644,336,020	17
Accum. Prov. - Depr. & Amort.	685,228,590	652,799,318	635,516,555	606,970,746	580,697,777	18
Total Net Plant	\$1,136,767,625	\$1,117,679,183	\$1,095,556,143	\$1,080,509,042	\$1,063,638,243	19

SELECTED RATIOS AND STATISTICS

Current Assets / Current Liabilities	0.82	0.83	1.44	1.69	2.39	20
Total Capitalization	\$873,898,517	\$892,587,736	\$893,280,049	\$907,868,947	\$962,680,000	21
<u>Percent Of Capitalization (incl. S-T Debt)</u>						
Long-Term Debt	37.1%	36.3%	46.3%	45.6%	43.0%	22
Preferred Stock						23
Common Stock & Retained Earnings	57.8%	53.6%	53.7%	54.4%	57.0%	24
Short-Term Debt	5.1%	10.1%				25
Pretax Coverage of Interest Expense	4.50	3.71	3.82	3.63	3.71	26
Com. Stock Dividends as a % of Earnings	45.5%	69.6%	83.8%	123.7%	63.1%	27
Return on Common Equity	18.3%	19.0%	19.2%	18.4%	16.8%	28
Internal Cash Generated as a % of Cash Outflows for Construction	507.3%	208.1%	173.4%	124.9%	38.1%	29
Earnings per Share	\$44,967.55	\$45,537.38	\$46,763.70	\$47,841.35	\$45,892.79	30
Book Value per Share	\$252,499.26	\$239,293.87	\$239,640.02	\$246,934.47	\$274,340.00	31
Dividends per Share	\$20,450.00	\$31,700.00	\$39,200.00	\$59,200.00	\$28,950.00	32
Number of Employees	1,289	1,278	1,286	1,325	1,367	33

Notes:

* Includes Pennsylvania operations.

Data Field Below	2013	2012	2011	2010	2009
Current Assets	\$169,197,569.00	\$188,171,591.00	\$174,576,657.00	\$213,645,579	\$303,566,654
Current Liabilities	206,029,704	226,320,319	121,543,140	126,399,579	127,171,732
Total Capitalization	873,898,517	892,587,736	893,280,049	907,868,947	962,680,000
Long-Term Debt	324,000,000	324,000,000	414,000,000	414,000,000	414,000,000
Preferred Stock					
Common Stock and Retained Earnings (Excl. Preferred Stock)	504,998,517	478,587,736	479,280,049	493,868,947	548,680,000
Short-Term Debt	44,900,000	90,000,000			
Pretax Income	124,460,056	123,402,638	129,244,697	130,251,569	130,023,735
Interest Expense	27,656,826	33,253,928	33,864,533	35,844,473	35,074,406
Dividends Paid	40,900,000	63,400,000	78,400,000	118,400,000	57,900,000
Net Income (Excl. Preferred Stock Dividends)	89,935,091	91,074,754	93,527,400	95,682,691	91,785,588
Internal Cash	402,106,424	127,728,494	101,874,384	71,194,124	20,795,484
Cash Outflows for Construction	79,266,178	61,382,753	58,741,639	57,015,819	54,541,061
Shares Outstanding (Millions) Sch250251	0.0020	0.0020	0.0020	0.0020	0.0020
Misc Deferred Debits	231,316,082	491,487,501	473,551,505	418,031,655	313,200,343
Number of Employees	1,289	1,278	1,286	1,325	1,367
Pre-Tax Income					
Total Utility Operating Income	\$89,935,091	\$91,074,754	\$93,527,400	\$95,682,691	\$91,785,588
+Income Taxes - Electric					
+Income Taxes - Gas	31,405,954	29,092,975	33,061,276	31,957,177	35,361,324
+Other Income	3,522,890	3,743,057	2,741,138	2,303,327	2,652,907
- Other Income Deductions	789,799	793,419	369,429	327,120	324,369
- Other Taxes	(385,920)	(285,271)	(284,312)	(635,494)	(548,285)
Pre-Tax Income	\$124,460,056	\$123,402,638	\$129,244,697	\$130,251,569	\$130,023,735

VALLEY ENERGY
COMPARATIVE BALANCE SHEET
ASSETS AND OTHER DEBITS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009
UTILITY PLANT					
1 Total Utility Plant	\$4,778,007	\$4,662,097	\$4,543,521	\$4,417,344	\$4,383,891
2 Less Acc. Prov. For Depreciation & Amortization	2,480,824	2,336,847	2,200,651	2,069,859	1,938,146
3 Net Total Utility Plant	2,297,183	2,325,250	2,342,870	2,347,485	2,445,745
OTHER PROPERTY AND INVESTMENTS					
4 Nonutility Property					
5 Less Acc. Prov. For Depreciation & Amortization					
6 Investment in Associated Companies					
7 Investment in Subsidiary Companies					
8 Other Investments					
9 Sinking Funds					
10 Depreciation Fund					
11 Other Special Funds					
12 Total Other Property and Investments					
CURRENT AND ACCRUED ASSETS					
13 Cash					
14 Special Deposits					
15 Working Funds					
16 Temporary Cash Investments					
17 Notes Receivable					
18 Accounts Receivable	199,007	131,340	111,916	225,619	127,647
19 Less Accum. Prov. For Uncollectible Accounts	(22,743)	(20,240)	(31,348)	(31,386)	(19,495)
20 Notes Receivable from Associated Companies					
21 Accounts Receivable from Assoc. Companies					
22 Materials and Supplies					
23 Gas Stored Underground - Current					
24 Liquefied Natural Gas in Storage					
25 Prepayments					
26 Interest and Dividends Receivable					
27 Rents Receivable					
28 Accrued Utility Revenue	31,401	10,962	13,152	26,602	25,278
29 Misc. Current and Accrued Assets					
30 Total Current and Accrued Assets	207,665	122,062	93,720	220,835	133,430
DEFERRED DEBITS					
31 Unamort. Debt Expense					
32 Extraordinary Property Losses					
33 Prelim. Survey and Investigation Charges					
34 Clearing Accounts					
35 Temporary Facilities					
36 Miscellaneous Deferred Debits	11,175	97,957	90,116	16,043	306,850
37 Deferred Losses from Disp. of Utility Plant					
38 Research and Development					
39 Accumulated Deferred Income Taxes	(274,300)	(260,800)	(253,800)	(230,100)	(227,200)
40 Total Deferred Debits	(263,125)	(162,843)	(163,684)	(214,057)	79,650
41 Total Assets and Other Debits	\$2,241,723	\$2,284,469	\$2,272,906	\$2,354,263	\$2,658,825

VALLEY ENERGY
COMPARATIVE BALANCE SHEET
LIABILITIES AND OTHER CREDITS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	
PROPRIETARY CAPITAL						
Common Stock Issued	\$2,326,592	\$2,326,592	\$2,326,592	\$2,326,592	\$2,326,592	1
Preferred Stock Issued						2
Capital Stock Subscribed						3
Stock Liability for Conversion						4
Premium on Capital Stock						5
Other Paid-in Capital						6
Installments Received on Capital Stock						7
Capital Stock Expense						8
Retained Earnings	(473,657)	(498,891)	(508,702)	(526,612)	(532,196)	9
Unapp. Undistributed Subsidiary Earnings						10
Reaquired Capital Stock						11
Accumulated Other Comprehensive Income						
Total Proprietary Capital	1,852,935	1,827,701	1,817,890	1,799,980	1,794,396	12
LONG-TERM DEBT						
Bonds						13
Reaquired Bonds						14
Advances from Associated Companies						15
Other Long-Term Debt						16
Unamortized Premium on LT Debt						17
Unamortized Discount on LT Debt-Debit						18
Total Long-Term Debt						19
CURRENT AND ACCRUED LIABILITIES						
Notes Payable						20
Accounts Payable	1,598					21
Notes Payable to Associated Companies						22
Accounts Payable to Associated Companies	340,275	439,629	455,638	601,923	872,393	23
Customer Deposits	27,933	28,735	33,406	35,060	39,578	24
Taxes Accrued	18,982	(11,596)	(34,028)	(82,700)	(49,616)	25
Interest Accrued						26
Dividends Declared						27
Matured Long-Term Debt						28
Matured Interest						29
Tax Collections Payable						30
Misc. Current and Accrued Liabilities						31
Total Current and Accrued Liabilities	388,788	456,768	455,016	554,283	862,355	32
DEFERRED CREDITS						
Customer Advances for Construction						33
Other Deferred Credits					2,074	34
Accumulated Deferred Inv. Tax Credits						35
Deferred Gains-Disposition of Utility Plant						36
Accumulated Deferred Income Taxes						37
Total Deferred Credits					2,074	38
OPERATING RESERVES						
Property Insurance Reserve						39
Injuries and Damage Reserve						40
Pension and Benefits Reserve						41
Miscellaneous Operating Reserves						42
Total Operating Reserves						43
Total Liabilities and Other Credits	\$2,241,723	\$2,284,469	\$2,272,906	\$2,354,263	\$2,658,825	44

VALLEY ENERGY
COMPARATIVE STATEMENT OF INCOME AND RETAINED EARNINGS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009
GAS OPERATING INCOME					
1 Operating Revenues	\$1,787,277	\$1,667,336	\$1,993,638	\$2,005,164	\$2,515,754
Operating Expense:					
2 Operation Expense	1,312,584	1,197,057	1,505,243	1,564,205	2,046,982
3 Maintenance Expense	41,091	67,812	46,633	41,544	50,957
4 Depreciation Expense	115,174	109,271	108,319	104,303	102,069
5 Amort. and Depletion of Utility Plant					
6 Amort. of Utility Plant Acq. Adj.					
7 Amort. of Property Losses					
8 Amort. of Conversion Expenses	43,466	43,466	43,466	43,466	43,466
9 Other Expenses					
10 Taxes Other than Income Taxes	128,040	121,036	119,795	111,658	123,625
11 Income Taxes	13,000	7,000	23,700	2,900	1,000
12 Gains from Disposition of Util. Plant					
13 Losses from Disposition of Util. Plant					
14 Total Operating Expenses	1,653,355	1,545,642	1,847,156	1,868,076	2,368,099
15 Net Operating Revenues	133,922	121,694	146,482	137,088	147,655
16 Other Utility Operating Income					
17 Total Gas Utility Operating Income	133,922	121,694	146,482	137,088	147,655
18 Other Utility Operating Income					
19 Total Utility Operating Income	\$133,922	\$121,694	\$146,482	\$137,088	\$147,655

VALLEY ENERGY
COMPARATIVE STATEMENT OF INCOME AND RETAINED EARNINGS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	
OTHER INCOME						
Income - Merch. Jobbing & Contract Work						1
Income from Nonutility Operations						2
Nonoperating Rental Income						3
Equity in Earnings of Subsidiary Companies						4
Interest and Dividend Income	\$918.00	\$2,823			\$14,548	5
Allowance for Funds Used During Construction						6
Miscellaneous Nonoperating Income				(\$67)	(148)	7
Gain on Disposition of Property						8
Total Other Income	918	2,823		(67)	14,400	9
OTHER INCOME DEDUCTIONS						
Loss on Disposition of Property						10
Miscellaneous Amortization						11
Miscellaneous Income Deductions	676	693	1,519	954	760	12
Total Other Income Deductions	676	693	1,519	954	760	13
TAXES-OTHER INCOME AND DEDUCTIONS						
Taxes Other than Income Taxes						14
Income Taxes						15
Total Taxes-Other Inc. & Deductions						16
Net Other Income and Deductions	242	2,130	(1,519)	(1,021)	13,640	17
INTEREST CHARGES						
Interest on Long-term Debt	\$106,958	\$109,833	\$120,666	124,413	134,423	18
Amortization of Debt Discount and Expense						19
Amortization of Premium on Debt-Credit						20
Interest on Debt to Associated Company						21
Other Interest Expense	1,972	4,180	6,387	6,070	23,582	22
Total Interest Charges	108,930	114,013	127,053	130,483	158,005	23
Income Before Extraordinary Items	25,234	9,811	17,910	5,584	3,290	24
EXTRAORDINARY ITEMS						
Extraordinary Income						25
Extraordinary Deductions						26
Income Taxes, Extraordinary Items						27
Net Extraordinary Items						28
Net Income	\$25,234	\$9,811	\$17,910	\$5,584	\$3,290	29
<hr/>						
RETAINED EARNINGS						
Unappropriated Retained Earnings (BOP)	(\$498,891)	(\$508,702)	(\$526,612)	(\$532,196)	(\$535,486)	30
Balance Transferred from Income	25,234	9,811	17,910	5,584	3,290	31
Appropriated Retained Earnings						32
Dividends Declared-Preferred Stock						33
Dividends Declared-Common Stock						34
Adjustments to Retained Earnings 1						35
Net Change	25,234	9,811	17,910	5,584	3,290	36
Unappropriated Retained Earnings (EOP)	(473,657)	(498,891)	(508,702)	(526,612)	(532,196)	37
Appropriated Retained Earnings (EOP)						38
Total Retained Earnings	(\$473,657)	(\$498,891)	(\$508,702)	(\$526,612)	(\$532,196)	39

1. NUI Waverly Assets Were Acquired by Valley Energy in 2002, setting Retained Earnings at \$0.

VALLEY ENERGY
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009
Cash Flows From Operating Activities					
1 Net Income	\$25,234	\$9,811	\$17,910	\$5,584	\$3,290
Adjustments to reconcile net income to net cash provided by operating activities:					
2 Depreciation, Depletion & Amortization	145,611	141,294	137,785	131,713	132,627
3 Deferred Taxes & ITCs	9,900	7,000	23,700	2,900	1,308
4 Receivables and Inventory	(85,604)	(28,342)	140,403	(87,405)	230,769
5 Payables and Accrued Expenses	20,581			289,890	(45,946)
6 Regulatory Assets (Net)	86,782	(7,841)	(74,073)	(1,158)	(13,918)
7 Capitalized AFUDC - Equity					
8 Undistributed Earnings of Affiliates					
9 Other Adjustments			48,672		
10	11,595	22,433	(14,942)	(33,084)	(39,622)
11	(803)	(4,671)		(4,518)	6,416
12 Net Cash From Operating Activities	<u>213,296</u>	<u>139,684</u>	<u>279,455</u>	<u>303,922</u>	<u>274,924</u>
Cash Flows From Investing Activities					
13 Cash Outflows For Construction	(113,945)	(123,675)	(133,170)	(33,452)	(132,661)
14 Acquisition Of Other Non-Current Assets					
15 Investments in & Advances to Affiliates					
16 Contributions & Advances from Affiliates	(99,354)	(16,009)	(146,285)		
Net Proceeds - Sale Or Disposition Of:					
17 Property, Plant & Equipment					
18 Investments In Affiliated Companies				(270,470)	(142,263)
19 Investment Securities					
20 Other Current Assets & Liabilities					
21 Other Cash Flows - Investing Activities					
22					
23					
24 Net Cash From Investing Activities	<u>(213,299)</u>	<u>(139,684)</u>	<u>(279,455)</u>	<u>(303,922)</u>	<u>(274,924)</u>
Cash Flows From Financing Activities					
Net Proceeds (Payments) - Issuing & Retiring:					
25 Long-Term Debt					
26 Common Stock					
27 Preferred Stock					
28 Short-Term Debt					
29 Dividends Paid					
30 Other Cash Flows - Financing Activities					
31					
32					
33 Net Cash From Financing Activities	<u>(3)</u>	<u>(0)</u>	<u>(0)</u>	<u>(0)</u>	<u>(0)</u>
34 Net Increase/(Decrease) In Cash Equivalents	(3)	(0)	(0)	(0)	(0)
35 Cash & Cash Equivalents Beginning Of Year	(0)	(0)	(0)	(0)	(0)
36 Cash & Cash Equivalents End Of Year	(\$3)	(\$0)	(\$0)	(\$0)	(\$0)

VALLEY ENERGY
COMPARATIVE STATEMENT OF REVENUE AND OPERATION AND MAINTENANCE
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	
SALES AND CUSTOMER DATA						
REVENUES						
Residential	\$1,102,010	\$951,818	\$1,127,103	\$1,182,672	\$1,414,632	1
Commercial	524,632	481,743	621,295	628,399	867,522	2
Industrial						3
Other Ultimate Customers						4
Total Revenues-Ultimate Customer	1,626,642	1,433,561	1,748,398	1,811,071	2,282,154	5
Sales for Resale						6
Total Revenues from Gas Sales	1,626,642	1,433,561	1,748,398	1,811,071	2,282,154	7
Transportation Sales	173,259	173,431	171,908	165,096	134,156	8
Other Gas Operating Revenues	(12,624)	60,344	73,332	28,997	99,444	9
Total Gas Operating Revenues	\$1,787,277	\$1,667,336	\$1,993,638	\$2,005,164	\$2,515,754	10
SALES (MCF)						
Residential	147,830	125,870	140,645	138,716	134,241	11
Commercial	87,297	81,148	94,561	88,076	93,328	12
Industrial						13
Other Ultimate Customers						14
Total Sales-Ultimate Customer	235,127	207,018	235,206	226,792	227,569	15
Sales for Resale						16
Transportation Sales	92,196	94,284	94,051	91,174	73,855	17
Other Gas Sales						18
Total Sales	327,323	301,302	329,257	317,966	301,424	19
AVG NUMBERS OF CUSTOMERS						
Residential	1,573	1,550	1,511	1,495	1,467	20
Commercial	197	191	188	179	173	21
Industrial						22
Other Customers						23
Total Ultimate Customers	1,770	1,741	1,699	1,674	1,640	24
Resales						25
Total Customers	1,770	1,741	1,699	1,674	1,640	26
OPERATING REVENUES RELATIONSHIP						
RESIDENTIAL SALES						
Average Annual Bill Per Customer	\$701	\$614	\$746	\$791	\$964	27
Average MCF Consumption Per Customer	94.0	81.2	93.1	92.8	91.5	28
Average Revenue Per MCF Sold	\$7.45	\$7.56	\$8.01	\$8.53	\$10.54	29
COMMERCIAL SALES						
Average Annual Bill Per Customer	\$2,663	\$2,522	\$3,305	\$3,511	\$5,015	30
Average MCF Consumption Per Customer	443.1	424.9	503.0	492.0	539.5	31
Average Revenue Per MCF Sold	\$6.01	\$5.94	\$6.57	\$7.13	\$9.30	32
INDUSTRIAL SALES						
Average Annual Bill Per Customer	N/A	N/A	N/A	N/A	N/A	33
Average MCF Consumption Per Customer	N/A	N/A	N/A	N/A	N/A	34
Average Revenue Per MCF Sold	N/A	N/A	N/A	N/A	N/A	35
OPERATION AND MAINTENANCE EXPENSES						
Steam						36
Manufactured Gas						37
Natural Gas - Production & Gathering						38
Purchased Gas	\$350,247	\$378,274	\$588,281	\$724,291	\$677,733	39
Other	549,380	447,972	525,176	440,902	995,359	40
Total Production Expense	899,627	826,246	1,113,457	1,165,193	1,673,092	41
Natural Gas Storage Expense	11,541	13,733	7,510	5,828	15,791	42
Transmission Expense						43
Distribution Expense	221,239	229,693	217,285	211,061	207,118	44
Customer Account Expense	102,864	85,319	101,530	117,303	102,225	45
Sales Expense	440	206	517	452	206	46
Administrative and General	117,964	109,672	111,577	105,902	99,509	47
Total O & M Expense	\$1,353,675	\$1,264,869	\$1,551,876	\$1,605,739	\$2,097,941	48
Notes:						

These figures represent revenues and sales to full-service customers only (customers who receive their commodity and transportation services from the utility). Reductions in the Average Annual Bill Per Customer and Average MCF Consumption Per Customer in 1999 reflect the migration of some full-service customers to partial-service status (i.e., Esco customers) which are not included in this publication.

**VALLEY ENERGY
DISTRIBUTION OF GAS REVENUES
YEARS ENDED DECEMBER 31,**

	2013	2012	2011	2010	2009
1 Total Revenues	\$1,787,277	\$1,667,336	\$1,993,638	\$2,005,164	\$2,515,754
2 Sales of Gas (MCF) *	235,127	207,018	235,206	226,792	227,569
DOLLAR AMOUNTS					
3 Purchased Gas & Other Supply Exp.	\$899,627	\$826,246	\$1,113,457	\$1,165,193	\$1,673,092
4 Wages and Benefits	121,560	114,548	114,893	108,862	110,062
5 Other Operation & Maintenance Exp.	332,488	324,075	323,526	331,684	314,787
6 Depreciation & Amortization Expense	115,174	109,271	108,319	104,303	102,069
7 Income Taxes-Operating	13,000	7,000	23,700	2,900	1,000
8 Other Taxes-Operating	128,040	121,036	119,795	111,658	123,625
9 Capital Costs	177,388	165,160	189,948	180,564	191,119
10 Total	\$1,787,277	\$1,667,336	\$1,993,638	\$2,005,164	\$2,515,754
PERCENT OF REVENUES					
11 Purchased Gas & Other Supply Exp.	50.3	49.6	55.9	58.1	66.5
12 Wages and Benefits	6.8	6.9	5.8	5.4	4.4
13 Other Operation & Maintenance Exp.	18.6	19.4	16.2	16.5	12.5
14 Depreciation & Amortization Expense	6.4	6.6	5.4	5.2	4.1
15 Income Taxes-Operating	0.7	0.4	1.2	0.1	0.0
16 Other Taxes-Operating	7.2	7.3	6.0	5.6	4.9
17 Capital Costs	9.9	9.9	9.5	9.0	7.6
18 Total	100.0	100.0	100.0	100.0	100.0
DOLLARS PER MCF					
19 Purchased Gas & Other Supply Exp.	3.83	3.99	4.73	5.14	7.35
20 Wages and Benefits	0.52	0.55	0.49	0.48	0.48
21 Other Operation & Maintenance Exp.	1.41	1.57	1.38	1.46	1.38
22 Depreciation & Amortization Expense	0.49	0.53	0.46	0.46	0.45
23 Income Taxes-Operating	0.06	0.03	0.10	0.01	0.00
24 Other Taxes-Operating	0.54	0.58	0.51	0.49	0.54
25 Capital Costs	0.75	0.80	0.81	0.80	0.84
26 Total	7.60	8.05	8.48	8.84	11.05

Notes:

* Includes Sales for Resale

These figures represent revenues and sales to full-service customers only (customers who receive their commodity and transportation services from the utility). Reductions in the Average Annual Bill Per Customer and Average MCF Consumption Per Customer in 1999 reflect the migration of some full-service customers to partial-service status (i.e., Esco customers) which are not included in this publication.

Data Field Below

Purchased Gas and Other Supply Exp. Liquidified Petro Gas Other Gas Supply	899,627	826,246	1,113,457	1,165,193	1,673,092
Total Purchased Gas	899,627	826,246	1,113,457	1,165,193	1,673,092
-Total PG related to Sales for Resale PG - Ultimate Customers	899,627	826,246	1,113,457	1,165,193	1,673,092
<u>Wages and Benefits</u>					
Salaries	120,855	114,405	114,405	107,909	108,616
Pensions and Benefits	705	143	488	953	1,446
Total Wages and Benefits	121,560	114,548	114,893	108,862	110,062
<u>Other Expenses</u>					
Total O&M Expenses	1,353,675	1,264,869	1,551,876	1,605,739	2,097,941
-Total Purchased Gas	899,627	826,246	1,113,457	1,165,193	1,673,092
-Wages and Benefits	121,560	114,548	114,893	108,862	110,062
-Other Gains					
+Other Losses					
-Other Revenues					
Other Expenses	332,488	324,075	323,526	331,684	314,787
<u>Depreciation and Amortization</u>					
Depreciation Exp	115,174	109,271	108,319	104,303	102,069
Amort & Depl of Utility Plant					
Amort of Other Utility Plant					
Amort of Property Losses					
Amort of Conversion Expenses					43,466
Total Depre and Amort	115,174	109,271	108,319	104,303	145,535
<u>Fuel and PP related to Sales for Resale</u>					
Total PG	899,627	826,246	1,113,457	1,165,193	1,673,092
divided by Total MCFs	235,127	207,018	235,206	226,792	227,569
Fuel Cost per MCF	3.826	3.991	4.734	5.138	7.352
times Sales for Resale MCFs Sales for Resale PG					
<u>Transportation Volumes</u>	92,196	94,284	94,051	91,174	73,855

Data Field Below

Current Assets	207,665	122,062	93,720	220,835	133,430
Current Liabilities	388,788	456,768	455,016	554,283	862,355
Total Capitalization	1,852,935	1,827,701	1,817,890	1,799,980	1,794,396
Long-Term Debt					
Preferred Stock					
Common Stock and Retained Earnings (Excl. Preferred Stock)	1,852,935	1,827,701	1,817,890	1,799,980	1,794,396
Short-Term Debt					
Pretax Income	147,164	128,694	170,182	139,988	148,655
Interest Expense	108,927	109,833	120,666	124,413	134,423
Dividends Paid					
Net Income (Excl. Preferred Stock Dividends)	25,237	121,694	17,190	137,088	3,290
Internal Cash	213,299	139,684	279,455	303,922	274,924
Cash Outflows for Construction	113,945	123,675	133,170	33,452	132,661
Shares Outstanding (Millions) Sch250251					
Misc Deferred Debits	11,175	97,957	90,116	16,043	304,776
Number of Employees	4	4	4	4	4
<u>Pre-Tax Income</u>					
Total Utility Operating Income	\$133,922	\$121,694	\$146,482	\$137,088	\$147,656
+Income Taxes - Electric					
+Income Taxes - Gas	13,000	7,000	23,700	2,900	999
+Other Income	918				
- Other Income Deductions	676				
- Other Taxes					
Pre-Tax Income	\$147,164	\$128,694	\$170,182	\$139,988	\$148,655

ST. LAWRENCE GAS COMPANY, INC.
COMPARATIVE BALANCE SHEET
ASSETS AND OTHER DEBITS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009
UTILITY PLANT					
1 Total Utility Plant	\$86,857,648	\$60,347,069	\$51,864,443	\$49,308,885	\$47,248,701
2 Less Acc. Prov. For Depreciation & Amortization	25,807,526	24,839,853	24,267,325	23,385,303	22,484,874
3 Net Total Utility Plant	61,050,122	35,507,216	27,597,118	25,923,582	24,763,827
OTHER PROPERTY AND INVESTMENTS					
4 Nonutility Property					
5 Less Acc. Prov. For Depreciation & Amortization					
6 Investment in Associated Companies					
7 Investment in Subsidiary Companies	44,960	38,526	35,765	36,741	33,114
8 Other Investments			(114,817)	(227,876)	(157,108)
9 Sinking Funds					
10 Depreciation Fund					
11 Other Special Funds					
12 Total Other Property and Investments	44,960	38,526	(79,052)	(191,135)	(123,994)
CURRENT AND ACCRUED ASSETS					
13 Cash	(319,618)	198,563	96,745	(47,601)	97,559
14 Special Deposits					
15 Working Funds	2,895	2,750	2,388	4,287	2,443
16 Temporary Cash Investments					
17 Notes Receivable	2,031,946	1,957,848	1,957,760	1,861,946	5,281,946
18 Accounts Receivable	6,779,488	3,306,844	2,941,774	3,940,039	3,284,059
19 Less Accum. Prov. For Uncollectible Accounts	(225,000)	(250,000)	(325,000)	(507,774)	(1,111,690)
20 Notes Receivable from Associated Companies					
21 Accounts Receivable from Assoc. Companies		4,098	4,186	3,335	1,373
22 Materials and Supplies	1,267,987	3,422,296	3,886,379	190,322	197,979
23 Gas Stored Underground - Current	1,533,583	1,975,330	3,223,177	2,031,104	3,169,163
24 Liquefied Natural Gas in Storage					
25 Prepayments	554,468	540,795	522,084	500,726	1,006,355
26 Interest and Dividends Receivable					
27 Rents Receivable					
28 Accrued Utility Revenue					
29 Misc. Current and Accrued Assets					
30 Total Current and Accrued Assets	11,625,749	11,158,524	12,309,493	7,976,384	11,929,187
DEFERRED DEBITS					
31 Unamort. Debt Expense					
32 Extraordinary Property Losses					
33 Prelim. Survey and Investigation Charges					
34 Clearing Accounts	11,517	9,862	8,795	8,215	(1,523)
35 Temporary Facilities					
36 Miscellaneous Deferred Debits	1,400,451	8,045,084	6,929,976	5,669,977	5,751,943
37 Deferred Losses from Disp. of Utility Plant					
38 Research and Development					
39 Accumulated Deferred Income Taxes	2,489,004	4,587,237	4,302,037	4,154,495	4,415,239
40 Total Deferred Debits	3,900,972	12,642,183	11,240,808	9,832,687	10,165,659
41 Total Assets and Other Debits	\$76,621,803	\$59,346,449	\$51,068,367	\$43,541,518	\$46,734,679

ST. LAWRENCE GAS COMPANY, INC.
COMPARATIVE BALANCE SHEET
LIABILITIES AND OTHER CREDITS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	
PROPRIETARY CAPITAL						
Common Stock Issued	\$4,350,000	\$4,350,000	\$4,350,000	\$4,350,000	\$4,350,000	1
Preferred Stock Issued						2
Capital Stock Subscribed						3
Stock Liability for Conversion						4
Premium on Capital Stock						5
Other Paid-in Capital	13,000,000					6
Installments Received on Capital Stock						7
Capital Stock Expense						8
Retained Earnings	11,633,019	10,380,458	9,390,862	7,971,438	8,341,722	9
Unapp. Undistributed Subsidiary Earnings	42,960	36,526	33,765	34,741	31,114	10
Requaired Capital Stock						11
Accumulated Other Comprehensive Income						
Total Proprietary Capital	29,025,979	14,766,984	13,774,627	12,356,179	12,722,836	12
LONG-TERM DEBT						
Bonds						13
Requaired Bonds						14
Advances from Associated Companies						15
Other Long-Term Debt	7,000,000	7,000,000	7,000,000	7,000,000	4,500,000	16
Unamortized Premium on LT Debt						17
Unamortized Discount on LT Debt-Debit						18
Total Long-Term Debt	7,000,000	7,000,000	7,000,000	7,000,000	4,500,000	19
CURRENT AND ACCRUED LIABILITIES						
Notes Payable	18,267,000	15,995,000	10,983,000	7,290,000	9,100,000	20
Accounts Payable	8,173,734	3,447,524	4,019,301	3,463,277	2,752,498	21
Notes Payable to Associated Companies						22
Accounts Payable to Associated Companies	125,651	62,072	72,118	158,659	37,942	23
Customer Deposits	373,347	346,647	388,387	424,993	330,934	24
Taxes Accrued	753,805	374,437	701,539	(214,228)	(225,882)	25
Interest Accrued	15,625	11,205	8,096	7,724	2,565	26
Dividends Declared					870,000	27
Matured Long-Term Debt						28
Matured Interest						29
Tax Collections Payable						30
Misc. Current and Accrued Liabilities	2,350,265	636,657	273,756	148,600	121,697	31
Total Current and Accrued Liabilities	30,059,427	20,873,542	16,446,197	11,279,025	12,989,754	32
DEFERRED CREDITS						
Customer Advances for Construction	241,979	287,103	299,912	332,271	379,423	33
Other Deferred Credits	1,720,912	6,195,760	3,773,598	2,513,892	5,144,289	34
Accumulated Deferred Inv. Tax Credits					3,609	35
Deferred Gains-Disposition of Utility Plant						36
Accumulated Deferred Income Taxes	5,556,097	7,268,562	6,969,597	5,969,818	5,793,368	37
Total Deferred Credits	7,518,988	13,751,425	11,043,107	8,815,981	11,320,689	38
OPERATING RESERVES						
Property Insurance Reserve						39
Injuries and Damage Reserve	125,000	125,000	122,705	91,958	52,958	40
Pension and Benefits Reserve	2,799,925	2,756,841	2,631,466	3,944,047	5,079,211	41
Miscellaneous Operating Reserves	92,484	72,657	50,262	54,328	69,231	42
Total Operating Reserves	3,017,409	2,954,498	2,804,433	4,090,333	5,201,400	43
Total Liabilities and Other Credits	\$76,621,803	\$59,346,449	\$51,068,364	\$43,541,518	\$46,734,679	44

ST. LAWRENCE GAS COMPANY, INC.
COMPARATIVE STATEMENT OF INCOME AND RETAINED EARNINGS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009
GAS OPERATING INCOME					
1 Operating Revenues	\$43,113,775	\$43,624,485	\$40,015,060	\$40,889,508	\$42,617,338
Operating Expense:					
2 Operation Expense	37,332,553	37,943,274	33,666,068	34,267,098	38,273,165
3 Maintenance Expense	327,749	332,152	375,356	399,157	267,541
4 Depreciation Expense	1,122,226	1,092,208	1,079,095	1,049,330	1,002,706
5 Amort. and Depletion of Utility Plant	14,072	14,071	14,071	14,069	14,067
6 Amort. of Utility Plant Acq. Adj.					
7 Amort. of Property Losses					
8 Amort. of Conversion Expenses					
9 Other Expenses					
10 Taxes Other than Income Taxes	2,273,213	2,277,783	2,215,624	2,121,065	1,861,139
11 Income Taxes	637,965	602,335	912,599	947,167	149,732
12 Gains from Disposition of Util. Plant					
13 Losses from Disposition of Util. Plant					
14 Total Operating Expenses	41,707,778	42,261,823	38,262,813	38,797,886	41,568,350
15 Net Operating Revenues	1,405,997	1,362,662	1,752,247	2,091,622	1,048,988
16 Other Utility Operating Income					
17 Total Gas Utility Operating Income	1,405,997	1,362,662	1,752,247	2,091,622	1,048,988
18 Other Utility Operating Income					
19 Total Utility Operating Income	\$1,405,997	\$1,362,662	\$1,752,247	\$2,091,622	\$1,048,988

ST. LAWRENCE GAS COMPANY, INC.
COMPARATIVE STATEMENT OF INCOME AND RETAINED EARNINGS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	
OTHER INCOME						
Income - Merch. Jobbing & Contract Work						1
Income from Nonutility Operations						2
Nonoperating Rental Income						3
Equity in Earnings of Subsidiary Companies	6,434	\$2,761	(\$976)	\$3,627	\$693	4
Interest and Dividend Income	161,981	170,052	212,826	195,719	256,789	5
Allowance for Funds Used During Construction	162,684	155,870	82,661	9,309		6
Miscellaneous Nonoperating Income						7
Gain on Disposition of Property						8
Total Other Income	331,099	328,683	294,511	208,655	257,482	9
OTHER INCOME DEDUCTIONS						
Loss on Disposition of Property						10
Miscellaneous Amortization						11
Miscellaneous Income Deductions	20,054	61,850	18,000	15,000	17,020	12
Total Other Income Deductions	20,054	61,850	18,000	15,000	17,020	13
TAXES-OTHER INCOME AND DEDUCTIONS						
Taxes Other than Income Taxes						14
Income Taxes						15
Total Taxes-Other Inc. & Deductions						16
Net Other Income and Deductions	311,045	266,833	276,511	193,655	240,462	17
INTEREST CHARGES						
Interest on Long-term Debt						18
Amortization of Debt Discount and Expense						19
Amortization of Premium on Debt-Credit						20
Interest on Debt to Associated Company						21
Other Interest Expense	567,259	633,564	629,140	967,201	867,940	22
Total Interest Charges	567,259	633,564	629,140	967,201	867,940	23
Income Before Extraordinary Items	1,149,783	995,931	1,399,618	1,318,076	421,510	24
EXTRAORDINARY ITEMS						
Extraordinary Income						25
Extraordinary Deductions						26
Income Taxes, Extraordinary Items						27
Net Extraordinary Items						28
Net Income	\$1,149,783	\$995,931	\$1,399,618	\$1,318,076	\$421,510	29
<hr/>						
RETAINED EARNINGS						
Unappropriated Retained Earnings (BOP)	\$10,380,458	\$9,390,862	\$7,971,438	\$8,341,722	\$8,707,881	30
Balance Transferred from Income	1,143,349	993,170	1,400,594	1,314,449	420,817	31
Appropriated Retained Earnings						32
Dividends Declared-Preferred Stock						33
Dividends Declared-Common Stock				1,631,250	870,000	34
Adjustments to Retained Earnings	109,212	(3,574)	18,830	(53,483)	83,024	35
Net Change	1,252,561	989,596	1,419,424	(370,284)	(366,159)	36
Unappropriated Retained Earnings (EOP)	11,633,019	10,380,458	9,390,862	7,971,438	8,341,722	37
Appropriated Retained Earnings (EOP)						38
Total Retained Earnings	\$11,633,019	\$10,380,458	\$9,390,862	\$7,971,438	\$8,341,722	39

ST. LAWRENCE GAS COMPANY, INC.
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009
Cash Flows From Operating Activities					
1 Net Income	\$1,149,783.00	\$995,931	\$1,399,618	\$1,318,076	\$421,510
Adjustments to reconcile net income to net cash provided by operating activities:					
2 Depreciation, Depletion & Amortization	1,323,588	1,271,892	1,236,232	1,191,515	1,134,939
3 Deferred Taxes & ITCs	(2,267,403)	2,317,536	2,017,714	(2,179,527)	(334,046)
4 Receivables and Inventory	(1,413,335)	24,013	(2,977,231)	2,165,799	(1,197,482)
5 Payables and Accrued Expenses	6,913,885	(584,655)	1,474,172	969,271	(2,414,682)
6 Regulatory Assets (Net)					
7 Capitalized AFUDC - Equity					
8 Undistributed Earnings of Affiliates	(6,434)	(2,761)	976	(3,627)	(693)
9 Other Adjustments	441,747	1,247,847	(1,192,073)	1,138,059	5,974,066
10	(13,673)	(18,711)	(21,358)	505,629	(137,964)
11	4,948,300	(978,922)	(2,578,835)	(1,085,991)	(257,195)
12 Net Cash From Operating Activities	<u>11,076,458</u>	<u>4,272,170</u>	<u>(640,785)</u>	<u>4,019,204</u>	<u>3,188,453</u>
Cash Flows From Investing Activities					
13 Cash Outflows For Construction	(26,838,243)	(8,792,180)	(2,862,126)	(2,319,943)	(2,015,132)
14 Acquisition Of Other Non-Current Assets	(28,251)	(389,810)	(47,642)	(31,327)	(85,816)
15 Investments in & Advances to Affiliates					
16 Contributions & Advances from Affiliates					
Net Proceeds - Sale Or Disposition Of:					
17 Property, Plant & Equipment					
18 Investments In Affiliated Companies					
19 Investment Securities					
20 Other Current Assets & Liabilities					
21 Other Cash Flows - Investing Activities					
22					
23					
24 Net Cash From Investing Activities	<u>(26,866,494)</u>	<u>(9,181,990)</u>	<u>(2,909,768)</u>	<u>(2,351,270)</u>	<u>(2,100,948)</u>
Cash Flows From Financing Activities					
Net Proceeds (Payments) - Issuing & Retiring:					
25 Long-Term Debt	13,000,000			2,500,000	(2,500,000)
26 Common Stock					
27 Preferred Stock					
28 Short-Term Debt	2,272,000	5,012,000	3,693,000	(1,810,000)	1,270,000
29 Dividends Paid				(2,501,250)	
30 Other Cash Flows - Financing Activities					
31					
32					
33 Net Cash From Financing Activities	<u>15,272,000</u>	<u>5,012,000</u>	<u>3,693,000</u>	<u>(1,811,250)</u>	<u>(1,230,000)</u>
34 Net Increase/(Decrease) In Cash Equivalents	(518,036)	102,180	142,447	(143,316)	(142,495)
35 Cash & Cash Equivalents Beginning Of Year	201,313	99,133	(43,314)	100,002	242,497
36 Cash & Cash Equivalents End Of Year	(\$316,723)	\$201,313	\$99,133	(\$43,314)	\$100,002

ST. LAWRENCE GAS COMPANY, INC.
COMPARATIVE STATEMENT OF REVENUE AND OPERATION AND MAINTENANCE
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	
SALES AND CUSTOMER DATA						
REVENUES						
Residential	\$18,710,677	\$17,547,504	\$18,623,447	\$16,919,444	\$18,634,633	1
Commercial	9,092,493	8,717,247	9,547,374	9,378,049	10,369,509	2
Industrial	1,365,655	1,292,176	3,296,981	7,173,968	5,937,522	3
Other Ultimate Customers						4
Total Revenues-Ultimate Customer	29,168,825	27,556,927	31,467,802	33,471,461	34,941,664	5
Sales for Resale						6
Total Revenues from Gas Sales	29,168,825	27,556,927	31,467,802	33,471,461	34,941,664	7
Transportation Sales	9,654,532	8,958,040	6,939,117	5,197,945	4,660,483	8
Other Gas Operating Revenues	4,290,418	7,109,518	1,608,141	2,220,102	3,015,189	9
Total Gas Operating Revenues	\$43,113,775	\$43,624,485	\$40,015,060	\$40,889,508	\$42,617,336	10
SALES (MCF)						
Residential	1,470,513	1,326,239	1,451,881	1,418,551	1,554,131	11
Commercial	900,874	831,985	903,962	966,756	1,021,573	12
Industrial	124,445	150,612	385,568	918,250	761,382	13
Other Ultimate Customers						14
Total Sales-Ultimate Customer	2,495,832	2,308,836	2,741,411	3,303,557	3,337,087	15
Sales for Resale						16
Transportation Sales	4,458,393	4,314,572	4,483,227	3,838,709	3,909,703	17
Other Gas Sales						18
Total Sales	6,954,224	6,623,409	7,224,638	7,142,266	7,246,790	19
AVG NUMBERS OF CUSTOMERS						
Residential	13,946	13,882	13,820	13,825	13,774	20
Commercial	1,576	1,580	1,584	1,588	1,592	21
Industrial	3	3	5	9	9	22
Other Customers						23
Total Ultimate Customers	15,525	15,465	15,409	15,422	15,375	24
Resales						25
Total Customers	15,525	15,465	15,409	15,422	15,375	26
OPERATING REVENUES RELATIONSHIP						
RESIDENTIAL SALES						
Average Annual Bill Per Customer	\$1,342	\$1,264	\$1,348	\$1,224	\$1,353	27
Average MCF Consumption Per Customer	105.4	95.5	105.1	102.6	112.8	28
Average Revenue Per MCF Sold	\$12.72	\$13.23	\$12.83	\$11.93	\$11.99	29
COMMERCIAL SALES						
Average Annual Bill Per Customer	\$5,769	\$5,517	\$6,027	\$5,906	\$6,514	30
Average MCF Consumption Per Customer	571.6	526.6	570.7	608.8	641.7	31
Average Revenue Per MCF Sold	\$10.09	\$10.48	\$10.56	\$9.70	\$10.15	32
INDUSTRIAL SALES						
Average Annual Bill Per Customer	\$455,218	\$430,725	\$659,396	\$797,108	\$659,725	33
Average MCF Consumption Per Customer	41,481.6	50,204.1	77,113.6	102,027.8	84,598.0	34
Average Revenue Per MCF Sold	\$10.97	\$8.58	\$8.55	\$7.81	\$7.80	35
OPERATION AND MAINTENANCE EXPENSES						
Steam						36
Manufactured Gas						37
Natural Gas - Production & Gathering						38
Purchased Gas	\$24,396,757.51	\$25,622,002	\$27,497,910	\$24,454,247	\$24,952,680	39
Other	4,346,201	3,815,392	(1,604,920)	927,871	4,559,250	40
Total Production Expense	28,742,959	29,437,394	25,892,990	25,382,118	29,511,930	41
Natural Gas Storage Expense						42
Transmission Expense						43
Distribution Expense	2,499,093	2,457,279	2,084,262	2,145,556	1,874,999	44
Customer Account Expense	1,033,678	1,089,342	856,623	718,464	1,907,111	45
Sales Expense	110,944	119,691	89,323	92,413	86,371	46
Administrative and General	5,273,631	5,171,720	5,118,226	5,327,704	5,160,295	47
Total O & M Expense	\$37,660,304	\$38,275,426	\$34,041,424	\$33,666,255	\$38,540,706	48
Notes:						

These figures represent revenues and sales to full-service customers only (customers who receive their commodity and transportation services from the utility). Reductions in the Average Annual Bill Per Customer and Average MCF Consumption Per Customer in 1999 reflect the migration of some full-service customers to partial-service status (i.e., Esco customers) which are not included in this publication.

ST. LAWRENCE GAS COMPANY, INC.
DISTRIBUTION OF GAS REVENUES
YEARS ENDED DECEMBER 31,

	2013	2012	2011	2010	2009
1 Total Revenues	\$43,113,775	\$43,624,485	\$40,015,060	\$40,889,508	\$42,617,336
2 Sales of Gas (MCF) *	2,495,832	2,308,836	2,741,411	3,303,557	3,337,087
DOLLAR AMOUNTS					
3 Purchased Gas & Other Supply Exp.	\$28,742,959	\$29,437,394	\$25,892,990	\$25,382,118	\$29,511,930
4 Wages and Benefits	4,867,462	4,787,642	4,703,274	4,740,471	4,467,518
5 Other Operation & Maintenance Exp.	4,049,882	4,050,390	3,445,160	3,543,666	4,561,258
6 Depreciation & Amortization Expense	1,136,298	1,106,279	1,093,166	1,063,399	1,016,773
7 Income Taxes-Operating	637,965	602,335	912,599	947,167	149,732
8 Other Taxes-Operating	2,273,213	2,277,783	2,215,624	2,121,065	1,861,139
9 Capital Costs	1,405,995	1,362,662	1,752,247	3,091,622	1,048,986
10 Total	\$43,113,775	\$43,624,485	\$40,015,060	\$40,889,508	\$42,617,336
PERCENT OF REVENUES					
11 Purchased Gas & Other Supply Exp.	66.7	67.5	64.7	62.1	69.2
12 Wages and Benefits	11.3	11.0	11.8	11.6	10.5
13 Other Operation & Maintenance Exp.	9.4	9.3	8.6	8.7	10.7
14 Depreciation & Amortization Expense	2.6	2.5	2.7	2.6	2.4
15 Income Taxes-Operating	1.5	1.4	2.3	2.3	0.4
16 Other Taxes-Operating	5.3	5.2	5.5	5.2	4.4
17 Capital Costs	3.3	3.1	4.4	7.6	2.5
18 Total	100.0	100.0	100.0	100.0	100.0
DOLLARS PER MCF					
19 Purchased Gas & Other Supply Exp.	11.52	12.75	9.45	7.68	8.84
20 Wages and Benefits	1.95	2.07	1.72	1.43	1.34
21 Other Operation & Maintenance Exp.	1.62	1.75	1.26	1.07	1.37
22 Depreciation & Amortization Expense	0.46	0.48	0.40	0.32	0.30
23 Income Taxes-Operating	0.26	0.26	0.33	0.29	0.04
24 Other Taxes-Operating	0.91	0.99	0.81	0.64	0.56
25 Capital Costs	0.56	0.59	0.64	0.94	0.31
26 Total	17.27	18.89	14.60	12.38	12.77

Notes:

* Includes Sales for Resale

These figures represent revenues and sales to full-service customers only (customers who receive their commodity and transportation services from the utility). Reductions in the Average Annual Bill Per Customer and Average MCF Consumption Per Customer in 1999 reflect the migration of some full-service customers to partial-service status (i.e., Esco customers) which are not included in this publication.

Data Field Below

Purchased Gas and Other Supply Exp.

Liquidified Petro Gas

Other Gas Supply

\$28,742,959	\$29,437,394	\$25,892,990	\$25,382,118	\$29,511,930
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Total Purchased Gas

28,742,959 29,437,394 25,892,990 25,382,118 29,511,930

-Total PG related to Sales for Resale

PG - Ultimate Customers

28,742,959 29,437,394 25,892,990 25,382,118 29,511,930

Wages and Benefits

Salaries

3,104,483 3,061,831 3,009,287 3,027,309 2,645,750

Pensions and Benefits

1,762,979 1,725,811 1,693,987 1,713,162 1,821,768

Total Wages and Benefits

4,867,462 4,787,642 4,703,274 4,740,471 4,467,518

Other Expenses

Total O&M Expenses

37,660,304 38,275,426 34,041,424 33,666,255 38,540,706

-Total Purchased Gas

28,742,959 29,437,394 25,892,990 25,382,118 29,511,930

-Wages and Benefits

4,867,462 4,787,642 4,703,274 4,740,471 4,467,518

-Other Gains

+Other Losses

-Other Revenues

Other Expenses

4,049,882 4,050,390 3,445,160 3,543,666 4,561,258

Depreciation and Amortization

Depreciation Exp

1,122,226 1,092,208 1,079,095 1,049,330 1,002,706

Amort & Depl of Utility Plant

14,072 14,071 14,071 14,069 14,067

Amort of Other Utility Plant

Amort of Property Losses

Amort of Conversion Expenses

Total Depre and Amort

1,136,298 1,106,279 1,093,166 1,063,399 1,016,773

Fuel and PP related to Sales for Resale

Total PG

28,742,959 29,437,394 25,892,990 25,382,118 29,511,930

divided by Total MCFs

2,495,832 2,308,836 2,741,411 3,303,557 3,337,087

Fuel Cost per MCF

11.516 12.750 9.445 7.683 8.844

times Sales for Resale MCFs

Sales for Resale PG

Transportation Volumes

4,458,393 4,314,572 4,483,227 3,838,709 3,909,703

ST. LAWRENCE GAS COMPANY, INC.
COMPARATIVE STATEMENT OF UTILITY PLANT AND SELECTED RATIOS
FOR THE YEAR ENDED DECEMBER 31,

	2013	2012	2011	2010	2009	
Intangible	\$415,012	\$415,012	\$415,012	\$415,012	\$414,922	1
Production						
Manufactured Gas						2
Natural Gas						3
Natural Gas Storage						
Underground Storage						4
Other Storage						5
Transmission						6
Distribution	55,154,857	42,049,819	40,681,353	40,139,825	39,128,031	7
General	9,508,664	8,571,418	8,009,014	7,577,024	7,185,265	8
Gas - Purchased or Sold						9
Experimental - Unclassified						10
Gas - Underground, Non-current						11
Total Plant In Service	65,078,533	51,036,249	49,105,379	48,131,861	46,728,218	12
Plant Leased To Others						13
Plant Held For Future Use						14
Construction Work In Progress	21,779,115	9,310,821	2,759,065	1,177,024	520,483	15
Acquisition Adjustments						16
Total Plant	86,857,648	60,347,070	51,864,444	49,308,885	47,248,701	17
Accum. Prov. - Depr. & Amort.	25,807,526	24,839,853	24,267,325	23,385,303	22,484,874	18
Total Net Plant	\$61,050,122	\$35,507,217	\$27,597,119	\$25,923,582	\$24,763,827	19
SELECTED RATIOS AND STATISTICS						
Current Assets / Current Liabilities	0.39	0.53	0.75	0.71	0.92	20
Total Capitalization	\$54,292,979	\$37,761,984	\$31,757,627	\$26,646,179	\$26,322,836	21
<u>Percent Of Capitalization (incl. S-T Debt)</u>						
Long-Term Debt	12.9%	18.5%	22.0%	26.3%	17.1%	22
Preferred Stock						23
Common Stock & Retained Earnings	53.5%	39.1%	43.4%	46.4%	48.3%	24
Short-Term Debt	33.6%	42.4%	34.6%	27.4%	34.6%	25
Pretax Coverage of Interest Expense	4.15	3.10	4.24	3.14	1.66	26
Com. Stock Dividends as a % of Earnings				78.0%	82.9%	27
Return on Common Equity	6.4%	9.5%	13.4%	16.7%	8.1%	28
Internal Cash Generated as a % of Cash Outflows for Construction	41.3%	48.6%	-22.4%	173.2%	158.2%	29
Earnings per Share	\$3.23	\$3.13	\$4.03	\$4.81	\$2.41	30
Book Value per Share	\$66.73	\$33.95	\$31.67	\$28.41	\$29.25	31
Dividends per Share				\$3.75	\$2.00	32
Number of Employees	49	45	46	44	43	33

Data Field Below

Current Assets	\$11,625,749	\$11,158,524	\$12,309,493	\$7,976,384.00	\$11,929,187.00
Current Liabilities	30,059,427	20,873,542	16,446,197	11,279,025	12,989,754
Total Capitalization	54,292,979	37,761,984	31,757,627	26,646,179	26,322,836
Long-Term Debt	7,000,000	7,000,000	7,000,000	7,000,000	4,500,000
Preferred Stock	-	-	-	-	-
Common Stock and Retained Earnings (Excl. Preferred Stock)	29,025,979	14,766,984	13,774,627	12,356,179	12,722,836
Short-Term Debt	18,267,000	15,995,000	10,983,000	7,290,000	9,100,000
Pretax Income	2,355,007	1,964,997	2,664,846	3,038,789	1,439,182
Interest Expense	567,259	633,564	629,140	967,201	867,940
Dividends Paid	-	-	-	1,631,250	870,000
Net Income Before Extraordinary Items (Excl. Preferred Stock Dividends)	1,405,997	1,362,662	1,752,247	2,091,622	1,048,988
Internal Cash	11,076,458	4,272,170	(640,785)	4,019,204	3,188,453
Cash Outflows for Construction	26,838,243	8,792,180	2,862,126	2,319,943	2,015,132
Shares Outstanding (Millions) Sch250251	0.4350	0.4350	0.4350	0.4350	0.4350
Misc Deferred Debits	(320,461)	1,849,324	3,156,378	3,156,085	607,654
Number of Employees	49	45	46	44	43
<u>Pre-Tax Income</u>					
Total Utility Operating Income	\$1,405,997	\$1,362,662	\$1,752,247	\$2,091,622	\$1,048,988
+Income Taxes - Electric					
+Income Taxes - Gas	637,965	602,335	912,599	947,167	149,732
+Other Income	331,099	328,683	294,511	208,655	257,482
- Other Income Deductions	20,054	61,850	18,000	15,000	17,020
- Other Taxes					
Pre-Tax Income	\$2,355,007	\$1,964,997	\$2,664,846	\$3,038,789	\$1,439,182