

REDACTED

BEFORE THE
STATE OF NEW YORK
PUBLIC SERVICE COMMISSION

In the Matter of

Consolidated Edison Company of New York, Inc.

Case 08-E-0539

September 2008

Prepared Testimony of:
Accounting Panel

Kristee Adkins
Public Utilities Auditor 2

Jane Wang
Public Utilities Auditor 2

Tim Canty
Public Utilities Auditor 3

Claude Daniel
Public Utilities Auditor 2

Kevin Higgins
Public Utilities Auditor 3

Office of Accounting and Finance
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Three Empire State Plaza
Albany, New York 12223-1350

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1 Q. Would the members of the Staff Accounting Panel
2 please state your names, employer, and business
3 addresses.

4 A. Kristee Adkins, Jane Wang, Tim Canty, Claude
5 Daniel, and Kevin Higgins. We are employed by
6 the New York State Department of Public Service
7 (DPS or the Department). Our business addresses
8 are Three Empire State Plaza, Albany, New York
9 12223 and 90 Church Street, New York, New York
10 10007.

11 Q. Ms. Adkins, what is your position at the
12 Department?

13 A. I am employed as a Public Utilities Auditor 2 in
14 the Office of Accounting and Finance.

15 Q. Please describe your educational background and
16 professional experience.

17 A. I graduated from the State University of New
18 York Institute of Technology in Marcy, New York
19 in 2002 with a Bachelor of Science degree in
20 Accounting and Finance. I have been employed by
21 the Department since June 2005. In the course
22 of my employment, I examine accounts, records,
23 documentation, policies and procedures of
24 regulated utilities. I have participated in the

1 rate proceedings in Case 07-E-1315, Con Edison -
2 Steam Rates; Case 07-E-0523, Con Edison -
3 Electric Rates; Case 06-G-1332, Con Edison - Gas
4 Rates; Case 05-G-1494, Orange and Rockland
5 Utilities, Inc. (Orange and Rockland or O&R);
6 and Case 05-W-0802, Adrian's Acres West Water
7 Company, Inc.

8 Q. Ms. Adkins, have you previously testified before
9 the New York State Public Service Commission
10 (the Commission)?

11 A. Yes, I have submitted testimony on revenue
12 requirement, various other operating revenues
13 and operation and maintenance (O&M) expense
14 forecasts in Case 05-G-1494, Orange and Rockland
15 - Gas Rates; Case 06-G-1332, Con Edison - Gas
16 Rates; Case 07-E-0523, Con Edison - Electric
17 Rates; and Case 07-S-1315, Con Edison - Steam
18 Rates. I have testified in Case 07-E-0523, Con
19 Edison - Electric Rates, and Case 07-S-1315, Con
20 Edison - Steam Rates

21 Q. Ms. Wang, what is your position at the
22 Department?

23 A. I am employed as a Public Utilities Auditor 2 in
24 the Office of Accounting, Finance and Economics.

1 Q. Please describe your educational background and
2 professional experience.

3 A. I graduated from Tsinghua University, Beijing,
4 China in 1985 with a Bachelor of Science degree
5 in Electric Power Engineering. I also received
6 a Master's degree in Electric Power Engineering
7 from Tsinghua University in 1988. I received a
8 Master's in Business Administration from Union
9 College, Schenectady, New York in 1997. I have
10 experience working as a cost engineer with
11 General Electric and a Staff Accountant with
12 Time Warner Cable. I have been employed by the
13 Department since April 2005.

14 Q. Please briefly describe your responsibilities
15 with the Department.

16 A. My responsibilities include examination of
17 accounts, records, documentation, policies and
18 procedures of regulated utilities. I have
19 worked on Case 05-E-0553, Village of Bath
20 Electric Rates; Case 05-S-1376, Con Edison -
21 Steam Rates; Case 06-G-1332, Con Edison - Gas
22 Rates; and Case 07-E-0523, Con Edison - Electric
23 Rates; Case 07-S-1315, Con Edison - Steam Rates
24 I worked on revenue requirement determinants and

1 accounting examinations in these cases.

2 Q. Ms. Wang, have you previously testified before
3 the Commission?

4 A. Yes, I have submitted testimony in rate
5 proceedings in Case 05-S-1376, Con Edison -
6 Steam Rates, Case 06-G-1332, Con Edison - Gas
7 Rates, Case 07-E-0523, Con Edison - Electric
8 Rates, and Case 07-S-1315 Con Edison - Steam
9 Rates. I testified before the Commission in Con
10 Edison electric rate proceedings in Case 07-E-
11 0523 and Case 07-S-1315.

12 Q. Mr. Canty, what is your position at the
13 Department?

14 A. I am employed as a Public Utility Auditor 3 in
15 the Office of Accounting and Finance.

16 Q. Please describe your educational background and
17 professional experience.

18 A. I graduated from St. Bonaventure University, in
19 St. Bonaventure, New York in 1988 and have a
20 B.B.A. degree with an Accounting major. I have
21 been employed by the Department since 1988.

22 Q. Please briefly describe your responsibilities
23 with the Department.

24 A. My responsibilities include examination of

1 accounts, records, documentation, policies and
2 procedures of regulated utilities. I have been
3 involved in numerous rate and accounting
4 examinations.

5 Q. Mr. Canty, have you previously testified before
6 the Commission?

7 A. Yes, I have testified before the Commission
8 proceedings on a variety of accounting and
9 regulatory issues most recently in Con Edison's
10 Steam rate proceeding in Case 07-S-1315.

11 Q. Mr. Daniel, what is your position at the
12 Department?

13 A. I am employed as a Public Utilities Auditor 2 in
14 the Office of Accounting and Finance.

15 Q. Please describe your educational background and
16 professional experience.

17 A. I graduated from Hunter College of the City
18 University of New York with a Bachelor degree in
19 Accounting and joined the Department in 1986.

20 Q. Please describe your responsibilities with the
21 Department.

22 A. I routinely examine accounts, records,
23 documentation, policies, and procedures of
24 regulated utilities. I have also reviewed

1 numerous petitions filed by Con Edison seeking
2 authority for asset transfers, deferrals,
3 reconciliations and refunds.

4 Q. Mr. Daniel, have you previously testified before
5 the Commission?

6 A. Yes, I have prepared cost of service exhibits
7 and offered testimony on various operating &
8 maintenance (O&M) expense, taxes other than
9 income taxes and rate base adjustments in
10 previous Con Edison Electric, Gas and Steam Rate
11 Cases including Cases 04-E-0572, 06-G-1332, 05-
12 S-1576, 07-E-0523 and 07-S-1315. I also
13 testified on rate base items in Case 90-C-0191
14 involving New York Telephone Company rates.

15 Q. Mr. Higgins, what is your position at the
16 Department?

17 A. I am employed as a Public Utilities Auditor 3 in
18 the Office of Accounting and Finance.

19 Q. Please describe your educational background and
20 professional experience.

21 A. I am a graduate of the State University College
22 of New York at Oneonta with a Bachelor of Arts
23 degree in Business Economics. I have also
24 earned an Associates degree in Accounting from

1 Morrisville State College. I joined the
2 Department in June 1987.

3 Q. Please describe your responsibilities with the
4 Department.

5 A. My work as a Public Utility Auditor has included
6 the examination of accounts, records,
7 documentation, policies and procedures of
8 regulated utilities so as to develop issues for
9 electric, gas, telecommunications and water rate
10 proceedings, financing petitions, rate of return
11 studies and other general accounting matters.

12 Q. Mr. Higgins, have you previously testified
13 before the Commission?

14 A. Yes, on numerous occasions.

15 Q. Panel, what is the purpose of your testimony?

16 A. Our testimony addresses accounting aspects of
17 Con Edison Company of New York's (Con Edison or
18 the Company) electric rate filing. We will
19 discuss Con Edison's proposal to mitigate its
20 rate request and summarize its request from a
21 rate perspective after its mitigation proposals.
22 We will also summarize DPS Staff's overall
23 revenue requirement position.

24 In addition, we will discuss our

- 1 adjustments to the Company's rate year forecasts
2 in the following areas:
3 Rate Mitigation
4 - Unbilled Revenues
5 Other Operating Revenues
6 - Rent from Electric Property
7 - Late Payment Charges
8 - Transmission Service Charges
9 - Purchase of Receivables (POR) Discount
10 - Gain on Sale of First Avenue Properties
11 - Carrying Charges on T & D Expenditures
12 - Property Tax Refunds
13 - Property Tax Deferral
14 Operating and Maintenance Expenses
15 - Administrative Exp. Transferred - Credit
16 - Collection Agency Fees
17 - Company Labor
18 - Consultants
19 - Contract Labor
20 - Corporate Fiscal
21 - Corrective Maintenance
22 - Employee Pensions and Other Post
23 Employment Benefits (OPEBs)
24 - Employee Welfare

- 1 - Energy Efficiency Costs
- 2 - Facilities Maintenance
- 3 - Insurance
- 4 - Other Compensation
- 5 - Rents
- 6 - Research & Development
- 7 - Uncollectible Accounts
- 8 - Other O&M
- 9 Depreciation Expense
- 10 Taxes Other Than Income Taxes
- 11 - Property Taxes
- 12 - Revenue Taxes
- 13 - Payroll Taxes
- 14 New York State and Federal Income Taxes
- 15 Rate Base
- 16 - Plant in Service
- 17 - Working Capital
- 18 - Earnings Base Capitalization
- 19 - Business Incentive Rate (BIR) Discounts
- 20 - East River Repowering Project (ERRP)
- 21 Major Maintenance
- 22 - Regulatory Deferrals
- 23 - Accumulated Deferred Income Taxes

1 Moreover, we will discuss Con Edison's proposal
2 for a three-year rate plan as an alternative to
3 a one-year case. Finally, we will discuss the
4 Company's proposal for deferral accounting for a
5 number of its cost elements and related proposal
6 for netting regulatory deferrals on an annual
7 basis.

8 **Overview of Con Edison's Filing**

9 Q. The Commission's Order in Case 07-E-0523, Con
10 Edison - Electric Rates (2008 Rate Order),
11 Ordering clause 9, page 180, required Con Edison
12 to demonstrate that all reasonable means
13 available for mitigating the size of any
14 requested rate increase were considered in its
15 next rate case filing, correct?

16 A. Yes.

17 Q. Did Con Edison make such a demonstration in this
18 rate case filing?

19 A. The Company's Accounting Panel discusses what it
20 views as rate mitigation efforts beginning on
21 page 19 of its pre-filed testimony. The Company
22 lists seven measures that mitigate its rate
23 request from \$1.08 billion to \$654 million as
24 filed, or \$1.2 billion to \$774 million as

1 revised by way of its July 25, 2008 preliminary
2 update filing.

3 Q. Do you have any concerns or comments regarding
4 Con Edison's mitigation proposal?

5 A. Yes. The Company's filing presents its
6 mitigation proposal as a "package" offering.
7 The Company reserves its rights in the event the
8 Commission decides to depart from one or more of
9 the mitigation proposals, in whole or in part.

10 Q. Does the Panel have any concerns regarding the
11 Company's position regarding its mitigation
12 proposals?

13 A. We are concerned that we may be addressing a
14 moving revenue requirement target. Therefore,
15 we will address the merits of each of the
16 Company's "mitigation" approaches and we reserve
17 our rights to address any change in position
18 that the Company may advance in the future.

19 Q. Please identify Con Edison's rate mitigation
20 proposals.

21 A. The first mitigation effort is the reduction of
22 the requested return on common equity from 11.3%
23 to 10%. The second effort is to extend the
24 recovery period of deferred charges. The third

1 element is the Company's proposal to forgo or
2 delay the recovery of its depreciation reserve
3 deficiency. The fourth item is the proposed use
4 of unbilled revenue accrual as a rate moderator.
5 The fifth item is the recovery of site
6 investigation and remediation (SIR) cost over a
7 ten year period. The sixth is the proposal to
8 maintain the current recovery level for deferred
9 world trade center (WTC) costs. Finally, the
10 Company proposes to adjust the earnings base
11 versus capitalization (EBCap) adjustment to
12 eliminate a portion of the prepaid pension
13 expense.

14 Q. Will you be addressing the Company's requested
15 10% return on common equity?

16 A. No. The Staff Finance Panel will be addressing
17 the reasonable rate of return for Con Edison.

18 Q. Please comment on the remaining proposed
19 mitigation items.

20 A. We have a different view than what the Company
21 puts forth in its testimony regarding five of
22 the remaining six mitigation proposals. Con
23 Edison's proposals to: 1) extend the recovery
24 period of deferred charges, 2) delay the

1 recovery of its depreciation reserve deficiency,
2 3) recover SIR cost over ten years, 4) maintain
3 the current recovery level for deferred WTC
4 costs, and 5) adjust the EBCap to eliminate a
5 portion of the prepaid pension expense represent
6 nothing more than Con Edison's acceptance, with
7 reservations, of the Commission's determinations
8 in the 2008 Rate Order. As such, we do not view
9 these items as rate mitigation efforts in that
10 they are all reflected in current rates. The
11 only way these items can be view as mitigation
12 efforts is by way of comparison to the Company's
13 unmitigated case which would seek to accelerate
14 recovery and or inclusion of these items in the
15 Company's revenue requirement.

16 Q. Do you have any concerns regarding the Company's
17 proposed use of accrued unbilled revenues as a
18 rate moderator?

19 A. Yes. We will discuss these concerns in more
20 detail below.

21 Q. Would you summarize Con Edison's filing from a
22 rates perspective after its mitigation proposals
23 for the rate year ending March 31, 2010?

24 A. In its initial filing, Con Edison sought a

1 revenue increase of approximately \$654.1
2 million, or 5.8%, inclusive of projected supply
3 costs and gross receipts tax, based on the
4 estimated level of sales for the rate year.

5 Based on its preliminary update filing, the
6 Company increased the amount of rate relief it
7 originally sought; the Company is now seeking a
8 rate increase of approximately \$774.4 million.
9 The percentage increase on a total bill basis
10 assuming the updated increased revenue
11 requirement and updated supply prices remains at
12 5.8% for the rate year. The relative
13 (percentage) increase remained at 5.8% due to
14 the fact that the Company also projected in its
15 preliminary update a significant increase
16 (19.8%) in commodity costs for the rate year.

17 The rate increase represents delivery rate
18 increases, excluding supply costs, of
19 approximately 20.7% to Con Edison classes,
20 approximately 25.9% for New York Power Authority
21 (NYPA) delivery service and approximately 21%
22 for Economic Development Delivery Service
23 (EDDS). Total bill impacts, inclusive of
24 estimated supply revenues, are 5.7%, 6.6% and

1 4.4% for Con Edison customers, NYPA delivery
2 service customers and EDDS delivery service
3 customers, respectively.

4 It is important to note that the above
5 percentage rate increases reflect the system
6 average increase for all customers in all Con
7 Edison customer classes. The increases for the
8 various service classes and the customers within
9 those service classes can vary significantly
10 from the system average increases because of
11 rate design and differing customer energy
12 consumption considerations.

13 **Overview of Staff's Position for Rates**

14 Q. What is the effect of Staff's adjustments on
15 rate of return?

16 A. The adjustments, as shown on Exhibit___ (AP-1),
17 Schedule 1, increase the electric rate of return
18 before any proposed rates from 4.72% to 6.21%.

19 Q. What is the rate of return recommended by the
20 Staff Finance Panel?

21 A. The Finance Panel recommends a 7.57% rate of
22 return based in part on a 9.5% return on equity.
23 As a result, the recommended change in electric
24 revenue requirement is a \$327.875 million

1 increase for the rate year ending March 31,
2 2010.

3 Q. What are the major cost elements Staff is
4 proposing to adjust?

5 A. The adjustments fall into seven major
6 categories: sale revenues, unbilled revenues,
7 other operating revenues, O&M expenses,
8 depreciation expense, taxes other than income
9 taxes and rate base.

10 Q. Would the Panel highlight the amount of the
11 adjustments for each of categories?

12 A. Staff proposes that the Commission increase Con
13 Edison's forecast of rate year sales revenues by
14 \$8.125 million.

15 We propose that the Commission decrease the
16 amount of unbilled revenues Con Edison uses to
17 mitigate rates by \$31.270 million.

18 Staff proposes that the Commission increase
19 Con Edison's forecast of rate year other
20 operating revenues by \$37.564 million. Staff's
21 major adjustments are to transmission service
22 charge revenues, transmission congestion
23 credits, gain on sale of First Avenue properties
24 and deferred property tax expense.

1 Staff proposes that the Commission decrease
2 the Company's forecast of rate year O&M expense
3 by \$212.783 million. Staff's major adjustments
4 are to Company labor, employee pension and
5 OPEBs, employee welfare, insurance,
6 interference, other compensation and rent
7 expense.

8 Staff proposes that the Commission decrease
9 the Company's forecast of rate year depreciation
10 expense by \$16.507 million. This adjustment
11 tracks the proposed elimination of capital
12 amounts from the Company's forecast of rate year
13 plant in service and to eliminate depreciation
14 of certain capital cost write-offs.

15 Our Panel proposes that the Commission
16 decrease the Company's forecast of rate year
17 taxes other than income taxes by \$83.035
18 million. Our primary adjustment is to Con
19 Edison's forecast of rate year property tax
20 expense.

21 Staff proposes that the Commission decrease
22 the Company's forecast of rate year rate base by
23 \$310.216 million. Staff's primary adjustment is
24 to the Company's forecast of rate year plant in

1 service. Staff's O&M expense adjustments also
2 impact the calculation of working capital
3 reflected in rate base.

4 Finally, Staff's proposed adjustments
5 impact the calculations of New York State (NYS)
6 and federal income taxes, primarily due to lower
7 income resulting from the Staff Finance Panel's
8 recommended return on equity.

9 Q. Is the Panel sponsoring any Exhibits?

10 A. Yes, we are sponsoring three Exhibits.

11 Q. Would you please describe your first Exhibit?

12 A. As previously mentioned, Exhibit___(AP-1), is
13 Staff's cost of service presentation.

14 Exhibit___(AP-1) contains nine schedules.

15 Schedule 1 is Staff's projection of electric
16 operating income, rate base and rate of return
17 for the rate year ending March 31, 2010, and
18 includes Staff's proposed revenue requirement.

19 Schedule 1 is supported by Schedules 2 through
20 9.

21 Q. Please describe the format of Schedule 1.

22 A. Column 1 of Schedule 1 contains the income
23 statement, rate base and rate of return figures
24 as filed by the Company for the rate year,

1 before any required revenue increase. Column 2
2 contains the Company's preliminary updates as of
3 July 25, 2008. Column 3 reflects the income
4 statement, rate base and rate of return figures
5 as updated by the Company. Column 4 contains
6 references to the supporting schedules that
7 present Staff's adjustments set forth in Column
8 5. Column 6 presents Staff's projected rate
9 year figures before any required revenue
10 increase. Column 7 contains Staff's proposed
11 changes in revenues, and Column 8 is Staff's
12 forecasted rate year income, rate base and rate
13 of return after its recommended revenue
14 increase.

15 Q. What information is shown on Schedules 2, 3, 3A
16 and 4?

17 A. Schedule 2 shows the forecast of rate year other
18 operating revenues. Schedule 3 shows the
19 forecast of rate year O&M expense by cost
20 element. Schedule 3A shows the cost elements of
21 other O&M expense. Schedule 4 shows the
22 forecast of rate year taxes other than income
23 taxes.

- 1 Q. What information is shown on the remaining
2 schedules?
- 3 A. Schedules 5 and 6 calculate New York State and
4 federal income tax expenses, respectively. The
5 adjustments in these schedules correspond
6 primarily to adjustments set forth in other
7 schedules. Schedule 7 shows the forecast of
8 rate base for the rate year. Schedule 8 shows
9 the details of the allowance for working
10 capital, which is a component of rate base.
11 Schedule 9 is a summary of Staff's adjustments.
- 12 Q. Would you please describe your second Exhibit?
- 13 A. Exhibit___(AP-2) provides various information
14 concerning the eight property tax refunds that
15 the Company is proposing to refund to customers
16 in this case.
- 17 Q. Would you please describe your final Exhibit?
- 18 A. Exhibit___(AP-3) contains a number of responses
19 to Staff Information Requests (IR) and Company
20 supplied supporting information that we refer
21 to, or otherwise rely upon, that were produced
22 during the discovery phase of this proceeding.
23
24

1 **Proposed Three-Year Rate Plan**

2 Q. Con Edison sponsored a three-year rate proposal
3 in its filing. Will the Panel address this
4 proposal?

5 A. No. Con Edison's Accounting Panel, beginning on
6 page 120 line 4 of its testimony, discusses
7 their proposal for a three-year rate plan as an
8 alternative to a single-year rate case. On page
9 121, lines 10 through 17, the Panel states that
10 by proposing a three-year rate plan in the
11 alternative, the Company does not waive its
12 rights to file for new rates immediately after
13 the conclusion of this case, if the Company
14 views: 1) the rate change granted by the
15 Commission for rate year one to be inadequate;
16 or, 2) the terms for an additional rate years(s)
17 under a multi-year plan to unreasonable. Given
18 the Company's position, our testimony only
19 addresses the issues necessary for the
20 Commission to determine rates for a single rate
21 year, or until the Company files its next rate
22 case and the Commission makes a determination on
23 that request.

24

1 **Rate Mitigation Proposal**2 **Unbilled Revenues**

3 Q. What are unbilled revenues?

4 A. At the conclusion of every accounting period
5 there are utility services that have been
6 rendered to customers for which those customers
7 have not been billed. The revenues related to
8 the rendered but not yet billed service are
9 known as unbilled revenues.

10 Q. Does Con Edison currently accrue unbilled
11 revenues on its books for financial reporting
12 purposes?

13 A. No. The Company currently recognizes revenues
14 on an as billed basis.

15 Q. What is Con Edison proposing in this case
16 concerning unbilled revenues?

17 A. First, the Company proposes to change its
18 accounting for revenues and begin accruing
19 unbilled revenues. The initial recognition of
20 unbilled revenues will result in an earnings
21 enhancement for the Company. The Commission has
22 traditionally captured this benefit for
23 ratepayers. Con Edison estimates the ratepayer
24 benefit to be \$91 million for electric

1 operations. In its testimony, the Con Edison
2 Accounting Panel indicates that this change
3 would require Commission approval and that the
4 Company will file a petition with the Commission
5 seeking authorization to make this accounting
6 change for all of its utility services. We note
7 that, to date, the Company has not filed a
8 petition with Commission.

9 Second, Con Edison proposes to use \$45.270
10 million of the estimated \$91 million of electric
11 unbilled revenues in the rate year to mitigate
12 its rate request.

13 Q. In the past, most notably in Case 29465, the
14 Company objected to financial recognition of
15 unbilled revenues as book revenues. Why is the
16 Company now proposing a change in accounting for
17 unbilled revenues?

18 A. In its response to Staff IR DPS-323, the Company
19 indicates that it opposed recognition of
20 unbilled revenues as revenue in Case 29465
21 because while it produces short term benefits
22 for customers in terms of lower rates as the
23 unbilled revenue accrual is phased in, it does
24 require customers to pay carrying charges on the

1 net unbilled revenue balance that is passed back
2 to customers, since the Company must finance the
3 cost of this rate mitigation item. The response
4 further states that the Company proposed using
5 unbilled revenues of \$45.270 million to mitigate
6 its rate request in this filing, because of the
7 short term benefits that it provides.

8 Q. What are the benefits and detriments of using
9 unbilled revenues in setting base rates as
10 proposed by the Company?

11 A. In its response to Staff IR DPS-323, the Company
12 states that the benefit is short-term mitigation
13 of a rate increase offset in the long term by
14 incremental carrying charges to be borne by
15 customers. Con Edison maintains that it would
16 be required to finance the cost of unbilled
17 revenue credits passed back to customers. Once
18 the unbilled revenue credit of \$45.270 million
19 is passed back to customers, base rates would
20 increase by approximately \$3 million per year,
21 in perpetuity, assuming a pretax rate of return
22 of 11% and an effective income tax rates
23 totaling 40%.

1 Although not discussed by the Company in
2 its response, the unbilled revenue credit is a
3 one-time benefit that, once used, will have to
4 be made up in its entirety by customers in the
5 following rate period. The effect of expiring
6 credits in subsequent rate periods is often
7 referred to as a rate "hockey stick" effect.
8 Meaning rates temporarily go down then jump back
9 up after the credits are no longer available to
10 mitigate rates.

11 Q. Do you agree that unbilled revenues could or
12 should be used to mitigate the Company's current
13 rate request?

14 A. Yes. However, we would like to offer the
15 Commission an alternative ratemaking approach in
16 using unbilled revenues to mitigate its rate
17 request.

18 Q. Please explain your alternative approach.

19 A. As of June 30, 2008, Con Edison has
20 approximately \$97 million of electric deferred
21 World Trade Center (WTC) O&M costs on its books.
22 It is accruing carrying charges of approximately
23 \$0.900 million a month on the deferred balance.

24 As noted above, in order to mitigate its

1 rate request, the Company is proposing to
2 continue the recovery of deferred WTC-related
3 expenditures and accrued interest as provided
4 for in its last electric rate case.
5 Specifically, the Company proposes to recover
6 \$14 million of deferred WTC related costs in the
7 rate year and would continue to accrue carrying
8 charges on the unamortized deferred balance
9 (approximately \$83 million) at its pre-tax rate
10 allowance for funds used during construction.

11 We propose to use \$14 million of unbilled
12 revenues to offset the \$14 million of deferred
13 WTC costs, which the Company is proposing
14 recovery of in its current rate request, and to
15 use the remaining \$77 million of unbilled
16 revenues to offset the balance of \$83 million of
17 deferred WTC costs subject to reconciliation in
18 accordance with the Commission's decision in
19 Case 01-M-1958, Petition of Consolidated Edison
20 Company of New York, Inc. for Permission to,
21 Defer the Costs Related to Emergency Response
22 and the Restoration of Service Related to the
23 World Trade Center Disaster, filed in C.9187.

24 In 2001, the Company filed a petition with

1 the Commission, Case 01-M-1958, seeking
2 authority to defer and recovery its WTC-related
3 costs. The Commission found it premature to
4 consider the petition because other avenues of
5 recovery of these costs had not yet been
6 exhausted. We understand that there is still
7 potential for further recovery of WTC-related
8 costs. Once those other reimbursement options
9 are ultimately exhausted, the Commission will
10 address the final disposition of WTC related
11 costs in that proceeding.

12 Q. Why is the Panel's approach for unbilled
13 revenues preferable for customers?

14 A. While this approach will not offer the same
15 short term mitigation of rates in this case due
16 to the long term recovery period of deferred WTC
17 costs as the Company proposes, it will, however,
18 benefit customers in the long run. First, and
19 most importantly, our approach eliminates the
20 cash make-up required from customers under the
21 Company's approach in the rate year following
22 the use of the unbilled revenue credit. The use
23 of one-time benefits to offset a one-time
24 deferred charge eliminates the hockey stick

1 effect that the Company's proposal would result
2 in. Second, customers would not have to bear
3 the WTC related costs that the Commission
4 ultimately decides that the Company can defer.
5 Rather, customers will effectively bear only
6 carrying charges on the deferred cost by
7 offsetting the existing deferred WTC balance
8 with unbilled revenues.

9 **Other Operating Revenues**

10 **Rent from Electric Property**

11 Q. Is Staff proposing to adjust Con Edison's
12 forecast of rate year rent revenues from
13 electric property?

14 A. Yes, Staff is proposing one adjustment to the
15 Company's rate year forecast.

16 Q. Please explain the Panel's adjustment?

17 A. In Case 08-M-0772, Joint Petition of Con Edison
18 and Orange and Rockland - Authority Under
19 Section 70 of the PSL to Enter into a Lease, Con
20 Edison and Orange and Rockland Utilities, Inc.
21 (O&R) requested Commission authority to enter
22 into a lease agreement which would allow O&R to
23 construct, operate and run "Transmission Line
24 28" along the northwest edge of the Ramapo 345

1 kV station. The initial term of the lease
2 agreement was set to commence April 2008 and the
3 payment to Con Edison under the lease is
4 projected to be \$0.141 million annually. We are
5 proposing to reflect this additional revenue in
6 the Company's forecast.

7 **Late Payment Charges**

8 Q. In its preliminary update, did Con Edison make
9 any adjustments to its forecast of rate year
10 late payment charge (LPC) revenue?

11 A. Yes. The Company reduced its rate year forecast
12 by \$.408 million.

13 Q. What was the reason for the reduction?

14 A. In its initial filing, the Company forecasted
15 LPC revenues based on the ratio of historical
16 total LPC revenues to total sales revenues. In
17 its preliminary update, the Company separately
18 forecast LPC revenues for residential and non-
19 residential classes of customers.

20 Q. Do you agree with the Company's revised
21 methodology?

22 A. Yes. In the Company's last electric rate case,
23 Staff demonstrated and the Commission determined
24 in the 2008 Rate Order that LPC revenues should

1 be forecast separately for residential and non-
2 residential customers.

3 Q. In its preliminary update, did Con Edison make
4 an adjustment increasing its forecast of rate
5 year LPC revenue to account for the increase in
6 its forecasted sales revenues?

7 A. No. Had the Company made the adjustment, its
8 forecast of rate year LPC revenues would have
9 been approximately \$2.4 million higher.

10 Q. Are you adjusting the Company's forecast of rate
11 year LPC revenues?

12 A. Yes. We are increasing the Company's forecast
13 from \$25.342 million to \$27.774 million, or by
14 \$2.432 million based on Staff's forecast of rate
15 year sales revenues.

16 **Transmission Service Charges**

17 Q. What are transmission service charges (TSC)?

18 A. In its testimony, the Con Edison Accounting
19 Panel indicates that they represent daily
20 transmission wheeling transactions scheduled
21 through the New York Independent System Operator
22 (NYISO).

23 Q. Please explain the accounting for TSC?

- 1 A. With the exception of TSC revenues received from
2 non-firm transmission contracts, TSC revenues
3 are flowed back to customers via the Company's
4 Monthly Adjustment Clause (MAC). Effective
5 April 1, 2008, TSC revenues received from non-
6 firm transmission contracts are deferred for
7 future customer benefit.
- 8 Q. How much did the Company reflect in its forecast
9 of rate year other operating revenue for TSC
10 revenues received from non-firm transmission
11 contracts?
- 12 A. The Company did not reflect any TSC revenues in
13 its other operating revenue forecast.
- 14 Q. Would you explain why?
- 15 A. In its response to Staff IR DPS-568, the Company
16 states that as it is currently deferring such
17 revenues and proposes to continue to do so there
18 is no need to forecast transmission service
19 charges.
- 20 Q. Do you agree?
- 21 A. No. The Company actually received TSC revenues
22 from non-firm transmission contracts of
23 approximately \$12.4 and \$24.8 million in
24 calendar years 2006 and 2007, respectively.

1 Further, for the first three months of the
2 current rate year (April - June) the Company
3 received and deferred \$7.772 million of TSC
4 revenues from non-firm transmission contracts
5 for future customer benefit.

6 Q. What is the Panel proposing to address this
7 issue?

8 A. First, in the rate year forecast of other
9 operating revenues we propose to reflect a two-
10 year historic average (2006 - 2007) of actual of
11 TSC revenues received from non-firm transmission
12 contracts, or \$18.6 million.

13 Second, we propose to pass back, over a
14 three year period, the deferred TSC revenues
15 from non-firm transmission contracts of \$7.772
16 million, or \$2.591 million on an annual basis.
17 A concomitant adjustment is also required
18 decreasing the Company's rate year rate base by
19 \$3.911 million to reflect the unamortized
20 deferred TSC revenue balance. We propose that
21 the pass back of this deferral be updated to
22 reflect any additional revenues the Company
23 receives before the Commission makes its
24 decision in this proceeding.

1 Q. Does Staff propose that deferral accounting for
2 TSC revenues received from non-firm transmission
3 contracts continue?

4 A. Yes.

5 POR Discount

6 Q. Is Staff proposing to adjust Con Edison's
7 forecast of rate year Purchase of Receivable
8 Program (POR) discount revenues.

9 A. Yes.

10 Q. Please explain your adjustment?

11 A. In its testimony beginning on page 46, Con
12 Edison's Accounting Panel indicates that the
13 Company intends to continue its purchase of
14 receivables program and projects the POR
15 discount revenues at the historic test year
16 level.

17 We except to the Company's use of the
18 historic test year POR revenues as the rate year
19 level. A review of these revenues shows a
20 steady increase since they began in April 2005.

21 Q. Please continue.

22 A. For the years 2005 (9 months), 2006, and 2007,
23 POR discount rate revenues amounted to \$2.722
24 million, \$4.346 million, and \$6.880 million,

1 respectively. Further, for the first six months
2 of 2008, the Company has recorded \$5.994 million
3 of POR discount revenues.

4 Q. How is the Panel proposing to project rate year
5 POR revenues?

6 A. We are proposing to annualize the 2008 year-to
7 date revenues actually booked by the Company and
8 use it as a proxy to forecast rate year
9 revenues.

10 Q. What is the impact of your proposal on the
11 Company's rate year forecast?

12 A. It increases the Company's forecast by \$0.730
13 million. The POR program revenues are subject
14 to an uncollectible rate as well as a financial
15 risk rate that the actual uncollectible rate for
16 the purchased receivable may be higher than the
17 uncollectible rate. Our proposed adjustment is
18 net of those two factors.

19 **Gain on Sale of First Avenue Properties**

20 Q. Would you please explain your adjustment to the
21 gain on sale of First Avenue properties?

22 A. By Order issued August 22, 2008, the Commission
23 approved, with modifications, the Company's
24 petition concerning the accounting and

1 ratemaking treatment for the proceeds from the
2 sale of four properties located on First Avenue
3 in Manhattan (Case 01-E-0377 - Joint Petition of
4 Con Edison and FSM East River Associated LLC -
5 Transfer of Certain Real Property located at 616
6 First Avenue, a Portion of 685 First Avenue, 708
7 First Avenue and for Related Relief). In its
8 Order, the Commission adjusted the Company's
9 proposed accounting related to the sale which
10 resulted in, among other things, additional
11 proceeds for the benefit of electric customers.
12 Con Edison proposed to use one-half the
13 remaining deferred proceeds as a rate moderator
14 in this case. As a result of the Commission's
15 August 22, 2008 Order, we are increasing the
16 Company's proposed pass back from \$30.812
17 million to \$43.890 million, or by \$13.078
18 million to reflect one-half of the pre-tax
19 additional proceeds. A concomitant adjustment
20 is also required decreasing rate year rate base
21 by \$11.846 million to reflect the additional
22 proceeds.

23 In its August 22, 2008 Order, the
24 Commission also indicated that an adjustment

1 increasing Con Edison's electric rate base by \$8
2 million was warranted due to the shifting of
3 costs from expense to capital. Accordingly,
4 Staff witness Randt has reflected this amount in
5 her forecast of rate year plant in service.

6 **Carrying Charges on T & D Expenditures**

7 Q. Would the Panel please explain its adjustment to
8 the deferred carrying charges on T&D
9 expenditures?

10 A. In its responses to Staff IRs DPS-397 and DPS-
11 398, the Company acknowledges that adjustments
12 reducing the transmission and distribution (T&D)
13 carrying charge deferral balance are warranted
14 to account for administrative and supervisory
15 (A&S) overheads and remote monitoring
16 replacement (RMS) costs that were initially
17 capitalized and by default captured in the
18 carrying charge deferral, but that were
19 subsequently reversed out of capital accounts
20 and charged to expense. The Company indicates
21 that the T&D carrying charge deferral should be
22 reduced by \$1.464 million, which is net of
23 \$1.026 million to account for excess earnings
24 previously passed back to customers as a result

1 of the underlying accounting error. However,
2 the excess earnings effects for which Con Edison
3 accounts for here were fully accounted for in
4 the Company's May 30, 2006 regulatory deferral
5 netting petition. Consequently, to avoid a
6 double count, we are adjusting the deferred
7 carrying charge balance by \$2.490 million.
8 Since the Company is proposing to recover the
9 deferred T&D carrying charge deferral over a
10 nine-year period, we are reducing the Company's
11 forecast by \$0.114 million. A concomitant
12 adjustment is also required decreasing the rate
13 year rate base by \$0.585 million to reflect the
14 removal of these amounts.

15 **Property Tax Refunds**

- 16 Q. How much is the Company proposing to pass back
17 related to property tax refunds?
- 18 A. In its initial filing, the Company reflected a
19 pass back of \$1.4 million in its forecast of
20 other operating revenues. In its preliminary
21 update, the Company proposed to pass back seven
22 additional tax refunds, either recently received
23 or expected to be received, totaling \$2.543
24 million.

1 Q. Are you proposing to adjust the Company's rate
2 year forecast of property tax refunds?

3 A. Yes. In reviewing its workpapers supporting the
4 seven additional tax refunds we discovered that
5 the total customer share of these refunds should
6 be \$3.943 million, or \$1.4 million more than
7 what the Company reflected in its preliminary
8 update. Consequently, we are increasing the
9 Company's forecast from \$3.943 million to \$5.361
10 million, or by \$1.419 million, to account for
11 the incremental amount. A concomitant
12 adjustment is also required increasing rate year
13 rate base by \$0.429 million to reflect the
14 additional refund amounts.

15 Q. Are you aware of the Public Service Law (PSL)
16 provisions regarding tax refunds?

17 A. On the advice of counsel, we are informed that
18 under PSL §113(2), the Commission has the power,
19 after hearing, to determine whether refunds
20 should be passed on, in whole or in part, to
21 customers. The Company can file a petition for
22 a refund determination, or the Commission may
23 institute a tax refund proceeding on its own
24 initiative.

1 Q. Has the Commission made a determination
2 regarding any of the eight refunds reflected in
3 the Company's filing?

4 A. Yes, the Commission issued an Order directing
5 the disposition regarding one of the eight
6 refunds, from the Town of Stony Point, on June
7 23, 2008 in Case 08-M-0281. The remaining
8 portion of this refund available is \$1.419
9 million and this amount was reflected in the
10 Company's initial filing.

11 Q. Has the Company filed any petitions with the
12 Commission for disposition of any of seven
13 refunds it reflected in its preliminary update?

14 A. Yes. On May 23, 2008, the Company filed a
15 petition, Case 08-M-0901, regarding the refund
16 received from the Town of Mount Pleasant. The
17 Company has not yet filed petitions for
18 disposition of the six other refunds. However,
19 we recommend that the Commission address these
20 refunds in this proceeding.

21 Q. Which six property tax refunds has the Company
22 not filed petitions for?

23 A. They are property tax refunds from the Town of
24 Mount Kisco, Town of Ossining, City of Mt.

1 Vernon, City of New Rochelle, Town of Carmel,
2 and NYC. Exhibit__ (AP-2) provides a list of
3 the municipalities providing the refunds, the
4 amount of refund and other data.

5 Q. Why does it make sense to process the seven
6 refunds in this proceeding, as opposed to
7 individual Commission actions?

8 A. It is more efficient to address the tax refunds
9 here since evidentiary hearings are scheduled
10 for the rate case and all interested parties
11 will be participating. It also allows customers
12 to receive the benefits of these refunds in a
13 timely fashion and offsets the Company's
14 significant rate increase.

15 Q. Is there a sharing mechanism for tax refunds?

16 A. Traditionally, the Commission has allowed the
17 Company to retain 14% of tax refunds, net of the
18 cost to achieve, if the Company can demonstrate
19 that the refunds were a result of its actions.
20 This sharing mechanism is an incentive to the
21 Company to help ensure it is not over-charged
22 for property taxes. Despite the fact that the
23 2008 Rate Order did not explicitly provide for
24 such sharing, we are recommending the Company

1 share in the refunds since it offers a valuable
2 incentive for Con Edison to dispute its property
3 tax assessment. Without such sharing, there
4 would be no reason for the Company to dispute
5 its property tax bills since shareholders are
6 not paying for these costs.

7 Q. What is the value of the eight property tax
8 refunds that is reflected in this case?

9 A. As noted above, the customer's share of property
10 tax refunds are currently estimated to be \$5.362
11 million and only \$1.419 million of this amount
12 has been addressed by Commission Order. A
13 completed list of the refunds proposed to be
14 refunded in this proceeding is presented in
15 Exhibit___(AP-2).

16 Q. Have you completed your review the remaining
17 seven property tax refunds?

18 A. No. Because of the timing of the update, we
19 have not had adequate time to exam the details
20 of the refunds. We will continue to examine the
21 details of the refunds and if we have any issues
22 whatsoever we will provide notice to the parties
23 as soon as possible and raise them at the
24 hearing.

1 **Property Tax Deferral**

2 Q. Please explain Con Edison's request to recover
3 an increase in its current property tax expense.

4 A. In its initial filing, Con Edison proposed to
5 recover, over a three-year period, an estimated
6 increase in its special franchise taxes for the
7 period July 1, 2008 through March 31, 2009 as
8 compared to the rate allowance in the 2008 Rate
9 Order. The Company estimated the increment to
10 be \$46 million based upon tentative assessments
11 received from the New York State Office of Real
12 Property Services (ORPS).

13 The Company increased the amount of
14 property tax expense under-collection in its
15 preliminary update filing. Con Edison now seeks
16 recovery of \$53.265 million, or \$17.775 annually
17 over a three-year period. Workpapers provided
18 in support of the update indicate that this
19 amount was based upon actual payments made by
20 the Company in July 2008.

21 Q. Did the Commission provide for a reconciliation
22 of property tax expense in the 2008 Rate Order?

23 A. No, it did not.

24 Q. Did Con Edison file with the Commission a

- 1 petition for authorization to defer property tax
2 expense resulting from increases in its NYS
3 special franchise taxes?
- 4 A. Yes. On August 4, 2008, the Company filed a
5 petition seeking authority to defer
6 approximately \$61.8 million related primarily to
7 this increase (Case 08-M-0901, Deferral of
8 Property Tax Expense Resulting from Increased
9 Property Tax Assessments by ORPS).
- 10 Q. Does the Panel support Con Edison's request to
11 commence recovery of this deferred property tax
12 expense in this proceeding?
- 13 A. No. A thorough evaluation of the merits of
14 Company's request for deferral will be performed
15 in Case 08-M-0901. Accordingly, since the
16 Commission has yet to authorize the deferral the
17 Company seeks, it is premature for us to
18 recommend that the Company commence recovery.
19 Consequently, we are removing the proposed
20 recovery of \$17.775 million related to this
21 deferral from the Company's forecast of other
22 operating revenues. A concomitant adjustment is
23 also required decreasing rate year rate base by
24 \$26.804 million to remove this deferral.

1 **Operation and Maintenance Expenses**

2 **Administrative and General Expense**

3 **Transferred - Credit**

4 Q. What is the nature of the administrative and
5 general (A&G) expense transferred credit?

6 A. The credit represents the A&G overhead costs
7 that are related to the Company's construction
8 expenditures. They include corporate
9 accounting, purchasing, and information
10 resources costs. According to the Company's
11 general accounting procedures, costs that are
12 directly related to Con Edison labor are
13 allocated to construction in the same proportion
14 as the ratio of the Company's direct
15 construction labor costs to total labor costs
16 (i.e., the labor capitalization rate). Costs
17 that are related to construction projects in a
18 manner not directly proportional to labor
19 expenditures are allocated on the basis of a
20 time study of each department involved. In a
21 period of increasing construction activity, the
22 labor capitalization rate and the administrative
23 expenditures applied to construction are both
24 expected to increase.

- 1 Q. Did the Company forecast any change in the
2 capitalization of A&G overhead costs in the rate
3 year?
- 4 A. Yes, but only partially.
- 5 Q. Would you please explain?
- 6 A. The normalized A&G overhead expense transferred
7 to construction in historic test year was
8 \$28.105 million for electric operations. Of
9 this total, \$20.178 million was related to labor
10 expense. The Company projects a 26% increase in
11 rate year construction expenditures from the
12 historic period. Con Edison applies this 26%
13 increase only to the labor portion of historic
14 test year A&G transferred, not the entire
15 historic test year balance. In its response to
16 Staff IR DPS-251, the Company agrees that the
17 26% increase should be applied to the remaining
18 balance of \$7.927 million as well.
- 19 Q. Is Staff proposing to adjust the Company's rate
20 year forecast of A&G expense transferred credit?
- 21 A. Yes. We first apply the 26% construction
22 expenditure increase to the normalized historic
23 test year A&G expense of \$28.105 million to
24 reflect the increase in the Company's

- 1 construction expenditures. We then apply our
2 3.04% labor escalation factor to the labor
3 portion of A&G overhead expenses and a 5.19%
4 general escalation factor to the non-labor
5 portion of A&G overhead expenses to reflect the
6 projected increase in the underlying overhead
7 costs. Our adjustment increases the Company's
8 forecast of rate year A&G expense transferred by
9 \$1.444 million.
- 10 Q. Is the Panel proposing any other adjustment to
11 the Company's forecast of rate year A&G expense
12 transferred credit?
- 13 A. Yes. In its filing, the Company's reflects the
14 labor portion of the A&G expense transferred
15 credit of \$25.808 million in its rate year
16 forecast of Company labor expense. We are
17 reclassifying this amount from Company labor
18 expense to A&G expense transferred credit to
19 improve the presentation of capitalized A&G
20 overhead expenses and Company labor expense.
21 Moreover, this accounting presentation is
22 consistent with the ratemaking for the Company's
23 gas and steam businesses. The reclassification
24 does not impact our revenue requirement

1 calculation.

2 **Collection Agency Fees**

3 Q. Does the Panel agree with the Con Edison's
4 forecast of rate year collection agency fees?

5 A. No, we do not agree with the Company's forecast.

6 Q. Please explain.

7 A. In its initial filing, the Company forecasted
8 this expense by applying an escalation factor to
9 the amount actually incurred in the historic
10 test year. This was the identical methodology
11 historically used by the Commission for
12 collection agency fees for Con Edison.

13 Q. Please continue.

14 A. In its preliminary update filing, however, the
15 Company changed its forecasting methodology.
16 This new method consists of determining a ratio
17 of rate year revenues to historic year revenues
18 then applying the resultant growth rate to the
19 historic collection agency expense.

20 Q. What was the basis for this change?

21 A. The Company offered no explanation as to why a
22 change in methodology should be considered or
23 why it would be appropriate.

24 Q. What is the Panel proposing?

1 A. Since there is no basis to support the Company's
2 revised change in methodology, Staff proposes to
3 use the forecast of collection agency fees as
4 initially filed. Consequently, we are
5 decreasing the Company's forecast from \$2.274
6 million to \$2.045 million, or by \$0.229 million.

7 **Company Labor**

8 Q. Would the Panel please explain how Con Edison
9 developed its forecast of rate year labor
10 expense?

11 A. Yes. Con Edison started with the labor expense
12 actually booked for electric operations in the
13 historic test year. The Company then normalized
14 the historic test year amount upward by \$7.307
15 million to account for positions vacant or
16 partially vacant and labor expense shifted to
17 construction expenditures during the test year.
18 It then increased that amount by \$40.631 million
19 to account for incremental labor expense related
20 to new, or the expansion of existing, programs
21 which are referred to as program changes. The
22 Company then applied a labor escalation rate of
23 7.78% to that amount to arrive at a rate year
24 forecast of \$570.410 million.

- 1 In its preliminary update filing, the
2 Company increased its forecast of rate year
3 labor expense from \$570.410 million to \$575.442
4 million, or by \$5.032 million, to reflect an
5 additional labor program change that it claims
6 to have overlooked in its original filing.
- 7 Q. Did the Company reflect a productivity
8 adjustment in its forecast of rate year labor
9 expense?
- 10 A. Yes. In developing its labor escalation rate,
11 the Company reflected a 1% annual reduction to
12 its December 2007 employee headcount which
13 reduced its labor escalation rate from 9.78% to
14 7.78%. This reduction reduced the Company's
15 forecast of rate year labor expense by
16 approximately \$10.6 million.
- 17 Q. Is the Panel proposing to adjust Con Edison's
18 forecast of rate year labor expense?
- 19 A. Yes. We are proposing several adjustments to
20 the Company's forecast.
- 21 Q. Please explain your first adjustment concerning
22 Con Edison's labor normalization adjustment.
- 23 A. In its forecast, the Company normalizes its
24 historic test year labor expense to reflect

1 additional labor expense for positions that were
2 vacant or partially vacant during the period.
3 It also normalizes the historic test year
4 expense for a return of maintenance and
5 operations labor from capital work. Through
6 these normalizing adjustments, the Company
7 increases its historic test year labor expense
8 to reflect a full staff complement before
9 consideration of its labor program change
10 requests and labor escalation increases.

11 Q. Do you support Con Edison's labor normalization
12 adjustment for positions that were vacant of
13 partially vacant during the historic test year?

14 A. No. The Company's labor normalization
15 adjustment is defective in that it fails to
16 recognize the fact that many positions will be
17 vacant, or partially vacant, in rate year due to
18 the high level of attrition the Company is
19 experiencing. On page 78 of its testimony, the
20 Company's Shared Service Panel (SSP) reveals
21 that the Company's attrition rate is 1,000
22 employees annually. Further, on page 79, SSP
23 points out that "given its age, the attrition
24 rate of Con Edison's workforce is expected to

1 continue at this level for the foreseeable
2 future". The Company's proposal to adjust to
3 reflect normalization of vacant positions during
4 the historic year without consideration of
5 attrition in the rate year should be denied by
6 the Commission.

7 Q. Do you agree with Con Edison's labor
8 normalization adjustment to Company labor for a
9 return of maintenance and operations labor from
10 capital work?

11 A. No. As noted above, the Company projects a 26%
12 increase in rate year construction expenditures
13 from the historic period. It is unimaginable
14 that the Company would be experiencing a shift
15 back to maintenance and operations expense work
16 in the same time period that it is undertaking a
17 significantly larger capital construction
18 program. Furthermore, the Company does not
19 reflect any reduction in its forecast of capital
20 expenditures to account for this proposed shift.
21 Accordingly, this normalizing adjustment should
22 also be rejected by the Commission.

23 Q. What is the Panel proposing?

24 A. We are reducing the Company's forecast of rate

1 year labor expense by \$7.875 million (\$7.307
2 million normalizations escalated for inflation)
3 to remove its labor normalization adjustments.
4 The historic year reflects the effects of
5 employee attrition that Con Edison has and
6 continues to experience. Therefore, the
7 Company's labor normalization adjustment is
8 unwarranted and Staff's adjustment should be
9 adopted.

10 Q. Would you please explain your second adjustment
11 concerning Con Edison's variable pay plan.

12 A. Yes. The Company's variable pay plan provides
13 for additional compensation to non-officer
14 management employees based on achieving certain
15 targets related to the Company's net income,
16 operating budgets, operating objectives and the
17 individual employee obtaining at least a
18 "satisfactory" performance rating during the
19 review period. Simply put, it is an incentive
20 compensation plan.

21 Q. Why is variable pay for management employees
22 incentive compensation?

23 A. In his testimony, Company witness Tai details
24 the criteria used to determine the Company's

1 variable pay awards. Each year, a target fund
2 is determined by multiplying the year-end
3 salaries of eligible employees by a percentage
4 ranging from 4.5% to 15% for management
5 employees at varying levels. An award fund is
6 then established by adjusting the target fund
7 based on the Company's actual performance in
8 three areas which are weighted as follows: 1)
9 achievement of a predetermined level of
10 "Consolidated Edison Company of New York
11 (CECONY) Adjusted Net Income (50%), 2)
12 Performance within an "Operating Budget" (20%),
13 and 3) Achievement of specific safety,
14 reliability, customer satisfaction and operating
15 performance indicators (30%). However, if
16 adjusted net income is less than or equal to 90%
17 of the target, no variable pay awards are made.
18 There are other individual performance
19 indicators used in the determination of actual
20 variable pay amounts awarded to individual
21 employees. Employees receiving a satisfactory
22 rating are eligible to receive 60% of their
23 awards based on achieving Company and specific
24 organization performance goals. The remaining

1 40% is based on individual performance in four
2 areas which are weighted as follows: Adjusted
3 CECONY Net Income (10%), Organization Budget
4 (15%), Organization performance indicators
5 (35%), and individual performance (40%).

6 The Company's variable pay plan is clearly
7 incentive in nature and its primary goal is to
8 reward increased returns for equity investors.
9 Accordingly, shareholders should bear the costs
10 of such an incentive plan. Where the
11 performance indicators promote corporate goals
12 such as safety, environmental, reliability, and
13 customer service, etc. there should be cost
14 savings associated with the enhanced employee
15 performance.

16 Q. Does the Commission have a long-standing policy
17 concerning incentive compensation costs?

18 A. On advice of counsel, yes. We have been advised
19 regarding the following precedent: In the 2003
20 Rate Order for Rochester Gas & Electric
21 Corporation (RG&E), the Commission found,
22 "[t]here is no precedent for recovery of
23 executive incentive payments in a litigated rate
24 case. They have been approved only twice in

1 settlements, with associated productivity
2 offsets. This is an expense that should not be
3 charged to customers." Furthermore, the
4 Commission found in the 1991 National Fuel Gas
5 Distribution Corporation Rate Order (Case 90-G-
6 0734, et al., Opinion 91-16 (issued July 19,
7 1991)) that "[s]ince, in this case, the goals
8 are related to financial parameters, it is only
9 reasonable to expect that, if those goals are
10 met, there will be cost savings, which have not
11 been reflected in the revenue requirement. In
12 that case, the savings would offset the costs of
13 the plan, and the plan would be self-supporting.
14 Failure to reflect those savings would provide
15 the Company a windfall at the ratepayer
16 expense."

17 Moreover, in the Company's last electric
18 rate case, the Commission disallowed the
19 recovery of variable pay, indicating in the 2008
20 Rate Order that "Incentive compensation and base
21 pay should not be confused with each other, and
22 we will require that both be adequately
23 justified for inclusion in rates".

24 The long-standing precedents regarding

- 1 incentive compensation are still reasonable and
2 logical today. Incentive plans should be self-
3 supporting and must be matched with associated
4 efficiency gains. Consistent with Commission
5 practice, the incentive compensation amounts
6 should be offset with associated productivity.
- 7 Q. Has the Company proposed any efficiency or
8 productivity offsets specifically related to the
9 incentive plans in its filing?
- 10 A. No, it has not.
- 11 Q. What adjustment is necessary to remove variable
12 pay from the Company's forecast of rate year
13 labor expense.
- 14 A. An adjustment reducing the Company's forecast by
15 \$15.879 million is required.
- 16 Q. Are you proposing to adjust the Company's labor
17 escalation rate?
- 18 A. Yes. Staff is proposing several changes to the
19 Company's labor escalation rate that reduce it
20 from 7.78% to 3.04%.
- 21 Q. Please explain the first change.
- 22 A. Consistent with our variable pay expense
23 proposal, we are removing variable pay from the
24 Company's labor escalation rate.

1 Q. Please continue with the next change.

2 A. We are also eliminating the wage progression
3 increases included in the Company's labor
4 escalation rate.

5 Q. Please explain why.

6 A. The Company's wage progression plans apply only
7 to Union employees and are part of the
8 collective bargaining contracts. They are
9 designed to assist employee progress from the
10 minimum to the maximum rate of pay for his or
11 her job title. In the latest labor contracts,
12 the increment for Local Union No. 3 of the
13 International Brotherhood of Electrical Workers
14 (Local 3) is 56 cents per hour, and the
15 increment for Utility Workers Union of America
16 AFL-CIO and its Local No. 1-2 (Local 1-2) is 52
17 cents per hour. Wage progression increases are
18 awarded semi-annually. The employees continue
19 to receive these stepped-increases until they
20 reach the maximum rate of pay for their
21 respective job title.

22 The stepped increases are not an
23 incremental cost to the Company. The increases
24 are included in the historic test year labor

1 expense and over time should not result in
2 incremental costs.

3 Q. Please continue.

4 A. As noted above, Con Edison is experiencing a
5 large turnover in employees each year. When
6 employees leave the Company, for retirement or
7 other reasons, they are generally replaced by
8 new hires or newly promoted employees. On page
9 79 of its testimony, the SSP testified that:
10 "approximately 33 percent of our employees are
11 retirement eligible and the Company will need to
12 hire new employees to replace these employees as
13 they leave." Logically, employees who retire
14 are almost always higher along the progression
15 plan than the employees who replace them, who
16 generally start at the bottom of the pay grade
17 and begin working their way up, one step at a
18 time. In fact, there is usually a net savings
19 to the Company when employees retire and their
20 positions are filled by new employees who are
21 lower on wage progression scale.

22 Over time, with the natural turnover of
23 employees, the progressive steps are averaged
24 into any given year. In years when there is a

1 large turnover, the costs would be less than an
2 average year. In years when turnover is low,
3 the progressive increments may cost more than in
4 an average year. Over time, the savings from
5 seasoned employees at higher pay levels leaving
6 should more than offset the cost on step
7 increases for new employees

8 Q. Please continue with the next change.

9 A. The Company developed its rate year labor
10 escalation rate based on the number of employees
11 in December 2007 (13,797). We use the average
12 number of employees in calendar year 2007
13 (13,621) which is a fairer representation of an
14 average, or normal, year.

15 Q. Please continue with the next change.

16 A. The payroll records provided by the Company in
17 its response to Staff IR DPS-421 indicates that
18 costs for summer temporary employees of \$1.21
19 million was double counted in the development of
20 its labor escalation rate. Accordingly, we
21 correct for this error.

22 Q. Please explain the final adjustment to the
23 Company's labor growth rate.

24 A. Based on the Staff Infrastructure Panel's

1 proposal to increase the level of productivity
2 savings reflected by the Company in its filing,
3 we are increasing the productivity imputation
4 included in the Company's labor escalation rate
5 from 1% to 2%.

6 Q. Would you please explain the Panel's final
7 adjustment to Con Edison's forecast of rate year
8 labor expense concerning three of its labor
9 program changes?

10 A. Yes. In its case, the Company seeks \$45.300
11 million for various labor program change
12 requests. We will discuss the labor program
13 change requests in the areas of law, public
14 improvement and New York System Independent
15 Operator (NYISO). Other Staff witnesses or
16 Panels discuss adjustments to a number of the
17 Company's other labor program change requests.

18 Q. Would you explain your adjustment concerning the
19 Company's program change request for new
20 positions within its law department?

21 A. In its initial filing, the Company sought a
22 program change request of \$0.654 million for ten
23 new positions within its law department. In its
24 preliminary update, the Company increased its

1 request to \$0.922 million representing the
2 expense for 14 new positions.

3 In its last electric rate case, Con Edison
4 proposed and the Commission approved, nine new
5 law department positions, including five
6 positions approved in the Company's 2006 gas
7 rate case (Case 06-G-1332) with the planned
8 hiring dates before October 1, 2007. However,
9 as indicated in its response to Staff IR DPS-45
10 Revised, the Company, as of July 28, 2008, has
11 only filled two of the nine positions allowed in
12 its current rates. Consequently, we take
13 exception to the Company's program change
14 request for 14 new law department positions.
15 The Company's track record of requesting
16 positions for its law department and not filling
17 them as intended speaks for itself.

18 Q. Are you proposing to adjust the Company's
19 forecast of rate year labor expense?

20 A. Yes. We are proposing to reduce the Company's
21 forecast by \$0.818 million to reflect only the
22 incremental costs associated with the two law
23 department positions currently filled.

24 Q. Are you also proposing to adjust the Company's

1 labor program change request for 15 new
2 positions within its public improvement
3 department?

4 A. Yes. We are proposing to reduce the request by
5 \$0.652 million to allow only 40% of the proposed
6 new employees labor cost, or six new employees
7 at an incremental rate year cost of \$0.434
8 million.

9 Q. Please explain the basis of your adjustment?

10 A. Even though these new positions maybe necessary
11 to meet the anticipated increase of workload,
12 the Company's estimate of costs and timing to
13 fill these positions are questionable.

14 Q. Why do you believe the Company's cost estimates
15 questionable?

16 A. The Company proposes to hire an additional ten
17 inspectors, three supervisors, and two
18 engineering design technicians within its Public
19 Improvement Department, in anticipation of
20 various Metropolitan Transportation Authority
21 (MTA) projects, including the 2nd Ave Subway, #7
22 Line Extension, East Side Access and the
23 Transportation Hub in Lower Manhattan. The
24 Company's Municipality Infrastructure Support

1 Panel (MISP) claims that these projects are in
2 addition to the MTA's routine projects supported
3 by its public improvement department (Response
4 to Staff IR DPS-246).

5 The labor program change request of \$1.069
6 million is for projected salaries as well as
7 overtime pay for these new positions. The
8 Company applied an average salary level of
9 \$38.40 per hour for twelve (12) union employees
10 and \$48.99 per hour for three (3) management
11 employees in determining the salary levels of
12 the new positions. Also, the labor cost for the
13 12 union employees are loaded with 251 hours of
14 overtime per employee at one and half times
15 straight time pay, or \$57.60 per overtime hour.
16 The job titles for the 12 union employees are
17 Inspector and Junior Designer with associated
18 hourly pay rates (Minimum - Maximum) of \$26.42 -
19 \$38.60 and \$19.76 - \$31.79 respectively as
20 specified in the collective bargaining
21 contracts. The Company's estimate of costs
22 associated with these 12 new union employees
23 assumes the maximum pay rate for the Inspectors
24 and above maximum pay rate for the Junior

1 Designers. Clearly, the pay rates and the
2 overtime pay are both over-estimated.

3 Q. Do you have other issues with the Company's
4 estimate of incremental costs associated with
5 the new positions?

6 A. Yes. In its response to Staff IR DPS-504, the
7 Company indicates that it usually hires
8 Inspectors including a Chief Construction
9 Inspector (a supervisor, management position)
10 from within the Company. We requested that the
11 Company provide us the specific job postings for
12 these Inspector positions with job titles, pay
13 rates and planned starting dates. The Company
14 provided a sample of job postings, but not the
15 actual specific postings for the proposed new
16 hires as requested. In addition, in its
17 response to Staff IR DPS-504, the Company did
18 not indicate when the vacated positions will be
19 filled, either from within or outside the
20 Company. If the Company fills the positions
21 through internal transfers in the rate year,
22 there is no incremental cost to the Company, or
23 at least a lower incremental cost if employees
24 are transferred to new positions with higher pay

1 rates.

2 Q. Why do you believe the Company's plan to hire
3 these new employees within its Public
4 Improvement is questionable?

5 A. In its response to Staff IR DPS 45 - Revised ,
6 the Company provides the current status of
7 filling new positions which the Commission
8 approved in the Company's last electric rate
9 case. According to its response, the Commission
10 approved 102 management positions and 244 union
11 employees, or a total of 346 new positions in
12 establishing rates for the Company for the rate
13 year ending March 31, 2009. However, as of July
14 28, 2008, four months into the current rate
15 year, the Company shows it has only filled 96 of
16 the approved, customer funded, positions. Among
17 the 96 filled positions, 22 were filled from
18 within the Company and, it should be noted that
19 only three of the 22 vacated positions have been
20 back-filled. Therefore, the estimated
21 incremental cost to the company is only for 77
22 positions (96 less 22 plus 3). If we assume
23 that Con Edison hires the additional employees
24 at the same pace, it will only fill 231, or 67%

1 of the positions approved by the Commission by
2 the end of the rate year (March 31, 2009). The
3 average costs of the filled positions should be
4 half of the 67% over the one-year period. The
5 40% ratio Staff applied is conservative because
6 actual salary levels of many of the filled
7 positions are much lower than the levels
8 approved and funded by rate payers.

9 Q. Please explain your proposed adjustment to
10 Company program change request related to the
11 NYISO billing change?

12 A. In its preliminary update, Con Edison increased
13 its rate year labor forecast by \$0.291 million,
14 (\$0.270 million program change escalated by
15 inflation) for three new positions, in
16 anticipation of a billing change from monthly to
17 weekly by the New York Independent System
18 Operators (NYISO).

19 Q. When will NYISO implement the weekly billing
20 change?

21 A. Although the NYISO released its proposal for
22 weekly billing on June 28, 2008, the Company has
23 yet to provide an expected start date for the
24 change.

1 Q. Are you proposing to adjust the Company's
2 request for additional labor for this program
3 change?

4 A. Yes. As discussed previously, Staff observes
5 consistent slippage in the Company's planned
6 hiring of new employees. We believe that only
7 40% of the Company's request, or \$0.108 million,
8 is warranted. Our adjustment reduces the
9 Company's labor program change by \$0.162
10 million, or \$0.175 million in rate year labor
11 expense.

12 Q. Would you please summarize your adjustments to
13 the Company's forecast of rate year labor
14 expense?

15 A. Yes. We are decreasing the Company's forecast
16 by: (1) \$7.875 million to eliminate its labor
17 normalization adjustment; (2) \$15.879 million to
18 eliminate variable pay; (3) by \$23.276 million
19 to reflect a labor escalation rate of 3.04%;
20 and(4) by \$1.632 million to reduce the Company's
21 requests for program changes in the areas of
22 law, public improvement and NYISO.

23 As noted earlier in our testimony, we
24 reclassified \$25.808 million of A&G expense

1 transferred credit that was reflected in the
2 Company's rate year forecast. Reclassifying
3 this amount increases the Company's labor
4 forecast by \$25.808 million.

5 Also, other Staff witnesses or panels are
6 proposing adjustments to the Company's rate year
7 labor forecast. The impact of reflecting those
8 proposed adjustments as well as ours decrease
9 the Company's forecast of rate year labor
10 expense forecast from \$575.442 to \$530.132
11 million, or by \$45.310 million.

12 Finally, we note that increasing the
13 productivity savings reflected in Con Edison's
14 labor escalation rate from 1% to 2%, as proposed
15 by the Staff Infrastructure Panel, decreased the
16 Company's rate year labor expense by
17 approximately \$9.5 million.

18 **Consultants**

19 Q. Do you have any adjustments to the Company's
20 forecast of rate year consultant expense?

21 A. Yes. Included in the forecast are consulting
22 fees associated with the July 2007 Steam Pipe
23 Rupture (the Steam Incident). In its response
24 to Staff IR DPS-523(5), the Company indicates

1 that these fees should be removed from its
2 forecast. Accordingly, we are reducing the
3 Company's forecast of rate year consultant
4 expense by \$1.787 million.

5 **Contract Labor**

6 Q. How much contract labor expense did the Company
7 actually incur in the historic test year ending
8 December 31, 2007?

9 A. The Company incurred contract labor expense of
10 \$6.048 million in the historic test year. When
11 compared to the expense levels actually incurred
12 in the three preceding fiscal years of \$1.099,
13 \$2.823 and \$1.454 million, the historic test
14 year expense appears unusually high.

15 Q. What does the Company's attribute the
16 significant increase in historic test year
17 contract labor expense to?

18 A. In its response to Staff IR DPS-448, Con Edison
19 claims increased use of contract labor in
20 programs associated with emergency response to
21 overhead storms, structural repairs associated
22 with underground transformers, manholes, and 4KV
23 substation inspections and contractor related
24 support for mobile testing of underground

- 1 structures including clean and flush.
- 2 Q. How much is the Company requesting for contract
3 labor expense in the rate year.
- 4 A. In its initial filing, the Company sought a rate
5 allowance of \$6.689 million. In its preliminary
6 update filing, the Company increased its initial
7 request for a contract labor program change of
8 \$0.879 million. Con Edison claims that it
9 failed to include the program change in its
10 initial filing. As a result, the Company seeks
11 a rate allowance for contract labor expense of
12 \$7.568 million. The Company's rate request is
13 approximately 25% more than the amount it
14 actually incurred in the historic test year.
- 15 Q. Do you support the Company's rate year forecast?
- 16 A. No.
- 17 Q. Please explain why not.
- 18 A. The Company proposed incremental labor program
19 changes of \$45.300 million in almost every area
20 of its electric operations. Even after Staff's
21 adjustments to Con Edison's labor program change
22 requests, its rate year labor expense is still
23 increasing 8.09% over the amount actually
24 incurred in historic test year, excluding

1 variable pay, and is well above the Company's
2 historic 3.60% annual increase in Company labor
3 expense over the last three fiscal years.

4 It is our position that the Company should
5 be able to manage its work requirements through
6 a re-prioritization with its existing and
7 incremental workforce in the rate year and avoid
8 the incurrence of a portion of contract labor
9 expense it projects.

10 Q. Are you proposing to adjust the Company's
11 forecast of rate year contract labor expense?

12 A Yes, we are proposing to reduce the Company's
13 forecast from \$7.568 million to \$3.648 million,
14 or by \$3.920 million, to reflect a three-year
15 historic average (2005 to 2007) of contract
16 labor expense adjusted for inflation.

17 **Corporate and Fiscal Expense**

18 Q. Please describe the nature of the costs the
19 Company seeks to recover through its corporate
20 and fiscal expense line item.

21 A. The costs included in this expense category
22 relate to the Board of Director, the annual
23 shareholder meeting and shareholder
24 publications.

1 Q. How much is the Company seeking for rate year
2 corporate and fiscal expense?

3 A. The Company forecasts corporate and fiscal
4 expense to be \$4.328 million in the rate year.

5 Q. Do you have any adjustments to this expense?

6 A. Yes. Included in the Company's forecast is the
7 cost of stock options awarded to the Board of
8 Directors. In order to be consistent with the
9 our positions concerning variable pay and other
10 compensation expense and Commission precedent
11 regarding incentive pay we are eliminating this
12 cost from the Company's forecast.

13 Q. What is the amount of your adjustment?

14 A. We propose to reduce the Company's rate year
15 forecast of corporate and fiscal expense from
16 \$4.328 million to \$3.637 million, or by \$0.690
17 million to remove the costs associated with
18 Board of Director stock options.

19 **Corrective Maintenance**

20 Q. How much is the Company requesting for a rate
21 allowance for corrective maintenance expense?

22 A. The Company is requesting a rate allowance of
23 \$4.029 million.

24 Q. Please explain how Con Edison projected its rate

1 year corrective maintenance expense.

2 A. The Company normalized the actual historic test
3 year expense and increased that amount for
4 inflation.

5 Q. Are you proposing to adjust the Company's rate
6 year forecast?

7 A. Yes. We take exception to the Company's
8 adjustment to normalize the historic test year
9 level of corrective maintenance expense.

10 Q. Please explain why.

11 A. On page 137 of its testimony, Con Edison's
12 Infrastructure Panel claims that the historic
13 test year expense level was understated by \$1.4
14 million related to a shift from this activity of
15 maintenance labor and material costs required to
16 support higher priority capital work.

17 As noted above, the Company projects a 26%
18 increase in rate year construction expenditures
19 from the historic period. As discussed above,
20 it is inconceivable that the Company is
21 experiencing a shift back to expense work in the
22 same time period that it is undertaking an
23 appreciably larger capital construction program.

24 Q. What is the impact of your adjustment on the

1 Company's forecast of rate year corrective
2 maintenance expense?

3 A. In its responses to Staff IRs DPS-388 and DPS-
4 474, the Company indicates that this normalizing
5 adjustment is comprised of two parts: \$0.559
6 related to material and vendor costs for O&M
7 included in its forecast of rate year related
8 corrective maintenance, and \$0.848 million of
9 corrective maintenance incremental labor
10 included in the Company's forecast of rate year
11 labor work representing return of maintenance
12 labor from capital work.

13 Consequently, we are decreasing the rate
14 year forecast of corrective maintenance expense
15 by \$0.580 million (\$0.559 million escalated for
16 inflation). Earlier in our testimony, we
17 discussed our proposal to remove the labor
18 portion of this normalizing adjustment from the
19 Company's forecast of rate year labor expense.

20 **Employees Pension and OPEB Expense**

21 Q. What is Con Edison's projected rate year expense
22 for employee pension and OPEBs?

23 A. In its initial filing, the Company projected
24 rate year employee pension and OPEBs expense of

1 \$112.179 million. The forecast was based on
2 studies performed by the Company's actuary, Buck
3 Consultants, dated April 3, 2008.

4 In its preliminary update filing, the
5 Company increased its initial forecast by
6 \$42.836 million, to \$155.015 million, due to
7 revisions in its forecast of pension expense.
8 We note that the Company offered no updated
9 information related to OPEB costs. The pension
10 expense increase is based in part on a letter
11 from its actuary dated July 1, 2008 and in part
12 on a revised actuarial report dated July 21,
13 2008.

14 Q. Please explain the first part of Con Edison's
15 update for pension expense.

16 A. Based on the actuary's letter dated July 1,
17 2008, the Company increased its forecast of rate
18 year electric pension expense by \$2.809 million
19 to reflect the estimated of the now-ratified
20 contract between Utility Workers Union of
21 America Local 1-2 and Con Edison.

22 Q. Does the Panel agree with this update?

23 A. Yes, since the contract was ratified on July 28,
24 2008, we recommend that the Commission accept

- 1 the update as a known change.
- 2 Q. Continue with the second part of the Company's
3 update for pension expense.
- 4 A. Based on the actuarial report dated July 21,
5 2008, the Company increased its forecast of
6 pension expense by \$40.027 million to account
7 for an assumed negative 7% return on plan assets
8 for 2008. By way of comparison, the Company's
9 original forecast assumed an 8.5% positive
10 return on plan assets for 2008.
- 11 Q. Have you reviewed the workpapers supporting the
12 Company's proposed update to rate year pension
13 expense?
- 14 A. Yes. We reviewed the Company's workpapers and
15 observed a mechanical error the Company made in
16 developing the revised rate year forecast. Con
17 Edison acknowledged the error in an e-mail
18 addendum to its preliminary update dated August
19 14, 2008. Con Edison indicates that its update
20 should have only been approximately \$30.2
21 million or approximately \$9.8 million less than
22 the amount reflected in its preliminary update.
23 The Company indicates that it will correct this
24 error in its September rebuttal filing.

1 Q. Does the Panel agree with this update?

2 A. No, we do not. Con Edison's update presents a
3 hypothetical scenario in which a significant
4 decline (negative 7%) in the market value of
5 pension plan assets in 2008 would require the
6 Company to record additional expenses in the
7 future. However, this hypothetical scenario is
8 has no basis in reality. The Company accounts
9 for its pension (and OPEB) cost in compliance
10 with the Commission's Policy Statement on
11 Pensions and OPEBs, (Case 91-M-0890, In the
12 Matter of the Development of a Statement of
13 Policy Concerning the Accounting and Ratemaking
14 Treatment for Pensions and Postretirement
15 Benefits Other than Pensions, Statement of
16 Policy and Order Concerning the Accounting and
17 Ratemaking Treatment for Pensions and
18 Postretirement Benefits Other than Pensions
19 (issued September 7, 1993) (Policy Statement)
20 which fully protects the Company from
21 differences between the actual and expected
22 return on plan assets since the rate allowance
23 for pension expense is subject to full true-up.
24 Moreover, the Policy Statement has a systematic

1 method for treating differences between actual
2 verses expected market returns which are known
3 as actuarial gains and losses once the gains and
4 losses are known. However, since the actual
5 return on plan assets is not known, we cannot
6 support the update.

7 Q. How does the Policy Statement treat actuarial
8 gains and losses that Con Edison may experience?

9 A. Con Edison's pension costs are determined
10 annually based on a number of actuarial
11 assumptions. One such assumption is the
12 expected return on plan assets which the Company
13 has assumed to be 8.5% for 2006, 2007 and 2008.
14 Each year the expected return on plan assets is
15 reflected in the determination of the pension
16 expense. The difference between the actual and
17 expected return on the plan assets is referred
18 to as an actuarial gain or loss. Actuarial
19 gains and losses are not recognized immediately
20 because accounting rules contained in the Policy
21 Statement allow companies to amortize actuarial
22 gains and losses to its pension expense over 15
23 years. This long-term amortization is a
24 smoothing technique that minimizes the immediate

1 impact of gains and losses on annual pension
2 expense levels. The amortization of past gains
3 and losses is a component of the annual pension
4 cost determination.

5 Q. Why is this important?

6 A. The Company currently utilizes accounting
7 procedures that provide a full recognition of
8 such losses and potentially offsetting gains
9 over an extended period of time (15 years).
10 Because of this, should Con Edison experience a
11 significant loss such as the hypothetical
12 scenario of a negative 7% return on its pension
13 plan assets, the loss would not have a
14 significant impact on its current year pension
15 expense, but its effect would be spread out over
16 an extended period of time.

17 Q. Is the Company's update of any value to the
18 Commission?

19 A. Yes, the update provides the Commission notice
20 that pension and OPEB expense could be on the
21 rise if financial market values continue to
22 fall.

23 Q. Is the Panel proposing to adjust the Company's
24 forecast of rate year employee of pension and

1 OPEBs expense to remove this update?

2 A. Yes, we are proposing to reduce the Company's
3 forecast from \$155.015 million to \$114.988
4 million, or by \$40.027 million, to remove this
5 speculative and unnecessary update.

6 Q. How does the Panel address the Company's request
7 to true up the pension and OPEB costs?

8 A. We recommend that the Company continue to
9 reconcile its actual pension and OPEB expenses
10 and tax benefits related to the Medicare Part D
11 subsidies to the level allowed in rates,
12 pursuant to the Policy Statement.

13 **Employee Welfare Expenses**

14 Q. How much did the Company request for a rate year
15 rate allowance for employee welfare expense?

16 A. The Company requested a rate allowance of
17 \$111.417 million which is comprised of \$76.28
18 million for health insurance expense, \$30.677
19 million for employee benefit program expense
20 other than health insurance and \$4.46 million
21 for employee welfare expense for new employees.

22 Q. How did the Company forecast its rate year
23 health insurance expense?

24 A. For its medical, hospitalization, and dental

1 plans (excluding the dental plan with Jardine),
2 the Company's starts with February 2008 actual
3 premium levels and number of participants and
4 then escalates the plans costs by an annual
5 growth rate of 8%, or an overall rate of 10.2%,
6 to project rate year costs.

7 For its other health insurance plans,
8 specifically: prescription drugs, vision,
9 retired officers' medical, long term disability
10 and the Jardine dental plan, the Company begins
11 with the actual expenses for the historic test
12 year and then escalates those amounts by a
13 growth rate of 8% to determine the rate year
14 cost.

15 The Company then offset the projected plan
16 costs by an estimate for employee contributions.
17 For health plans other than long term
18 disability, the Company used the February 2008
19 employee contribution levels. For long-term
20 disability, the Company used a projected rate
21 year employee contribution level.

22 The Company's forecast also reflects the
23 expected capitalization of approximately 32.8%
24 of its projected electric health insurance cost

- 1 associated with capitalized labor costs in the
2 rate year.
- 3 Q. Does the Panel agree with the growth rates the
4 Company uses in its forecast of rate year health
5 insurance costs?
- 6 A. No, we do not. The gross domestic product (GDP)
7 inflation index reflects a basket of goods and
8 services, including health care services. On
9 the advice of counsel, the application of a
10 separate escalation factor in projecting health
11 care costs, other than the general inflation
12 factor, is inconsistent with the Commission's
13 practice, contained in Commission Opinion No.
14 84-27 issued October 12, 1985. Our adjustment
15 reflects the Company's latest known health
16 insurance costs plus general inflation.
- 17 Q. How did the Commission make a determination on
18 this issue in the 2008 Rate Order?
- 19 A. In the 2008 Rate Order, the Commission upheld
20 the application of the general inflation factor
21 in the projecting rate year health insurance
22 costs for Con Edison.
- 23 Q. Are you proposing to adjust the Company's
24 forecast of rate year employee contributions?

1 A. Yes. For health plans other than long term
2 disability, we are proposing to apply the
3 general inflation factor to the known 2008 level
4 of employee contributions in the rate year
5 forecast, consistent with our forecast of the
6 underlying costs.

7 For employee contributions to long term
8 disability insurance plan, we apply our labor
9 escalation rate of 3.04% rather than the
10 Company's rate of 7.78%.

11 Q. Do you have any other concerns regarding the
12 Company's forecast of employee benefits expense?

13 A. Yes. Based on our review it appears that the
14 Company may have mistakenly included
15 approximately \$0.796 million of employer
16 contributions with its forecast of rate year
17 employee contributions related to its long-term
18 disability plans. However, at this time we do
19 not have enough information to make that
20 determination with any degree of certainty. We
21 have informally inquired about this with the
22 Company and have not yet received a response.
23 Should a correction to the Company's forecast be
24 warranted, we ask that the Company provide

1 supporting evidence in its rebuttal filing.

2 Q. What is the impact of your proposed changes to
3 Company's rate year forecast of health insurance
4 costs?

5 A. The proposed changes reduce the Company's
6 forecast of rate year health insurance from
7 \$76.28 million to \$69.695 million, or by \$6.585
8 million.

9 Q. How did the Con Edison forecast its rate year
10 employee welfare expense other than health
11 insurance expense?

12 A. The Company started with the book electric
13 expense in the historic test year. It then
14 normalizes that amount downward by \$4.238
15 million to account for the removal of executive
16 incentive plan payments (\$4.344 million) and for
17 an increase to group life insurance (\$0.106
18 million). The Company then adjusted upward by
19 \$1.160 million to account for four program
20 change requests associated with new or expanded
21 employee benefit programs. Finally, the Company
22 then applied escalation factors for labor
23 related components at 7.78% (its labor
24 escalation rate) and non-labor related of 5.19%

1 (its general escalation rate) to arrive at a
2 rate year forecast of \$30.677 million.

3 Q. Is the Panel proposing any adjustments to the
4 Company's rate year forecast of employee welfare
5 expense other than health insurance?

6 A. Yes, we are proposing several adjustments to the
7 Company's forecast of employee welfare expense
8 other than health insurance expense.

9 Q. Please explain your first adjustment.

10 A. Con Edison seeks employee welfare expense
11 program change requests associated with a number
12 of new or expanded Company employee benefit
13 programs. Specifically, the requests are:
14 occupational supplement totaling \$0.265 million;
15 child and elder care consulting services
16 totaling \$0.026 million; and, work home wellness
17 program totaling \$0.517 million. The projected
18 expenses represent the electric department's
19 allocated share of these three new or expanded
20 Company-wide programs. We are proposing to
21 eliminate or reduce three of these requests from
22 the Company's rate year forecast of employee
23 welfare expenses.

24 Q. Would you explain why you are proposing to

1 remove the program change request of \$0.265
2 million related to the Company's occupational
3 supplement employee benefit program?

4 A. Con Edison expects to introduce a new asbestos
5 screening program through New York University's
6 Lung Cancer Screening Program and proposes to
7 extend its lead screening program, currently
8 offered only to WTC workers, to all employees.
9 The Company also plans to expand the existing
10 programs for ear, nose, throat screening and
11 hearing conservation. These new and expanded
12 programs are either preventive or will actually
13 reduce employee sick absences. The cost savings
14 associated with these new and expanded programs
15 should at least offset the costs. Con Edison
16 has not performed a cost versus benefit
17 analysis, nor has it reflected any costs savings
18 related to these new or expanded programs in its
19 rate filing. Accordingly, the program change
20 request should not be allowed.

21 Q. Why are you proposing to remove the program
22 change request of \$0.026 million related to the
23 Company's child care and elder care consulting
24 services employee benefit program?

- 1 A. The Company expects increases for the child care
2 and elder care consulting services due to
3 increases in service fees as well as and the
4 number of participants. However, the costs
5 actually incurred by the Company for childcare
6 and elder care services have not shown an
7 increasing trend during the period from fiscal
8 year 2004 to 2007 (Company response to DPS-419).
9 On the other hand, increased usage of this
10 employee benefit program should reduce employee
11 absences caused by their child care and elder
12 care needs. The savings accruing from this
13 program should at least offset the program
14 change costs requested.
- 15 Q. Why is the Panel proposing to remove the program
16 change request of \$0.517 million related to the
17 Company's work home wellness employee benefit
18 program?
- 19 A. The program change request is associated with
20 new initiatives under the Con Edison's workplace
21 health promotion program, including distribution
22 of newsletters to employees to promote healthy
23 living, retaining the service of a nutritionist
24 to provide direct counseling to obese and

1 overweight employees, and hiring a physical
2 therapist to provide direct services and
3 referrals to employees to reduce work time
4 losses. The Company also expects to introduce a
5 new stress management program to reduce sick
6 leave absences. The increased funding requests
7 include expansion of the existing smoke
8 cessation program, work home wellness, mental
9 health services and flu campaign. All these new
10 and expanded programs should improve employee
11 moral, enhance productivity and reduce employee
12 work time loss. The costs savings derived from
13 these programs should at least offset the
14 requested program change cost. Absent a cost
15 versus benefit analysis, we propose to remove
16 the program change.

17 Q. Please explain your adjustment to Con Edison's
18 rate year forecast of group life insurance.

19 A. The Company projects rate year group insurance
20 costs based on actual premiums and the number of
21 participants in 2007. Premiums were escalated
22 to the rate year and then offset by employee
23 contributions and estimated dividends that the
24 Company routinely receives. The Company used a

1 five-year average of dividends to estimate the
2 rate year dividends. Con Edison used actual
3 dividends for the period 2003 through 2006 and
4 an estimate of dividends for 2007 for the
5 average. Since actual dividends for 2007 were
6 received and are therefore known, we reflected
7 that amount in the Company's rate year
8 projection.

9 Q. Are you proposing to adjust the labor escalation
10 rate the Company uses to project rate year
11 employee welfare expenses other than health
12 insurance cost?

13 A. Yes. As noted above, in forecasting rate year
14 employee welfare expenses other than health
15 insurance cost, the Company applies its labor
16 escalation rate of 7.78%. Based on our
17 adjustments to the Company's labor escalation
18 rate, discussed earlier in our testimony, we
19 propose to apply Staff's labor escalation rate
20 of 3.04%.

21 Q. What is the impact of your adjustments on the
22 Company's forecast of employee welfare other
23 health insurance expense.

24 A. Our adjustments reduce the Company's forecast

1 from \$30.677 million to \$29.144 million, or by
2 \$1.533 million.

3 Q. Are you proposing any other adjustments to the
4 Company's rate year forecast of employee welfare
5 expense?

6 A. Yes. Our final adjustment updates the Company's
7 program change request for additional employee
8 welfare expense associated with proposed new
9 employees.

10 Q. Please explain your adjustment?

11 A. We are simply tracking various Staff adjustments
12 to the Company's request for labor program
13 changes. Consequently, we are reducing the
14 Company's request for additional new employee
15 benefits from \$4.46 million to \$2.251 million,
16 or by \$2.207 million.

17 **Energy Efficiency Costs**

18 Q. Is the Panel aware that since the Company
19 circulated its preliminary update, it has
20 withdrawn from consideration in this case its
21 proposed extension of its Targeted Energy
22 Efficiency Program and its proposal to submit
23 its non-targeted programs in this proceeding?

24 A. Yes. In light of the Commission's Order

1 Establishing Energy Efficiency Portfolio
2 Standard And Approving Programs, issued June 23,
3 2008 in Case 07-M-0548, Energy Efficiency
4 Portfolio Standard (EEPS), the Company indicated
5 that it would pursue those programs and cost
6 recovery in the EEPS proceeding. However, Con
7 Edison still requests funding for capital
8 projects related to the development of an
9 information technology system, enhancements to
10 the Area Profile System and O&M changes
11 associated with the Company's administration and
12 implementation of energy efficiency programs in
13 this rate case.

14 Q. Do you agree that those administrative costs
15 should be recovered in this proceeding?

16 A. No, we do not. Since the targeted and non-
17 targeted programs are not known at this time, it
18 is not possible to determine whether the
19 administrative costs are appropriate or not.

20 Q. Where in the Company's testimony are these
21 administrative costs requested?

22 A. They are requested in the Company's
23 Infrastructure Investment Panel testimony.
24 Exhibit__ (IIP-7) summarizes the Company's

1 funding request for O&M programs described as:
2 SMART Electric Technologies; 500 MW DSM
3 Monitoring & Verification; 500 MW DSM Market
4 Research Support; 500 MW DSM Program
5 Administration; 500 MW DSM Training; and, 500 MW
6 DSM Website Development. These programs total
7 \$2.341 million for the rate year. In addition,
8 the panel's Exhibit___(IIP-28) summarizes the
9 Company's request for IT Systems Development and
10 Area Profile System capital projects totaling
11 \$2.3 million in 2009 and \$1.3 million in 2010.

12 Q. Do you have a proposal to ensure the Company
13 recovers the appropriate level of such
14 administrative costs?

15 A. Yes. We believe the Company should seek
16 recovery of its administrative costs in the EEPS
17 proceeding, since it is in that proceeding that
18 its energy efficiency programs will be
19 determined. Since these costs do not have to be
20 recovered in base rates, we recommend that the
21 decision on whether these costs should be
22 recovered be deferred for consideration in the
23 EEPS proceeding. Therefore, we have adjusted
24 \$2.341 million out of Con Edison's rate year O&M

1 expenses.

2 Q. Are there any other energy efficiency or demand
3 response forecasts for the rate year in this
4 case that the Company has not proposed to be
5 pursued in the EEPS proceeding?

6 A. Yes. As indicated in Company witness Kressner's
7 pre-filed testimony and pre-filed Exhibit___ (AK-
8 1), page 2, Con Edison forecasts expenditures
9 for Research and Development (R&D) related to
10 energy efficiency projects of approximately
11 \$400,000 for the rate year ending March 31,
12 2010. As with the Company's projected energy
13 efficiency administrative expenditures,
14 consideration of these energy efficiency R&D
15 expenditures and their recovery should be
16 deferred to the EEPS case. Therefore, we have
17 adjusted \$0.400 million out of the Company's
18 rate year R&D expense.

19 **Facilities Maintenance**

20 Q. Panel, please explain what Con Edison's
21 facilities maintenance line item expense
22 represents?

23 A. Facilities maintenance is activity which is
24 performed on structures, structural components

1 and infrastructure that keep the facilities in
2 an acceptable state of repair. It includes
3 repair and maintenance performed to comply with
4 New York City Local Law 11 (Local Law 11).

5 Q. What is Local Law 11?

6 A. According to the Company's Electric Production
7 Panel, in the interest of public safety, Local
8 Law 11 mandates the periodic inspection of the
9 exterior walls and appurtenances of building
10 greater than six stories in height. The Panel
11 states that these examinations are completed on
12 a five-year cycle, with a two-year window to
13 report findings and to establish the necessary
14 repairs required to comply with the mandate.
15 They note that the last inspection and report
16 filing was completed in February 2007 and that
17 it was recommended that the repairs be made
18 within a two-year time frame.

19 Q. How much did Con Edison request for a rate
20 allowance for facilities maintenance expense?

21 A. The Company is requesting \$4.911 million of
22 which \$1.725 million (\$1.64 million escalated
23 for inflation) is for Local Law 11 expenses
24 relating to the 2007 through 2011 five-year

1 cycle. In its testimony, the Company's Electric
2 Production Panel claims that the request
3 reflects the repairs identified in the report,
4 and includes such items as repairing cracked
5 masonry and spalled stone, brick pointing,
6 replacement of cracked bricks, and repairing
7 deteriorated window and door sills and lintels
8 and the partial rebuilding of parapet walls.

9 Q. Are you proposing to adjust Con Edison's request
10 for a rate allowance of \$1.725 million for Local
11 Law 11 expenditures relating to the 2007 through
12 2011 repair and maintenance cycle?

13 A. Yes.

14 Q. Please explain.

15 A. First, the consultants report, provided by Con
16 Edison in response to Staff IR DPS-343,
17 discloses cost estimates for repairs at East
18 River Units 6 & 7 only totaling \$1.028 million.
19 This figure includes \$0.828 million for repair
20 work and an additional \$0.200 million for
21 "mobilization" and "overhead/profit".

22 Second, in the recent Steam rate case (Case
23 07-S-1315 -Con Edison - Steam Rates, the Company
24 based its rate request for Local Law 11 costs at

1 East River South Steam Station on the same
2 consultants report used here to support the
3 repair work to be undertaken at the East River
4 Units 6 & 7. In that proceeding, in response to
5 a Staff IR DPS-179, which questioned the
6 relationship between the consultant's reports
7 and the Company's rate requests for Local Law 11
8 costs at its four steam generating stations
9 including the East River South Steam Station,
10 the Company maintained that the estimates
11 contained in the reports are higher than its
12 rate request for these projects and that it
13 revised those estimates downward based on
14 similar past repairs completed during previous
15 repair cycles.

16 Now, a few months after this response in
17 the steam rate case, the Company is claiming the
18 opposite of what it stated in the steam case.
19 That is, the estimate contained in the
20 consultants report is lower than what is needed
21 to carry out the repair work and that a revision
22 of those estimates upward is appropriate.

23 Q. What are you proposing?

24 A. We are proposing that Con Edison be allowed to

1 recover \$0.828 million of Local Law 11
2 expenditures for the 2007 through 2011 cycle
3 over a two-year period, or \$0.414 million per
4 year, based on the cost estimates for repairs
5 contained in the consulting report supporting
6 the Company's request. The Company would be
7 allowed to accrue carrying charges on the
8 deferred net of tax balance, not to exceed
9 \$0.250 million at the Commission authorized
10 other customer capital rate.

11 Q. Why are you recommending recovery of Local Law
12 111 expenditures over two-years as opposed to
13 reflecting the Company's entire request in the
14 rate year?

15 A. Local Law 11 costs are intended to cover repair
16 and maintenance work over a five-year cycle, in
17 this instance from 2007 to 2011. Local Law 11
18 expenditures are clearly not an annual recurring
19 expense requirement. Accordingly, it would not
20 be reasonable to build this intermittent cost
21 into base rates as if the Local Law 11
22 expenditures are to be incurred on an annual
23 basis as the Company has.

24 Q. Please explain the effect of your proposal on

1 the Company's rate year forecast of facilities
2 maintenance expense.

3 A. We are reducing Con Edison's forecast of rate
4 year facilities maintenance from \$4.911 million
5 to \$3.600 million, or by \$1.311 million, to
6 reflect the recovery of our estimate of Local
7 Law 11 expenditures over a two-year period.

8 **Insurance Expense**

9 Q. Please describe your adjustments to the
10 Company's forecast of rate year insurance
11 expense.

12 A. We have three adjustments to the Company's
13 forecast. The first adjustment relates to the
14 escalation rate for insurance that was included
15 in the Company's filing as a program change.
16 The second adjustment relates to the increase in
17 liability insurance premiums related to the 2007
18 Steam Pipe Rupture (the Steam Incident) and the
19 third adjustment relates to directors and
20 officers (D&O) insurance.

21 Q. How did the Company forecast insurance expense
22 from the historic test year to the rate year?

23 A. Con Edison developed an escalation factor by
24 comparing the 2007 projected expense to the 2008

1 forecasted expense. By using this method, the
2 Company arrived at an annual average escalation
3 factor of 7.7%. It then applied that factor
4 whenever any of the thirty insurance policies
5 were scheduled to be renewed between July 2008
6 and March 2010.

7 Q. What is the effect of using a 7.7% escalation
8 factor?

9 A. In the historic test year the Company incurred
10 approximately \$21.9 million in insurance
11 expenses. Using its escalation methodology, Con
12 Edison forecasted a rate year expense of \$29.7
13 million, which represents a 36% increase from
14 the historic test year.

15 Q. What has been the historical trend in insurance
16 expense for Con Edison?

17 A. Con Edison's insurance expense for the years
18 2005 through 2007 was approximately \$24.8
19 million, \$24.1 million and \$21.9 million
20 respectively. Clearly, indicating a declining
21 trend.

22 Q. How would you propose to forecast insurance
23 expense in the rate year?

24 A. We propose to use an annual GDP deflator of 2.7%

1 to escalate current premiums as they are renewed
2 between July 2008 and March 2010. The effect of
3 using this methodology decreases the amount of
4 rate year insurance expense by \$1.844 million.
5 We recommend that this item be updated
6 throughout this case, as actual premium costs
7 become known.

8 Q. Given that insurance expense has shown a
9 declining trend, please explain why you are not
10 recommending a negative escalation rate or at
11 least recommending that the expense be held
12 constant at the historic level?

13 A. Insurance rates are difficult to forecast
14 because the premiums are based on many factors.
15 In the last few Con Edison rate cases, Staff has
16 recommended reasonable escalation factors and
17 the actual premiums paid have actually gone
18 down. In some years premiums may go down, and
19 in other years they may go up more than
20 inflation. It is difficult to predict. By
21 consistently using latest known premiums and
22 applying inflation we believe that over time
23 insurance costs allowed in rates will be close
24 to those actually incurred.

1 Q. Could you explain your second adjustment to the
2 Company's rate year forecast of insurance
3 expense?

4 A. Yes. This adjustment relates to the Joint
5 Proposal filed with the Commission in Case 08-S-
6 0153, the Steam Pipe Rupture Prudence Review.
7 In the Joint Proposal, the signatory parties
8 proposed to the Commission that Con Edison not
9 seek to recover excess liability insurance in an
10 amount greater than \$11.260 million through
11 2010. Con Edison's electric operation's
12 allocation of that cap is \$7.847 million. Using
13 Staff's escalation method described above, the
14 excess liability insurance premiums in the rate
15 year equals \$10.702 million, so a \$2.855 million
16 adjustment is required under the terms of the
17 Joint Proposal.

18 Q. Has the Joint Proposal been acted on and adopted
19 by the Commission?

20 A. No, the Commission has not rendered a decision
21 on the Joint Proposal. However, we still
22 believe this adjustment is appropriate even if
23 the Commission does not adopt the Joint Proposal
24 terms. We believe the recent increase in

1 premiums is related to the steam event.

2 Q. Why do you believe the increase is related to
3 the steam event?

4 A. The steam event was very costly for Con Edison's
5 liability insurance carriers. The most recent
6 estimate shows that Con Edison has received over
7 \$21 million in reimbursements related to the
8 event. We expect that it will be much more \$21
9 million when all claims are settled.

10 We observed a significant increase in
11 excess liability insurance premiums of \$2.5
12 million per year from the premium level prior to
13 the pipe rupture event. This premium increase
14 was net of the impact of the Company's election
15 to increase its deductible from \$5 million to
16 \$7.5 million per event.

17 Q. What is the Panel's third adjustment to the
18 Company's forecast of rate year insurance
19 expense?

20 A. The third adjustment relates to D&O insurance.

21 Q. Did the Commission address this issue in the
22 2008 Rate Order?

23 A. Yes. On pages 51 and 52, the Commission stated:

24 "The judges are correct that a review of past

1 cases shows that the Commission has not
2 previously made an adjustment like the one CPB
3 has proposed here. For this reason, we will
4 accept the judges' recommendation. However, the
5 parties are on notice that if adequate, detailed
6 support for such an adjustment is provided by
7 CPB, or any other party interested in this
8 matter, we will entertain a cap on the amount of
9 basic liability insurance that ratepayers would
10 be expected to cover in the rates they pay."

11 Q. What is your proposed adjustment to D&O
12 insurance costs?

13 A. We are proposing that the shareholders pay for
14 most of the cost of D&O insurance.

15 Q. What is D&O insurance?

16 A. D&O insurance indemnifies the Company and its
17 directors and officers for "wrongful acts" in
18 performing their respective corporate
19 capacities.

20 Q. Could you further explain "wrongful acts"?

21 A. In response to CPB IR-1, Con Edison defined
22 "wrongful acts" as: "Actual or alleged breach of
23 duty, neglect, error, misstatement, misleading
24 statement or omission actually or allegedly

- 1 caused, committed or attempted by any Director
2 or Officer while acting individually or
3 collectively in their capacity as such, or
4 claimed against them solely by reason of their
5 being Directors or Officers.”
- 6 Q. If the Company had no D&O insurance, would
7 customers normally pay for the costs of
8 judgments resulting from shareholder suits in
9 cases where directors or officers were found to
10 have committed a “wrongful act”?
- 11 A. No. Generally, the Commission protects
12 ratepayers from bearing costs resulting from
13 unreasonable and imprudent utility actions.
- 14 Q. If in the normal course of ratemaking, the
15 Commission would disallow rate recovery of costs
16 associated with “wrongful acts”, why should
17 ratepayers pay insurance premiums to protect the
18 shareholders from the financial consequences of
19 “wrongful acts”?
- 20 A. The ratepayers should not be paying to protect
21 shareholders from “wrongful acts”.
- 22 Q. Is there a portion of D&O insurance that should
23 be allowed in rates in your opinion?
- 24 A. Yes. D&O insurance is comprised of three parts:

1 Coverage A covers claims and litigation against
2 Directors and Officers; Coverage B covers all
3 sums to indemnify its Directors and Officers;
4 and, Coverage C is for security claims.

5 We believe that the ratepayers should
6 provide for Coverage A costs, since they cover
7 the costs of litigation. Plaintiffs may bring
8 lawsuits whether or not the claims and alleged
9 wrongful acts have any basis. Defense costs can
10 be significant, even in instances where the
11 underlying claim is without merit.

12 Q. Please explain how your adjustment to D&O
13 insurance was calculated.

14 A. In response to Staff IR DPS-378, the Company
15 indicated that Coverage A has historically been
16 approximately 10% of the total D&O insurance
17 costs. We estimate that the rate year cost of
18 D&O insurance for Con Edison's electric division
19 will be \$4.957 million. We propose to make an
20 adjustment to eliminate 90% of those costs, or
21 \$4.137 million.

22 Q. Is there a concomitant adjustment to rate year
23 rate base as a result of the Panel's adjustments
24 to the Company's rate year forecast of insurance

1 expense?

2 A. Yes. Con Edison's forecast assumes 45% of
3 insurance premiums are prepaid in the rate year.
4 So our adjustment to prepaid insurance of \$3.977
5 million, tracks our adjustments to rate year
6 insurance expense.

7 **Other Compensation**

8 Q. What is other compensation expense?

9 A. Other compensation is incentive compensation for
10 the Company's officers and non-officer
11 management employees. Specifically, costs
12 associated with Con Edison's long-term incentive
13 plan (LTIP). According to Company witness Tai,
14 the LTIP rewards achievement of financial and
15 operations goals as well as total shareholder
16 return.

17 The LTIP provides for awards of restricted
18 stock units. The stock units provide for the
19 right to receive one share of Con Edison common
20 stock, the cash value of one share of common
21 stock, or a combination thereof, for each stock
22 unit granted.

23 Witness Tai's testimony indicates that
24 Officers eligibility is based on various factors

1 including recommendations from the Chief
2 Executive Officer (CEO) and a general assessment
3 of each officer's performance. Non-officer
4 management employees are eligible to receive
5 stock unit awards based on a number of factors
6 including recommendations from their respective
7 senior officer.

8 Q. How much is the Con Edison requesting for other
9 compensation?

10 A. The Company is requesting a rate allowance of
11 \$6.021 million.

12 Q. Have the benefits of achieving the financial and
13 operational goals that, in part, determine the
14 incentive compensation awards been reflected in
15 the Company's rate year operating projections?

16 A. In its response to Staff IR DPS-411, the Company
17 indicates that the benefits of achieving
18 financial and operating goals were reflected in
19 its budgets and hence are reflected in its
20 revenue requirement. It notes the revenue
21 requirement was determined by starting with a
22 historic period of time, that is, the twelve
23 months ended December 31, 2007, and all benefits
24 achieved to that point in time are reflected in

1 the starting point for setting new rates.

2 Q. Did the Company show precisely where those costs
3 reductions are reflected and/or captured for
4 customers?

5 A. No.

6 Q. Does the Panel support the recovery of long-term
7 incentive plan compensation in rates?

8 A. No. Because those cost reductions cannot be
9 accurately identified and unconditionally
10 captured for customers, allowing the cost of the
11 program would impose an economic burden on
12 customers without providing them the benefits.
13 Counsel advises that, consistent with past
14 Commission practice, the cost of such a plan
15 should be recovered through the resulting
16 operating efficiencies rather than a separate
17 rate allowance. Our adjustment reflects the
18 elimination of \$6.021 million of incentive
19 compensation costs from the Company's forecast
20 of rate year expense.

21 **Regulatory Commission Expense**

22 Q. How much is the Company requesting for rate year
23 regulatory commission expense?

1 A. The Company is requesting a rate allowance of
2 \$30.277 million which includes \$26.9 million for
3 Public Service Commission (PSC) assessments,
4 \$3.377 million for what it describes as rate
5 case costs and \$0.277 million related to an
6 allocation of miscellaneous common costs.

7 Q. Does the Panel have any concerns with the
8 Company's rate year forecast?

9 A. Yes, we have two concerns. First, the Company
10 forecast includes non-recurring costs. Second,
11 spent nuclear fuel (SNF) litigation costs are
12 included within the forecast.

13 Q. Please explain the Panel's concern regarding the
14 recovery of non-recurring costs.

15 A. Con Edison based its rate year forecast of rate
16 case costs on a three-year historic average
17 (2005 - 2007) of such costs, and then increased
18 that amount by inflation (5.19%). In its
19 response to Staff IR DPS-465, the Company
20 provides a complete breakout of rate case costs
21 included in the three year historic average.

22 The Company's average cost includes costs
23 related to the 2007 independent audit of the
24 Company's Electric Emergency Outage Response

1 Program in Case 06-M-1078 and to its 2004
2 electric rate case. Since these costs will not
3 recur in rate year they should be removed from
4 the Company's rate year forecast of regulatory
5 commission expense. Accordingly, we are
6 reducing the Company's forecast of regulatory
7 commission expense \$0.701 million.

8 Q. Please explain the Panel's concern regarding the
9 SNF litigation costs.

10 A. In its response to Staff IR DPS-577, the Company
11 indicates that this case is currently pending in
12 the Court of Federal Claims in Washington, that
13 discovery should end later this year and that
14 the Company expects to go to trial in 2009, but
15 no firm date has been set by the Court.
16 According to the Company, the case involves a
17 claim by Con Edison concerning the Department of
18 Energy (DOE) disregard of a 1982 statute and
19 breach of a 1983 contract with Con Edison.
20 Under the statute and contract, in exchange for
21 the payment of fees by Con Edison that exceeded
22 \$115 million, DOE was required to commence
23 disposal of spent nuclear fuel from the Con

1 Edison's Indian Point (IP) nuclear power plant
2 beginning in January beginning in 1998.

3 Con Edison sold IP to the Entergy
4 Corporation (Entergy) in 2001, when DOE was
5 already in breach of the contract. According to
6 the Company, Entergy assumed ownership and the
7 disposal responsibility for all of the spent
8 fuel, knowing that further costly on-site
9 storage would be necessary, and without any
10 understanding as to when, if ever, DOE would
11 relieve Entergy of its disposal responsibility
12 by commencing performance of its disposal
13 obligations. The Company states that the IP
14 sale documents specified that Con Edison
15 retained its pre-sales claims against DOE (for
16 the benefit of customers).

17 In the litigation, Con Edison seeks to
18 recover its pre-sale incurred costs of
19 anticipatorily mitigating the costs from DOE's
20 breach, and also the diminution of the sale
21 value of Indian Point, as occurred upon its sale
22 in 2001, measured by the difference between the
23 actual terms for the sale and those which would
24 have occurred had DOE performed the under the

1 contact. The Company notes that earlier this
2 year, another trial court awarded damages in a
3 similar claim of diminished value upon the sale
4 of a nuclear facility, brought by another
5 utility. The government's appeal in that case
6 is now pending.

7 In its response to IR NYECC-63, the Company
8 indicated that the maximum amount that it seeks
9 to recover in this case is approximately \$138
10 million.

11 Q. Does the Panel agree with the Company's request
12 for SNF litigation costs?

13 A. Yes. We agree with Con Edison's request to
14 recover these costs on the condition that all
15 proceeds resulting from the litigation benefit
16 customers.

17 **Research & Development**

18 Q. How are research and development (R&D) costs
19 accounted for?

20 A. Generally, R&D costs are expensed at the time
21 they are incurred, except when projects turn out
22 to be successful, then certain costs are
23 capitalized.

24 Q. Does Con Edison know which R&D projects will be

- 1 successful?
- 2 A. No. It is impossible to know in advance which
3 projects will be successful. The Company claims
4 that, historically, approximately 40% of their
5 R&D projects are successful.
- 6 Q. In its filing, did the Company forecast that any
7 of its R&D projects would be successful and
8 therefore capitalized?
- 9 A. No.
- 10 Q. Did the Commission adjust R&D expense for
11 successful projects in the 2008 Rate Order?
- 12 A. Yes. The Commission stated on page 59 of the
13 2008 Rate Order: "... Staff explains the rationale
14 for its \$19 million estimate which takes into
15 account the success of the Company's projects
16 and the credits that the R&D program receives
17 whenever successful projects are capitalized.
18 Staff projects a continuation of such credits
19 and it sees no need to provide any
20 reconciliation mechanism for this expense
21 category. We adopt Staff's estimate of R&D
22 expenses for the rate year which includes proper
23 recognition of the credits that the program
24 receives for successful efforts."

1 Q. Does Staff propose a similar treatment in this
2 case?

3 A. Yes. Although we don't know in advance which
4 current projects will be successful, we have to
5 assume some of them will be successful, or the
6 Company would not be spending valuable resources
7 on them. We propose to use the same expense-to-
8 capitalization ratio used in the 2008 Rate
9 Order, which results in the capitalization of
10 \$2.731 million worth of R&D expenses.
11 Consequently, we are reducing the Company
12 forecast of rate year R&D expense from \$20.025
13 million to \$17.294 million.

14 Rents

15 Q. The Company's forecast of rate year rent expense
16 shows a significant increase from rent expense
17 actually incurred in the historic test year. Has
18 the Panel determined the reasons for the
19 increase?

20 A. Yes. [REDACTED]
21 [REDACTED]
22 [REDACTED]
23 year. In a **CONFIDENTIAL WHITE PAPER** attached to
24 Staff IR DPS-488, [REDACTED]

1 [REDACTED]
2 [REDACTED]
3 [REDACTED]
4 [REDACTED]

5 Q. Does the Panel have any concern with this lease
6 expense?

7 A. Yes. There is a great deal of uncertainty
8 surrounding this project as clearly indicated in
9 the **CONFIDENTIAL WHITE PAPER** supporting the
10 request. [REDACTED]

11 [REDACTED]
12 [REDACTED]
13 [REDACTED]
14 [REDACTED]
15 [REDACTED]
16 [REDACTED]

17 [REDACTED] Clearly, there is nothing
18 definite regarding this project and what the
19 Company will ultimately decide, should it arise.

20 [REDACTED]
21 [REDACTED]
22 [REDACTED]
23 [REDACTED]
24 [REDACTED]

1 total rate year forecast of \$52.072 million.

2 Q. Did Con Edison propose any changes in its
3 preliminary update filing?

4 A. Yes, the Company increased its rate year
5 uncollectible accounts forecast by \$7.597
6 million, from \$52.072 million to \$59.669
7 million, to reflect increased sales revenues
8 resulting primarily from increased forecast
9 purchase power costs. However, this amount is
10 overstated by approximately \$3.5 million due to
11 an error in the Company's calculation. It is
12 important to note that although this update
13 increases the Company's forecast of rate year
14 uncollectible accounts it does not impact
15 revenue requirement due to the fact that the
16 Company would recover the increase resulting
17 from increases in commodity costs via its Market
18 Supply Charge rates.

19 Q. Is the Company's forecast approach consistent
20 with its historic forecast method for
21 uncollectible accounts expense?

22 A. No. Traditionally, a three-year average of
23 uncollectible write-offs has been used to
24 project the rate year rate allowance.

- 1 Q. Why is Con Edison now proposing a change in this
2 long established approach for the determining
3 rate year rate allowance for uncollectible
4 accounts expense?
- 5 A. In its testimony, Con Edison's Accounting Panel
6 points to escalating energy costs and the
7 worsening economy as the basis for using a two-
8 year average of uncollectible write-offs.
- 9 Q. Do you agree with Con Edison's proposed
10 methodology change?
- 11 A. No.
- 12 Q. Please explain.
- 13 A. We believe that the use of the three-year
14 average for this expense should be applied
15 consistently. Using an unadjusted three-year
16 average consistently from case to case avoids
17 the need to litigate this issue in every case.
18 More importantly, it would, over time, make the
19 Company whole for economic ups and downs.
- 20 Q. Are you proposing to adjust Con Edison's
21 forecast of rate year uncollectibles accounts
22 expense?
- 23 A. Yes. We are proposing to reduce the Company's
24 forecast of rate year uncollectibles from

1 \$59.669 million to \$53.485 million, or by \$6.184
2 million to: 1) to reflect our proposal to use a
3 three-year average ratio of write-offs of .59%
4 to forecast rate year uncollectible accounts
5 expense (\$2.701 million) and, 2) correct for the
6 error in the Company's preliminary update
7 (\$3.483 million). A concomitant adjustment is
8 also required decreasing rate year sales
9 revenues by \$4.713 million to reflect the
10 portion of uncollectible accounts expense
11 associated with commodity costs the Company
12 recovers through its Market Supply Charge.

13 **Other O&M Expense**

14 **Vehicle Fuel Costs**

- 15 Q. Please explain Con Edison's forecast of vehicle
16 fuel costs.
- 17 A. In its initial filing, the Company forecasted
18 that it would incur \$12.282 million for fuel to
19 operate its fleet of 4,100 vehicles during the
20 rate year. Of this amount, \$4.788 million was
21 allocated to the electric O&M expense. The
22 Company's forecast was based on consumption of
23 3.6 million gallons of gasoline and diesel fuel.
24 The rate year expense was derived using the

1 actual average per gallon fuel costs for the
2 month of January 2008 which were \$3.677 for
3 diesel fuel and \$3.137 for gasoline.

4 Q. Did Con Edison's preliminary update include a
5 revised forecast for vehicle fuel expense?

6 A. Yes. The Company increased the electric rate
7 year vehicle fuel expense forecast by \$1.358
8 million or 23%, to \$6.147 million. The revised
9 forecast was based on forecast fuel costs of
10 \$4.79 per gallon for diesel fuel and \$4.07 per
11 gallon for gasoline. The Company's forecast of
12 fuel is based on the DOE's April 8, 2008 release
13 of "Short-Term Energy and Summer Fuels Outlook"
14 report.

15 Q. Does the Panel have any concerns or issues
16 regarding the DOE April 2008 report?

17 A. Yes. First, the forecast fuel price data upon
18 which the Company relied is not comparable to
19 the cost Con Edison actually pays for fuel. The
20 fuel prices referenced in the DOE report are
21 retail estimates, which include commodity,
22 taxes, fees and delivery costs. However, the
23 testimony of the Company's Shared Service Panel,
24 at page 55 line 22 states that "the Company

1 operates its own private-fill fuel stations at
2 many of its service centers. Our vehicle fuel
3 supply contracts allow us to buy fuel in bulk at
4 prices closer to what would be seen in the
5 wholesale market as opposed to the retail
6 market." Therefore, we conclude that Con
7 Edison's forecast of fuel prices is not reliable
8 for determining the rate allowance. Second, the
9 Company's preliminary update is based the DOE
10 report dated April 8, 2008 which predates the
11 Company's rate filing. As such, counsel advises
12 that it is not a known change pursuant to the
13 Commission's Statement on Policy on Test Periods
14 in Major Rate Proceedings, Case 26821, issued
15 November 23, 1977 (Test Period Policy
16 Statement). The Test Period Policy Statement
17 states on page 9 that "revisions for changes in
18 estimate will only be entertained when they are
19 based on data which were not available at the
20 time of the original filing." The DOE report
21 dated April 8, 2008 was available to the Company
22 for its May 9, 2008 rate filing.

23 Q. What does the Panel propose for vehicle fuel
24 expense?

1 A. We do not take issue with the Company's forecast
2 of rate year fuel consumption for its fleet of
3 vehicles. However, we recommend that the
4 average price of fuel for the period January to
5 June 2008 be used to determine the rate
6 allowance. Con Edison actual costs for this
7 period was \$4.125 per gallon for diesel fuel and
8 \$3.428 per gallon for gasoline. Using our
9 recommended fuel prices produces rate year
10 vehicle fuel expense of \$5.045 million or \$1.102
11 million less than the level in the Company's
12 preliminary update filing.

13 **Correction of Error**

14 Q. Would you please explain your correction of
15 error adjustment?

16 A. In an August 20, 2008 e-mail, the Company
17 indicated that in its preliminary update, it
18 inadvertently included an expense update twice
19 in its filing. Accordingly, we are decreasing
20 the Company's forecast of other O&M expense by
21 \$1.072 million to remove the double counting of
22 the requested expense.

23 **Other O&M Reclassification**

24 Q. Are you proposing a non-revenue requirement

1 reclassification of certain expenses reflected
2 in the Company's forecast of Other O&M expense
3 to various other elements of O&M expense?

4 A. Yes, we are simply proposing to reclassify
5 \$5.968 million of other O&M expense to enhance
6 the presentation of the Company's rate year O&M
7 expenses. These reclassifications have no
8 impact on Staff's revenue requirement
9 calculation.

10 **Depreciation Expense**

11 **Long Island City Outage Disallowance**

12 Q. The Commission's Order in Case 06-E-0894, et
13 al., Proceeding to Investigate the Electric
14 Power Outages in Con Edison's Long Island City
15 Electric Network - Prudence Phase, requires a
16 \$40 million disallowance of plant costs and \$6
17 million of accrued carrying charges incurred by
18 the Company to replace and repair electricity
19 delivery facilities in the Long island City
20 network associated with the July 2006 power
21 outages. In its filing, did Con Edison remove
22 \$46 million of Long Island City (LIC) plant
23 costs and associated accrued carrying charges
24 from its earnings base?

1 A. Yes.

2 Q. Did the Company make an adjustment to remove the
3 depreciation expense associated with the \$40
4 million disallowance?

5 A. We found no evidence that the Company adjusted
6 its rate year depreciation expense to exclude
7 recovery of the disallowed \$40 million
8 investment. Accordingly, we are reducing rate
9 year depreciation expense by \$1.112 million as
10 required under the Commission's Order.

11 **Taxes Other Than Income Taxes**

12 **Property Tax Expense**

13 Q. What is the rate year forecast for property
14 taxes?

15 A. In calendar year 2007, the test year, property
16 taxes were approximately \$767 million. In its
17 July 25, 2008 preliminary update, the Company
18 projects property taxes to be slightly over \$1
19 billion, or roughly a \$255 million increase.
20 Property taxes are a major driver of the
21 Company's rate request.

22 Q. Would you generally describe how property taxes
23 are forecast for the rate year?

24 A. There are two primary components used in

1 developing property tax expenses. They are the
2 tax rates charged by the taxing authority and
3 the assessed value of the utility's property.

4 Q. Please discuss how the Company forecasted the
5 tax rates in its original filing?

6 A. In its initial filing, witness Hutcheson
7 computes a five-year average, but then he
8 modifies the results by stating: "I used
9 judgment as to whether those tax rates should
10 change over the next few tax periods based on
11 that five year history." For "NYC-Class 3
12 property" the five-year average was -0.46%, but
13 the Company decided to use 0%. For "NYC-Class 4
14 property" the five-year average was -2.9%, but
15 the Company decided to use -2.5%. For
16 Westchester the five-year average was 2.59%,
17 which the Company used in its original forecast.

18 Q. Does using a five-year average to forecast the
19 escalation for property tax rates have any
20 Commission precedent?

21 A. Yes. In the past few Con Edison rate cases, a
22 five year average was used to develop the
23 property tax rate escalation.

24 Q. Did the Company change its escalation rate in

1 its preliminary update?

2 A. Yes. The property tax escalation rates were
3 significantly modified in the Company's update.
4 For NYC Class 3 and 4, the Company changed its
5 annual estimate from 0% to 7% and -2.5% to 7%,
6 respectively. For Westchester rates, the
7 Company forecast changed from 2.59% to 4%
8 annually.

9 Q. Did Con Edison file any supplemental testimony
10 to justify such a significant change from the
11 original filing and past Commission precedent?

12 A. No, it did not.

13 Q. Do you propose to make an adjustment to the
14 Company's preliminary update regarding the
15 property tax rate escalation?

16 A. Yes. We propose to remain consistent with past
17 Con Edison rate determinations and Commission
18 precedent, and continue the use of a five-year
19 average to develop the property tax rate
20 escalation rate.

21 Q. Using the Commission's five-year-average
22 methodology, how much of an adjustment do you
23 propose to make to property tax expense in the
24 rate year?

1 A. For New York City property taxes, it results in
2 a \$57.235 million adjustment. For Westchester
3 property taxes, it results in \$1.551 million
4 adjustment.

5 Q. How does New York City assess the value of
6 utility property?

7 A. Generally, NYC applies the replacement cost new
8 less depreciation approach to assess the value
9 of utility property.

10 Q. How is the replacement cost estimated?

11 A. NYC uses the Handy Whitman Index (HWI), which is
12 a utility industry index that tracks historical
13 costs by Federal Energy Regulatory Commission
14 (FERC) account number. NYC takes the original
15 cost divided by the year installed index,
16 multiplied by the price level index, as set
17 forth in the HWI.

18 Q. Did the Company use the HWI to estimate its
19 proposed assessed values in the rate year?

20 A. Yes. In previous rate cases, when forecasting
21 the assessed value of their property, the
22 Company used the assessment from the previous
23 year, added net plant additions and subtracted
24 plant retirements. In this proceeding, the

- 1 Company, for the first time proposes to escalate
2 the assessed value of existing plant by the HWI.
- 3 Q. Do you take exception to using the HWI to
4 forecast the assessed values in the Rate Year?
- 5 A. We do not take exception to using the HWI when
6 the data is known for the rate year, as it is
7 for special franchise property, but we do take
8 exception to how the Company escalated the HWI
9 to project the rate year assessed value of "Real
10 Estate Utility Company" (REUC) Class 3 and 4
11 properties.
- 12 Q. How did the Company escalate the HWI to forecast
13 the rate year assessed value for REUC Class 3
14 and 4 properties?
- 15 A. Con Edison used a "linear-trend" methodology,
16 using the last five years of percentage
17 increases in the HWI. The percentage increases
18 of the HWI, as applied to Con Edison plant, from
19 2003 to 2007 were 2%, 12%, 6%, 9% and 8%,
20 respectively. Using the linear trend
21 methodology, the Company projects a 9.5%
22 increase in the rate year for REUC Class 3 and 4
23 property assessments.
- 24 Q. What is driving the HWI rates to increase at

1 such a rapid pace in recent years?

2 A. For REUC class 3 and 4 property, the main driver
3 is transmission and distribution transformer
4 station plant. Transformer plant accounts for
5 78% of the book value of all the REUC class 3
6 and 4 properties. A major raw material in
7 transformer plants is copper. The price of
8 copper has increased dramatically in the last
9 few years. Company witness Hutcheson stated on
10 page 26 of his testimony that: "The indices were
11 primarily affected by increases in copper prices
12 as well as an increase in the cost of new
13 transformers."

14 Q. Do you believe it is proper to use a trend line
15 to predict the future price of copper?

16 A. No. The prices of commodities, such as copper,
17 are notoriously volatile and cyclical in nature.
18 Just because copper prices have increased
19 substantially in recent years is not an
20 indicator that they will continue to do so.
21 They could very well go down in price. It is
22 extremely difficult to predict the future price
23 of a commodity with any certainty.

24 Q. What escalation rate would you recommend using?

1 A. All the known information on the supply and
2 demand for copper is factored into today's
3 future prices. Currently, the average future
4 copper contract price for the next 24 months
5 shows a 3.2% decrease from the most recent
6 August 2008 contract price. Given the
7 difficulty of accurately predicting commodity
8 prices and the fact that the current future
9 contract shows a small decrease, we believe the
10 best escalation rate would be zero.

11 Q. What is the amount of your adjustment factoring
12 in no escalation for the HWI?

13 A. The adjustment equals \$14.298 million.

14 Q. Has the Company further updated its property tax
15 estimate since its preliminary update?

16 A. Yes. In the August 14, 2008 e-mail addendum to
17 the preliminary update, Con Edison estimates a
18 New York City property tax reduction of
19 approximately \$3.8 million related to its
20 Parkview substation.

21 Q. Do you have any other adjustments related to the
22 assessed value of the property?

23 A. Yes. In its initial filing, Con Edison included
24 non-operating property as part of its property

1 tax forecast. The Company has since agreed that
2 non-operating property taxes should not be
3 included in rates.

4 Q. How much are the adjustments related to non-
5 operating property taxes?

6 A. The adjustment is \$0.119 million related to
7 Westchester property taxes and \$0.573 related to
8 New York City property taxes.

9 Q. Is there a concomitant adjustment to prepaid
10 property taxes related to Staff's adjustments to
11 rate year property tax expense?

12 A. Yes. Based on our adjustments to the Company's
13 forecast of rate year property tax expense,
14 prepaid property taxes reflected in rate year
15 rate base should be adjusted down by \$16.5
16 million. This adjustment was calculated by
17 taking the expense-to-prepayment ratio of 21.5%
18 implicit in the Company's update and applying it
19 to Staff's adjusted rate year property tax
20 expense.

21 Q. In their testimony, Con Edison's Accounting
22 Panel proposes a full true-up of property tax
23 expense variances between its actual tax expense
24 and its rate allowance. Do you support the

1 Company's proposal?

2 A. No. It is our opinion that reconciliation is
3 not necessary in the context of establishing
4 rates for a single rate year. The property tax
5 forecast can be updated throughout this case for
6 all known changes. When this case goes before
7 the Commission for determination in March 2009,
8 most of the property tax data for the rate year
9 will be known, and known property tax data can
10 be incorporated into the forecast.

11 Q. Regarding the treatment of property tax refunds,
12 do you agree with the Company's proposal to
13 continue the current 86%/14% Customer/Company
14 sharing mechanism?

15 A. Yes we do, so long as the Company continues to
16 report its efforts in pursuit of property tax
17 reductions and can demonstrate that refunds
18 received are a direct result of the Company's
19 actions.

20 **Revenue Taxes**

21 Q. Please explain your proposed adjustment.

22 A. We are reducing the Company's forecast of rate
23 year revenue taxes from \$203.870 million to
24 \$205.062 million, of by \$1.192 million tracking

1 the effects of Staff's revenue adjustments.

2 **Payroll Taxes**

3 Q. Are you making any adjustments to the Company's
4 forecast for rate year payroll taxes?

5 A. Yes, we are reducing the Company forecast from
6 \$53.365 million to \$46.714 million, or by \$6.651
7 million, tracking Staff's labor expense
8 adjustments.

9 **New York State Income Taxes**

10 Q. Did the Panel prepare a schedule showing the
11 rate year forecast of New York State (NYS)
12 income tax expense?

13 A. Yes. Schedule 1, page 5 of our Exhibit____ (AP-
14 1) presents our calculation of rate year NYS
15 income tax expense.

16 **Federal Income Taxes**

17 Q. Did the Panel prepare a schedule showing the
18 rate year forecast of federal income tax
19 expense?

20 A. Yes. Schedule 1, page 6 of our Exhibit____ (AP-
21 1) presents our calculation of rate year federal
22 income tax expense.

23

24

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2 **Rate Base**3 **Plant in Service**4 **Steam Incident - Capital Costs**

5 Q. Do you have a capital cost adjustment related to
6 the July 2007 Steam Incident?

7 A. Yes. We have an adjustment related to the Joint
8 Proposal (JP) filed with the Commission in Case
9 08-S-0153 on August 6, 2008. The JP recommends
10 permanently adjusting Con Edison's rate base by
11 \$5.06 million; comprised of \$4.7 million of
12 electric plant and \$0.360 million in related
13 carrying charges. The carrying charges were
14 eliminated in the Company's preliminary update.
15 Consequently, we are removing \$4.7 million of
16 capital costs from the Company's rate year rate
17 base. The adjustment is reflected in Staff
18 witness Randt's forecast of rate year plant in
19 service. If the Commission modifies the Joint
20 Proposal in the Case 08-S-0153, we will reflect
21 those changes on update.

22 Q. Is there a depreciation expense adjustment
23 related to this disallowed plant?

24 A. Yes. The depreciation expense adjustment is

1 approximately \$0.131 million and is reflected in
2 the depreciation adjustment proposed by Staff
3 witness Randt.

4 **Capitalized Variable Pay**

5 Q. Is Staff proposing to eliminate capitalized
6 variable pay from the Company's rate base?

7 A. Yes. Our adjustment removes capitalized
8 variable pay from the Company's rate base,
9 consistent with our position to remove variable
10 pay from the Company's forecast of labor
11 expense.

12 In its 2008 authority letter on
13 administrative and supervisory (A&S) costs
14 applicable to plant construction costs (ARP 1-
15 016) Con Edison shows an estimate of \$11.085
16 million of capitalized variable pay in 2008. We
17 use that amount as a proxy for capitalized
18 variable pay in fiscal years 2009 and 2010.
19 Accordingly, we are adjusting the Company's
20 forecast of rate year rate base to remove the
21 electric allocation of capitalized variable pay.
22 The adjustment is reflected in Staff witness
23 Randt's forecast of rate year plant in service.

24

1

2 **Working Capital**3 **Prepaid Interference Expense**

4 Q. What is basis of including prepaid interference
5 expense in working capital?

6 A. New York State and New York City sometimes serve
7 as agents for the Company in awarding contracts
8 for certain types of interference work such as
9 bridgework, resurfacing of streets and the
10 installation of catch-basins. According to the
11 Company's response to Staff IR DPS-350, upon
12 their acceptance of a bid from a contractor NYS
13 and NYC require advance payment for the
14 Company's share of the work. The Company's
15 accounting procedures (Con Edison Accounting
16 Opinion No. 277) require that any material
17 advance payments, defined as payments in excess
18 of \$100,000, be recorded as prepayment. The
19 prepayment balance is reduced by actual costs
20 incurred, either expensed or capitalized.

21 Q. Does Staff have any concerns with the Company's
22 forecast of rate year prepaid interference
23 expense?

24 A. Yes, we are concerned with the unusually large

1 average balance in the historic test period,
2 which the Company simply escalates by the
3 general rate of inflation in determining the
4 rate year forecast.

5 Q. Why do you think the average historic test year
6 balance of the prepaid interference expenditures
7 is unusual?

8 A. We calculated the average balances of prepaid
9 interference expenditures for the fiscal years
10 ending December 31, 2005 and 2006, based on the
11 Company's accounting records. The average
12 balances were \$1.420 million and \$2.056 million
13 for 2005 and 2006, respectively. However, the
14 average balance for the historic test year was
15 \$9.725 million, of which \$7.630 million was
16 allocated to the electric business and reflected
17 in the historic test year working capital.

18 Q. Did the Company explain the increase in the
19 historic test year prepayment for interference
20 expenditures?

21 A. In its response to Staff IR DPS-350, the Company
22 indicated that it made a prepayment in the
23 amount of \$9.5 million to the NYS Department of
24 Transportation for the Route 9A project in

1 conjunction with the rebuilding of Lower
2 Manhattan in March 2007.

3 Q. Did the Company explain why the historic level
4 of prepaid interference expenditures will
5 continue in the rate year and beyond?

6 A. The Company indicated that it can not predict
7 the level of such expenditures in future years.

8 Q. Are you proposing to adjust the Company's
9 forecast of prepaid interference expense?

10 A. Yes. Absent any proof that the same level of
11 prepayments will recur in rate year, we propose
12 to use a three-year historic average (2005 -
13 2007) to reflect a normalized level of prepaid
14 interference expense. Our adjustment reduces
15 the working capital in rate base by \$4.271
16 million.

17 Q. Do you any further comments concerning this
18 issue.

19 A. Yes. In its response to Staff IR DPS-350, Con
20 Edison noted that, historically, all other
21 prepayments (i.e., insurance, property taxes,
22 etc.) are projected starting with the average
23 test year balances. Furthermore, it claims that
24 this methodology has been followed on a

1 consistent basis in prior Rate Orders in Cases
2 04-E-0572 and 07-E-0523. We take exception to
3 the Company's statement.

4 No rule or precedent has been set regarding
5 the forecasting methodology in the previous rate
6 cases. When the historic year data indicates an
7 unusually nature, a normalization should be
8 made.

9 **ERRP Major Maintenance**

10 Q. Please explain the Panel adjustment.

11 A. According to the Company's Exhibit AP-15,
12 schedule 1, there will be deferred funds in the
13 reserve for East River Major Maintenance
14 expenses during the rate year. Accordingly we
15 are decreasing rate year rate base by \$1.325
16 million to reflect the average net-of-tax
17 balance of deferred East River Major Maintenance
18 costs.

19 Q. Do agree with the Company that deferral
20 accounting should continue for ERRP major
21 maintenance expenditures?

22 A. Yes.

23 **BIR Discount - Recovery**

24 Q. What is the nature of the business incentive

- 1 rate discount balance reflected in the Company's
2 rate base?
- 3 A. Con Edison claims this item reflects discounts
4 provided to customers taking service under the
5 Company's business incentive rate (Rider J).
6 The Company, between November 2003 and August
7 2005, deferred for future recovery lost revenues
8 resulting from BIR discounts. The line item
9 reflected in rate base represents the
10 unamortized net-of-tax balance of the deferred
11 lost revenues.
- 12 Q. Is the Company seeking recovery of the lost
13 revenues in this case?
- 14 A. No, the Company did not propose amortization of
15 the deferred balance. Rather, the Company
16 included the entire net-of-tax balance in rate
17 base.
- 18 Q. Do you think the Company's approach appropriate?
- 19 A. No. As Staff testified in the Company's last
20 electric rate case, Case 07-E-0723, the
21 distinction between new business and retention
22 discounts is of critical importance to determine
23 the level of lost revenues pursuant to the Rate
24 Order in Cases 00-M-0095, 96-E-0897, 99-E-1020

1 (issued November 30, 2000). Until the
2 Commission determines that the BIR additions
3 were 'retention' and verifies the amount of
4 associated lost revenues, inclusion of the
5 deferred lost revenue in rate base is
6 inappropriate. Staff recommends removal of the
7 entire balance of \$3.339 million from the rate
8 base.

9 Q. Did the Commission's 2008 Rate Order adopt
10 Staff's position in Case 07-E-0723?

11 A. Yes.

12 **Earnings Base Capitalization (EBCap)**

13 Q. Would the Panel explain this adjustment?

14 A. In its preliminary update filing, Con Edison
15 revised its initially filed EBCap adjustment to
16 correct for a minor error that we discovered and
17 informally pointed out to them. However, in its
18 efforts to correct the original error, the
19 Company mistakenly included historic working
20 capital amounts into its revised EBCap
21 adjustment. Consequently, we are reducing the
22 Company's forecast of rate year EBCap adjustment
23 from \$200.846 million to \$192.957 million, or by
24 \$7.889 million to remove the working capital

1 amounts from its EBCap adjustment. The Company
2 has indicated that it concurs with our finding.

3 **Regulatory Deferrals**

4 **Pension Deferral April 2008 - March 2009**

5 Q. Would the Panel explain its adjustment to the
6 Company's deferred pension cost balance in rate
7 base?

8 A. Yes. Based on the Company's response to Staff
9 IR DPS-401, we are removing the \$9.704 million
10 reflected in the Company's rate year rate base
11 related to this item. The response indicated
12 that Con Edison will not fully fund its 2008
13 book pension expense (accrual) and therefore
14 there is no cash flow associated with the
15 deferred under recovery. As such, there is no
16 basis for including the deferral in the
17 Company's rate year rate base.

18 **Unbilled Revenues**

19 Q. Would the Panel please explain its unbilled
20 revenue adjustment?

21 A. Our adjustment updates the Company's forecast to
22 reflect our proposed use of unbilled revenues at
23 a net of tax amount. Consequently, we are
24 increasing the average rate year rate base

1 related to unbilled revenues from \$22.635
2 million to \$54.950 million, or by \$32.315
3 million.

4 **Accumulated Deferred Income Taxes**

5 **ADR/ACRS/MACRS Deductions**

6 Q. Would you please explain your accumulated
7 deferred income taxes adjustment?

8 A. We decreased the average rate year forecast
9 (increasing rate year rate base) by \$1.210
10 million to account for Staff's recommendations
11 to the level of rate year depreciation expense.

12 **Deferred State Income Tax**

13 Q. Would you please explain the Panel's deferred
14 State Income Tax adjustment?

15 A. We increased the average rate year forecast
16 (decreasing rate year rate base) by \$7.725
17 million to account for various revenue
18 requirement recommendations made by Staff

19 **Deferral Accounting**

20 Q. On pages 130 through 139 of their testimony, the
21 Con Edison Accounting Panel seeks to employ the
22 use of deferral accounting to true-up a number
23 of cost elements and to net outstanding
24 regulatory deferral on an annual basis. Does

1 the Panel support the Company's requests?

2 A. The Panel's recommendations on deferred
3 accounting for pension and OPEB expenses,
4 property taxes and ERRP have already been
5 addressed by us. We concur with the Company
6 that deferral accounting for storm costs should
7 continue. Staff witness Powell discusses the
8 Company's request for deferral accounting
9 concerning SIR program costs and SO2 allowances.
10 The Staff Municipal Infrastructure Panel
11 discusses the Company's request for deferral
12 accounting regarding interference expenditures.

13 We object to the Company's request to any
14 netting of regulatory deferrals in a one-year
15 rate plan. The Commission should determine the
16 disposition of any deferred balances in the
17 Company's next rate case.

18 Q. Does this conclude your testimony at this time?

19 A. Yes.