

Clean Heat Program

Consolidated Edison Company of New York, Inc.

**NY DPS - Technical Conference
Expansion of Natural Gas Service**

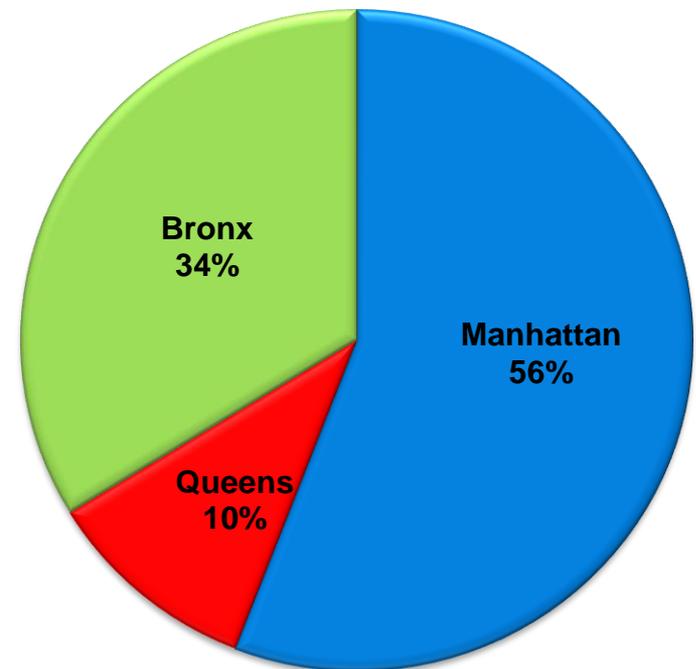
January 9, 2013

Clean Heat Program

- Approximately 7,100 potential conversions within Con Edison gas franchise area - NYC
- Gas Customer Conversion Group has been formed to facilitate end-to-end process for conversions

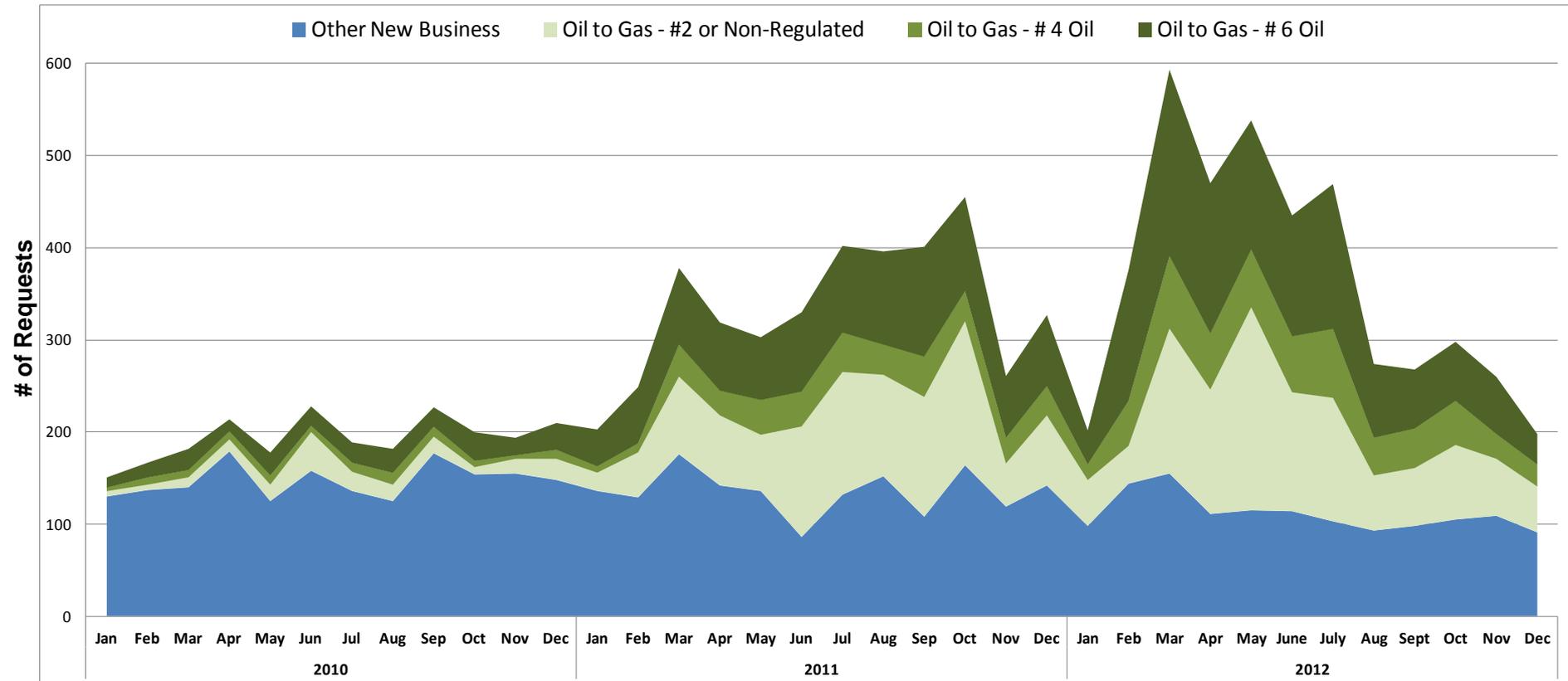
Breakdown of #4 and #6 Oil Users

Within Con Edison's Service Area



Gas Conversion Requests

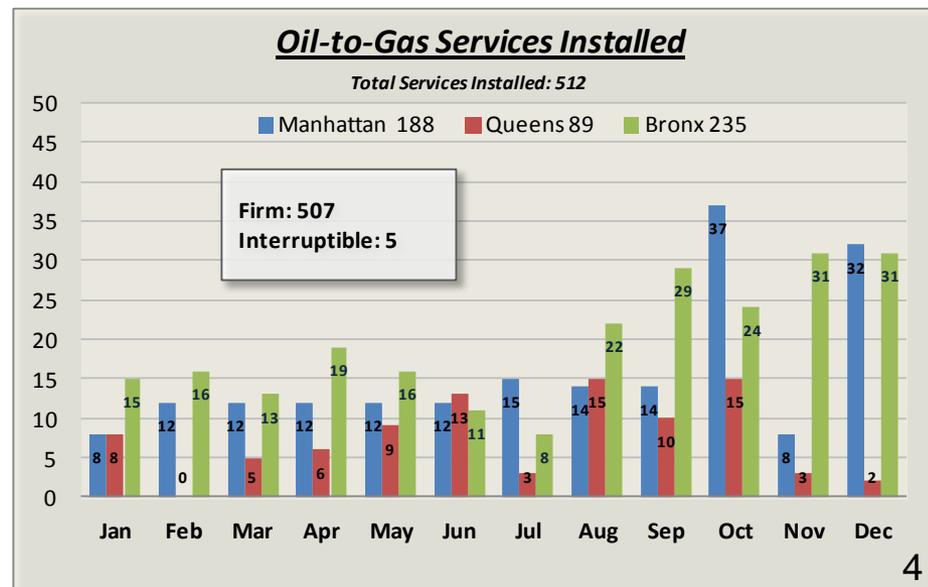
Monthly Requests (1/2010 – 12/31/2012, NYC Only)



#4/#6 Oil-to-Gas Conversions

December 31, 2012

- 512 services installed
- 99% elected firm service
- 64 tons of fine particulate matter is expected to be displaced
- Installed over 22,000 feet of main and 9 regulator stations



Cost Mitigation Strategy

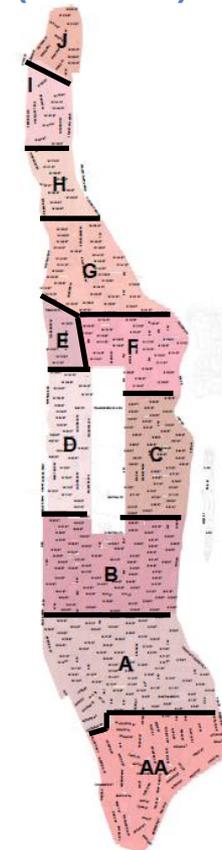
Area Growth Approach

Our area approach overcomes significant challenges of traditional infrastructure expansion

Traditional

- We connect customers on an individual basis
- Revenues and costs of each customer are analyzed independently
- Construction is scheduled individually

Manhattan example (11 areas)



Area Growth Approach

- We focus connections and work by area
- Revenues and costs are analyzed by area as a whole
- Construction is scheduled by area

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OTG Website

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Natural gas is an efficient, safe, and reliable fuel source. It costs less than heating oil, and is one of the [cleanest-burning](#) fuels available. Converting to natural gas will reduce greenhouse gas emissions and improve the air quality in your community. Help make a cleaner, greener New York. Choose natural gas today.

To learn more about the available features and information on our website, including our new Area Growth initiative, you can register to view our recent [webinar](#).

Area Growth	We're Doing Business in a New Way
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Estimate Your Savings



[Gas Conversion Customer Reviews](#)

Linda saved more than \$9,000.

Key Takeaways.....

- Providing a low-cost natural gas alternative for our customers is important to us, but it will take significant infrastructure investment
- Our goal is to connect new customers with minimal impact to existing customers
- Area Growth is a model we believe provides the best opportunity for all stakeholders in dense areas